



# **Annual Financial Statements 2014**

These financial statements have been translated from the original version in Hellenic. In the event that differences exist between this translation and the original Hellenic language financial statements, the Hellenic language financial statements will prevail over this document.



FRIGOGLASS S.A.I.C Commercial Refrigerators 15, A. Metaxa Street GR-145 64 Kifissia Athens - Hellas

### FRIGOGLASS S.A.I.C. Commercial Refrigerators Financial Statements for the period 1 January to 31 December 2014

It is confirmed that the present Annual Financial Statements (pages 3 – 150) are compiled according to the L.3873/2010 and L.3556/2007 and the decision 7/448/29.10.2007 of the Hellenic Capital Market Commission and are the ones approved by the Board of Directors of "Frigoglass S.A.I.C." on the 10th of March 2015.

The present Annual Financial Statements are available on the company's website <u>www.frigoglass.com</u>, where they will remain at the disposal of the investing public for at least 5 years from the date of its publication.

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It is asserted that for the preparation of the Financial Statements the following are responsible:				
The Chairman of the Board		The Managing Director		
Haralambos David		Torsten Tuerling		
The Group Chief Financial Officer		The Head of Finance		
Nikolaos Mamoulis		Vasileios Stergiou		

## BOARD OF DIRECTORS STATEMENT Regarding the Annual Financial Statements for the year 2014 According to the Law 3556/2007

According to the Law 3556/2007, we state and we assert that from what we know of:

- 1. The Annual Financial Statements of the Company and the Group of "Frigoglass S.A.I.C." for the year 01.01.2014 - 31.12.2014, which were compiled according to the standing accounting standards, describe in a truthful way the assets and the liabilities, the equity and the results of the Group and the Company, as well as the subsidiary companies which are included in the consolidation as a total, according to what is stated in the Law 3556/2007.
- 2. The report of the Board of Directors for the year presents in a truthful way the information that is required based on the Law 3556/2007.

Kifissia, March 10, 2015

The Chairman of the Board

The Managing Director

**The Vice Chairman** 

Haralambos David

Torsten Tuerling

Ioannis Androutsopoulos

### (Translation from the original in Hellenic)

### **BOARD OF DIRECTORS REPORT**

Concerning the Annual Financial Statements for the year 1<sup>st</sup> January – 31<sup>st</sup> December 2014 *Kifissia, 10<sup>th</sup> of March 2015* 

Dear Shareholders,

According to the laws 3873/2010 and 3556/2007 and the executive decisions of the Hellenic Capital Market Commission, we are submitting the present annual report of the Board of Directors referring to the Consolidated and the Parent Company financial data for the fiscal year of 2014 (1<sup>st</sup> January –  $31^{st}$  December 2014).

### 1) Introduction

Frigoglass (the 'Group') is the leading international producer of Ice-Cold Merchandisers (ICMs) and one of the foremost glass container producers in West Africa and the Middle East. Frigoglass is a strategic partner of the global beverage bottlers it serves. The Group's customer base includes most of the significant bottlers in The Coca-Cola System; a number of Pepsi bottlers; several of the world's leading breweries, including Heineken, Diageo, Carlsberg, SABMiller, Efes and AB InBev; and leading dairy companies, including Nestlé and Danone. Frigoglass has a strong relationship with The Coca-Cola System through a long-term ICM supply arrangement with Coca-Cola HBC AG, one of the largest bottlers of non-alcoholic beverages in the world and the second largest independent bottler in The Coca-Cola System by volume and by revenue. Additionally, Frigoglass has strong and longstanding relationships with many of its other key customers, many of which are served through both ICM Operations and Glass Operations. This allows Frigoglass to leverage its customer base across both operating segments. The Group's position as a long-standing partner to these customers and relationship with them across both ICM Operations and Glass Operations gives Frigoglass valuable insight into their strategic business and merchandizing needs.

In the ICM Operations, Frigoglass manufactures and sells commercial refrigeration products, as well as related parts and services. Frigoglass ICMs are strategic merchandizing tools for its customers, serving not only to chill their products, but also as retail space and merchandizing tools that encourage immediate consumption of customer products while enhancing Frigoglass customers' brands. Frigoglass works with its customers to provide high quality, bespoke ICM solutions that address their business needs for their various trade channels. Through this close collaboration, Frigoglass helps its customers to realize their strategic merchandizing plans, from conception and development of new, customized ICMs to offering a full portfolio of after-sale services. Frigoglass also helps its customers to achieve their sustainability goals and reduce their carbon footprint through its innovative, environmentally friendly ICM solutions, which consume substantially less energy than conventional ICMs. In the Glass Operations, Frigoglass manufactures and sells glass bottles and containers of high-quality and specification in an array of shapes, sizes, colors and weights to a variety of customers operating primarily in the soft drinks, beer and spirits industries as well as in the cosmetics and pharmaceutical industries. Frigoglass Glass Operations are more regionally focused, concentrating on sales in West Africa, MENA and South East Asia. In Nigeria, Frigoglass Glass Operations also produce plastic crates and metal crowns, allowing the Group to offer its customers a complete packaging solution for their products.

Frigoglass operates in both emerging and mature markets, which exhibit different beverage consumption, macroeconomic and demographic trends, thus offering diversity and creating a range of growth opportunities for its business. Emerging markets exhibit low ICM penetration levels, combined with favorable macroeconomic and demographic trends. These factors provide substantial growth opportunities for Frigoglass and its customers as a result of increased beverage consumption. Despite a high level of ICM penetration and current challenging economic conditions, demand for Frigoglass products in mature markets is primarily driven by its customers' sustainability initiatives, such as carbon footprint reduction, lower energy consumption and demand for innovative and sophisticated products featuring better product performance, trade channel specific customization and high quality after-sale service offerings. Frigoglass production facilities are located in nine countries: China, Greece, India, Indonesia, Nigeria, Romania, Russia, South Africa and the U.A.E. Frigoglass is therefore well positioned to meet demand in mature markets and to take advantage of increasingly attractive growth opportunities in emerging markets and the low-cost manufacturing opportunities they offer. In March 2014, the Group discontinued its manufacturing operations at Spartanburg, South Carolina, facility. This follows Frigoglass decision to change its operating model in the United States and focus on commercial activities of sales and marketing, distribution and servicing. The Group continues to serve the requirements of its North America customers from its network of existing manufacturing facilities. Later in the year, the Group also integrated the Turkey-based manufacturing volume into its European flagship plant in Timisoara, Romania. As part of this process, Frigoglass' Silivri-based Turkish manufacturing plant ceased operations. The continued productivity improvements following the implementation of Lean manufacturing principles in our plant in Romania have made available sufficient capacity to absorb the volume from Turkey and meet any potential future demand. To strengthen this strategic geographic positioning and reach more key countries, Frigoglass also has stand-alone sales offices in Germany, Kenya, Norway, Poland, the United States, Turkey and the U.A.E. Frigoglass complements its ICM business with an extensive global network of aftersales service representatives which spans five continents serving beverage companies in approximately 77 countries.

## 2) Financial and Business Review

## 2.1) Financial Review

### **Consolidated Income Statement**

The following table presents the consolidated income statements for fiscal years 2014, 2013 and 2012.

#### Frigoglass S.A.I.C

#### **Income Statement**

in € 000's

		Consolidated	l	% Ch	ange	% Of N	let Trade	Sales
		Year ended						
	31.12.2014	31.12.2013	31.12.2012	2014	2013	2014	2013	2012
	407.046	533 500	504 350	C 00/	40.40/	100.00/	100.00/	100.00/
Net sales revenue	487.046	522.508	581.250	-6,8%	-10,1%		100,0%	
Cost of goods sold Gross profit	(404.380) <b>82.666</b>	(435.093) <b>87.415</b>	(481.348) <b>99.902</b>	-7,1% <b>-5,4%</b>	-9,6% <b>-12,5%</b>	83,0% <b>17,0%</b>	83,3% <b>16,7%</b>	82,8% <b>17,2%</b>
Administrative expenses	(29.178)	(27.595)	(28.470)	 5,7%	-3,1%	6,0%	5,3%	4,9%
Selling, distribution & marketing expenses	(26.969)	(27.393)	(35.343)	-6,0%	-18,8%	5,5%	5,5%	4,9% 6,1%
Research & development expenses	(4.138)	(4.313)	(4.456)	-0,0%	-18,8%	0,8%	0,8%	0,1%
Other operating income	7.206	2.488	2.252	189,6%	10,5%	1,5%	0,5%	0,8%
Other <losses>/ gains</losses>	7.200	2.400	145		-355,9%	0,0%	0,5%	0,4%
Operating Profit / <loss></loss>	29.595	29.952	34.030	- <u>58,8%</u>	-12,0%	6,0%	<b>5,7%</b>	5,9%
Finance <costs> / income</costs>	(34.716)	(29.686)	(25.056)	- <b>1,2%</b> 16,9%	- <b>12,0%</b> 18,5%	7,1%	5,7%	4,3%
	(34.710)	(29.000)	(23.030)	10,970	10,570	7,170	5,770	4,370
Profit / <loss> before income tax,</loss>	(5 4 5 4)	• • •	0.074	00050/	07.00/		• • • • •	4 50/
restructing losses & fire costs	(5.121)	266	8.974	-2025%	-97,0%	1,1%	0,1%	1,5%
<losses> / Gains from restructuring</losses>	(26.000)	(4.6.000)	(45,000)	444 004	42.20/	7 40/	2.20/	2 604
activities	(36.000)	(16.999)	(15.003)	111,8%	13,3%	7,4%	3,3%	2,6%
Fire Costs	(59)	-	-			0,0%	0,0%	0,0%
Profit / <loss> before income tax</loss>	(41.180)	(16.733)	(6.029)	146,1%	177,5%	8,5%	3,2%	1,0%
Income tax expense	(10.948)	(11.453)	(7.830)	-4,4%	46,3%	2,2%	2,2%	1,3%
Profit / <loss> after income tax</loss>								
expenses	(52.128)	(28.186)	(13.859)	84,9%	103,4%	10,7%	5,4%	2,4%
Attributable to:								
Non controlling interest	4.374	2.580	1.105	,	133,5%	0,9%	0,5%	0,2%
Shareholders	(56.502)	(30.766)	(14.964)	83,7%	105,6%	11,6%	5,9%	2,6%
Depreciation	33.370	33.949	33.771	-1,7%	0,5%	6,9%	6,5%	5,8%
Earnings / <loss> before interest, tax,</loss>								
depreciation, amortization, restructing								
losses & fire costs (EBITDA)	62.965	63.901	67.801	-1,5%	-5,8%	12,9%	12,2%	11,7%

### Year Ended December 31, 2014

Net sales revenue decreased by 6.8% to €487.0 million for the year ended December 31, 2014. This decline reflects lower sales in ICM Operations.

Net sales revenue from ICM Operations decreased by 14.8% to €339.6 million. This reflects lower investments by our customers following sustained macroeconomic challenges in some our key markets. Net sales revenue in Asia and Oceania declined by 32.0% to €64.4 million. This is mainly driven by lower orders in India, Turkey and Indonesia due to unfavorable market conditions and competitive intensity in some of our countries in the region. Lower sales in India reflect the business interruption caused by the fire incident in our plant early in April. The required repairs to the plant were completed rapidly leading to one production line being up and running by the middle of May, with the second line being commissioned in July. Net sales revenue in Africa and the Middle East declined by 6.6% to €65.8 million, mainly driven by lower sales in South Africa and Kenya. In South Africa, net sales revenue were impacted by a one-month strike of metal union workers in July resulting in a short-term production halt and delays in order deliveries. In East Europe, net sales revenue declined by 11.5% to €137.1 million. This was primarily driven by lower customer orders in Ukraine and Russia following the recent economic and political challenges. In a continuing challenging market environment, net sales revenue in West Europe increased by 8.4% to €60.8 million mainly on higher sales in Germany, Sweden and Greece. Net sales revenue decreased by 48.3% to €11.6 million in North America. This reflects our decision to step out of production operations in South Carolina early in 2014 and focus on higher margin coolers supplied by our network of existing manufacturing facilities.

Net sales revenue from Glass Operations increased by 18.8% to € 147.4 million for the year ended December 31, 2014. This sales growth primarily reflects favorable beverage sector fundamentals in our prime Nigerian market and solid growth in the Jebel Ali business following customer base expansion.

Cost of goods sold decreased by 7.1% to €404.4 million, supported by a favorable customer mix in the Glass business, the savings realized from our US operations restructuring initiatives earlier in the year, as well as favorable raw material prices and sourcing benefits in the Cool business. These factors were partly offset by lower volume of sales and a less favorable product mix effect due to lower sales in Europe. Cost of goods sold were also adversely affected by a less favorable raw material mix in the Jebel Ali glass business compared to last year's positive effect from the extensive use of available low-cost cullet in the production process during the first half of the year and reduced export related grants in our Nigerian Glass business. As a result, cost of goods sold as a percentage of Group's net sales revenue declined to 83.0% from 83.3% for the full year.

Administrative expenses increased by 5.7% to €29.2 million. The ratio of administrative expenses to net sales revenue increased to 6.0% from 5.3% in the year ended December 31, 2013.

Selling, distribution and marketing expenses decreased by 6.0% to €27.0 million. This is primarily attributable to lower employee payroll expenses, warranty related expenses and third party fees. As a percentage of net sales revenue, selling, distribution and marketing expenses remained unchanged at 5.5% in the year ended December 31, 2014.

Research and development expenses decreased by 4.1% to €4.1 million. The decrease is primarily attributable to lower third-party and miscellaneous expenses. As a percentage of net sales revenue, research and development expenses remained unchanged at 0.8% in the year ended December 31, 2014.

Other operating income increased to €7.2 million in the year ended December 31, 2014, from €2.5 million a year earlier. This reflects a €3.4 million insurance reimbursement of the Business Interruption following the Indian fire incident in April (please refer to Note 27 for further clarifications).

Finance costs increased by  $\leq 5.0$  million to  $\leq 34.7$  million, primarily reflecting the timing of the corporate bond issuance (May 2013), the amortization of banking related fees, resulting in a higher effective interest cost, and higher foreign exchange losses mainly due to the sharp devaluation of the Russian ruble.

Frigoglass incurred restructuring costs of € 36.0 million related to the discontinuation of our operations in Turkey and a fire costs after insurance reimbursements for Property Damage of € 0.06m related to the fire incident in India (please refer to Note 27 for further clarifications over restructuring and fire costs).

Income tax expense marginally declined to  $\leq 11.0$  million from  $\leq 11.5$  million in the year ended December 31, 2013.

Net losses attributable to shareholders amounted to  $\notin$  56.5 million, compared to a net loss of  $\notin$  30.8 million in the year ended December 31, 2013.

### Year Ended December 31, 2013

Net sales revenue decreased by 10.1% to €522.5 million for the year ended December 31, 2013. The decline in net sales revenue primarily reflects weaker demand in ICM Operations and an unfavourable foreign currency translation effect.

Net sales revenue from ICM operations decreased by 13.2% to €398.4 million and reflects reduced customer investments in almost all of the territories Frigoglass operates. Net sales revenue in Africa and the Middle East decreased by 31.4% to €70.4 million, as a result of lower volumes of sales in Morocco, Mozambique, Libya, Kenya and Yemen. Net sales revenue in Asia and Oceania decreased by 11.1% to €94.7 million, primarily due to lower sales in the Philippines, Indonesia and Australia. Net sales revenue in Eastern Europe remained unchanged at €154.9 million, as lower sales in Ukraine and Russia were fully offset by increased demand in Poland. In 2013, net sales revenue in Western Europe decreased by 25.4% to €56.1 million, primarily reflecting lower sales in Italy and Greece following the ongoing challenging macroeconomic conditions in these countries. Net sales revenue in North America increased by 15.6% to €22.4 million.

Net sales revenue from Glass Operations increased by 1.4% to €124.1 million for the year ended December 31, 2013. The increase in net sales revenue is attributed to higher volume sold in glass container operations in Nigeria and Dubai-based, Frigoglass Jebel Ali, operations, which more than offset lower sales in plastic crates and metal crowns businesses.

Cost of goods sold decreased by 9.6% to €435.1 million for the year ended December 31, 2013. This decline reflects the lower volumes of sales, a favourable product mix effect due to Europe's higher contribution in the sales mix, Frigoglass focus on reducing overhead costs and productivity improvements. Cost of goods sold was negatively impacted by low capacity absorption in ICM Operations primarily in the second half of the 2013. As a result, cost of goods sold as a percentage of Group's net sales revenue increased to 83.3% for the year ended December 31, 2013 from 82.8% for the year ended December 31, 2012.

Administrative expenses decreased by 3.1% to €27.6 million for the year ended December 31, 2013, primarily reflecting savings from the re-organization of the sales administration function in Europe, lower employee costs and travel expenses. The ratio of administrative expenses to net sales revenue increased to 5.3% for the year ended December 31, 2013 from 4.9% for the year ended December 31, 2012.

Selling, distribution and marketing expenses decreased by 18.8% to €28.7 million for the year ended December 31, 2013. This decrease is primarily attributable to lower third-party expenses, warehousing, and employee payroll related expenses. As a percentage of net sales revenue, selling, distribution and marketing expenses decreased to 5.5% in 2013 from 6.1% for the year ended December 31, 2012.

Research and development expenses decreased by 3.2% to €4.3 million for the year ended December 31, 2013. The decrease is primarily attributable to lower employee payroll costs and travelling expenses. As a percentage of net sales revenue, research and development expenses remained unchanged at 0.8% for the year ended December 31, 2013.

Other operating income increased by 10.5% to &2.5 million for the year ended December 31, 2013. Other (losses)/gains came in at gains of &0.7 million for the year ended December 31, 2013, compared to gains of &0.1 million for the year ended December 31, 2012. This is primarily attributable to profits deriving from the sale of fixed assets.

Finance costs increased by 18.5% to  $\notin$  29.7 million, primarily reflecting higher interest expenses following the refinancing of debt through the issuance of a corporate bond in May 2013.

For the year ended December 31, 2013, Frigoglass incurred restructuring charges of €17.0 million, compared to €15.0 million for the year ended December 31, 2012. (please refer to Note 27 for further clarifications over restructuring charges in both periods).

Income tax expense increased by 46.3% to €11.5 million for the year ended December 31, 2013.

Net losses attributable to shareholders amounted to €30.8 million for the year ended December 31, 2013, compared to losses of €15.0 million for the year ended December 31, 2012.

#### **Consolidated Cash Flow Statement**

The following table presents the consolidated statements of cash flow for fiscal years 2014, 2013 and 2012.

### Frigoglass S.A.I.C Cash Flow Statement

in € 000's

		Consolidated		
	Year ended			
	31.12.2014	31.12.2013	31.12.2012	
	0111212011	0111212010	0111212012	
Cash Flow from operating activities				
Profit / <loss> before tax</loss>	(41.180)	(16.733)	(6.029)	
Adjustments for:				
Depreciation	33.370	33.949	33.771	
Finance costs, net	34.716	29.686	25.056	
Provisions	26.512	13.923	4.804	
<profit>/Loss from disposal of property, plant,</profit>		<i>(</i> )		
equipment & intangible assets	(8)	(661)	(145)	
Changes in Working Capital:	-	-		
Decrease / (increase) of inventories	19.527	22.718	34.584	
Decrease / (increase) of trade receivables	4.382	(13.131)	(7.559)	
Decrease / (increase) of other receivables	(9.020)	4.288	7.456	
Decrease / (increase) of other long term	600	462	451	
(Decrease) / increase of trade payables	(8.771)	(24.121)	12.885	
(Decrease) / increase of other liabilities	( )	( )	(	
(excluding borrowing)	(5.642)	(2.128)	(182)	
Less:	(6.206)	(7,070)	(40.427)	
Income taxes paid	(6.386)	(7.879)	(10.137)	
(a) Net cash generated from operating	48.100	40.373	94.955	
Cash Flow from investing activities	(22.254)	(40, 607)	(27, 72)	
Purchase of property, plant and equipment Purchase of intangible assets	(23.351)	(18.697)	(37.672)	
Increase of investment in subsidiaries	(5.333)	(6.184)	(5.058)	
	-	-	(378)	
Proceeds from disposal of property, plant, equipment and intangible assets	3.087	903	2.168	
(b) Net cash generated from investing	(25.597)	(23.978)	(40.940)	
(b) Net cash generated from investing	(23.397)	(23.978)	(40.940)	
Net cash generated from operating and				
investing activities (a) + (b)	22.503	16.395	54.015	
Cash Flow from financing activities				
Proceeds from loans	125.081	294.322	189.714	
<repayments> of loans</repayments>	(116.314)	(304.253)	(221.015)	
Interest paid	(26.251)	(24.377)	(24.193)	
Dividends paid to shareholders	(28)	(12)	(3)	
Dividends paid to non controlling interest	(318)	(370)	(2.417)	
<purchase> / Sale of treasury shares</purchase>	-	8.816	-	
Proceeds from issue of shares to employees	-	235	196	
(c) Net cash generated from financing	(17.830)	(25.639)	(57.718)	
Not increase ((decrease)) in each and each				
Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	4 673	(0.244)	(2 702)	
	4.673	(9.244)	(3.703)	
Cash and cash equivalents at the beginning	50 500	76 055	00.070	
of the year	59.523	76.953	88.078	
Effects of changes in exchange rate	4.536	(8.186)	(7.422)	
Cash and cash equivalents at the end of the	60.700	50 533	76.053	
year	68.732	59.523	76.953	

### Net cash from/(used in) operating activities

Net cash from operating activities amounted to  $\leq 48.1$  million, compared to  $\leq 40.4$  million in the year ended December 31, 2013. This increase is primarily attributable to a decrease of  $\leq 4.4$  million in trade receivables, compared to an increase of  $\leq 13.1$  million in the year ended December 31, 2013. It also reflects a decrease of  $\leq 8.8$  million in trade payables, compared a decrease of  $\leq 24.1$  million in the year ended December 31, 2013.

Net cash from operating activities amounted to  $\leq 40.4$  million in the year ended December 31, 2013, compared to  $\leq 95.0$  million in the year ended December 31, 2012. This decrease is primarily attributable to the decrease of  $\leq 24$  million in trade payables, compared to an increase of  $\leq 12.9$  million in the year ended December 31, 2012.

### Net cash from/(used in) investing activities

Net cash used in investing activities amounted to  $\pounds$ 25.6 million, compared to  $\pounds$ 24.0 million in the year ended December 31, 2013.

Net cash used in investing activities amounted to €24.0 million in the year ended December 31, 2013, compared to €40.9 million in the year ended December 31, 2012. This decrease is primarily attributable to a significant reduction in capital expenditure in the year ended December 31, 2013.

### Net cash from/(used in) financing activities

Net cash used in financing activities amounted to  $\notin 17.8$  million, compared to net cash from financing activities of  $\notin 25.6$  million in the year ended December 31, 2013. This decrease is primarily attributable to net proceeds from bank loans of  $\notin 8.8$  million compared to net repayments of  $\notin 9.9$  million in the year ended December 31, 2013.

Net cash used in financing activities amounted to  $\pounds$ 25.6 million in the year ended December 31, 2013, compared to  $\pounds$ 57.7 million in the year ended December 31, 2012. This decrease is primarily attributable to the repayment of bank loans for a total amount of  $\pounds$ 9.9 million, interest paid at the same levels as last year and proceeds from the sale of treasury shares for  $\pounds$ 8.8 million.

### Net trade working capital

Net trade working capital as of December 31, 2014 amounted to  $\leq 125.3$  million, compared to  $\leq 140.4$  million as of December 31, 2013. This decline is mainly attributed to a reduction in inventory level by  $\leq 19.5$  million following our continued focus on inventory management and a decrease in trade receivables by  $\leq 4.4$  million due to lower sales in the year.

Net trade working capital as of the end of 2013 amounted to  $\leq 140.4$  million, compared to  $\leq 127.6$  million as of the end of 2012. This increase is mainly attributable to the 21% decrease in trade payables to  $\leq 94.8$  million. This overshadowed Frigoglass successful inventory reduction initiatives. In 2013, the Group reduced inventories by  $\leq 26.5$  million to  $\leq 118.1$  million.

### Capital Expenditures

Capital expenditure amounted to  $\leq 28.7$  million in the year ended December 31, 2014, of which  $\leq 23.4$  million related to the purchase of property, plant and equipment and  $\leq 5.3$  million related to the purchase of intangible assets, compared to  $\leq 24.9$  million in the year ended December 31, 2013, of which  $\leq 18.7$  million related to the purchase of property, plant and equipment and  $\leq 6.2$  million related to the purchase of intangible assets.

Capital expenditures amounted to  $\notin 24.9$  million in the year ended December 31, 2013, of which  $\notin 18.7$  million related to the purchase of property, plant and equipment and  $\notin 6.2$  million related to the purchase of intangible assets, compared to  $\notin 42.7$  million in the year ended December 31, 2012, of which  $\notin 37.7$  million related to the purchase of property, plant and equipment and  $\notin 5.1$  million related to the purchase of intangible assets.

### References to specific Notes and other sections of this document

Details over Frigoglass principal sources of liquidity, material commitments and financing agreements, as well as material debt instruments and credit facilities are set out on to Note 13 "Non-Current & Current Borrowings".

For Frigoglass critical accounting policies and judgments please refer to Notes 2 and 4.

The parent company's major shareholders and related party transactions are set out on Note 20 "Related Party transactions".

For an overview of the Group's management activities and responsibilities, please refer to section 4 "Corporate Governance Statement" of the Board of Directors Statement.

## 2.2) Update on Strategic Priority Projects

In 2014, we continued to make substantial progress in executing our four Strategic Priority Projects. These projects enhance the robustness of our business model, improve profit margins and will, over time, significantly enable cash flow generation.

- 1. Our sustained focus on **inventory management** has resulted in a 17% year-onyear inventory reduction to €98.5 million at the end of 2014. This represents the ninth consecutive quarter of double-digit inventory level improvement. Since the launch of our strategic priorities in the last quarter of 2012, we have achieved a significant inventory reduction of €78 million to the end of 2014, exceeding our initial targets. This has contributed to a substantial improvement in our cash conversion cycle during the year.
- 2. In a highly challenging market environment, we have implemented far-reaching steps to rationalize our manufacturing footprint and address low performing entities. We ceased production in the US in Q1 2014 and successfully integrated our Turkish manufacturing volume into our Romanian facility in H2 2014. These right-sizing moves significantly contribute to the improvement of our cost base, strengthen our competitiveness and materially reduce complexity within our manufacturing footprint. Our consolidation initiatives already yielded benefits in the second half of 2014 and we expect to further support profit margin improvement in 2015. In China, we achieved a marked recovery in the operating result of 2014 following significant higher year-on-year volume and cost reduction. Finally, we have made significant progress in addressing Frigoglass Jebel Ali's performance. We increased sales by 33% in the year following the rejuvenation and expansion of our customer base through our innovative and superior quality products.
- 3. Through our strong focus on Quality, we achieved significant improvements across all related performance metrics in the last two years. In addition, we have invested in **Lean manufacturing** piloted by our plant in Romania which also enabled us to integrate the Turkish volume. Based on the successful pilot in Romania, we initiated the global deployment of Frigoglass Excellence Systems targeting to maximize customer value.
- 4. The outcome of our Product Optimization project over the past two years is the successful launch of the new generation ICOOL, a strong testament of our innovation leadership. ICOOL and its equivalent for other customer groups and geographies are expected to become the winning platform across all our territories. ICOOL represents a game changer in terms of cutting edge merchandising innovations, energy efficiency and sustainability. With this line of coolers we are setting a new standard in our industry.

## 2.3) Parent Company Financial Data

The Parent Company's Net Sales have been increased by 2.6% year-on-year to  $\leq$  22,5 million for the year ended December 31, 2014.

Gross Profit decreased by 48 % to € 1 million for the full year of 2014 compared to € 1.9 million for the year ended December 31, 2013.

Profit Before interest, tax, depreciation, amortization & restructuring (EBITDA) reached the amount of  $\notin$  2.9 million, decreased by 41 % compared to the previous year.

Losses after tax reached  $\in$  6.2 million compared to losses of  $\in$  6.3 million in the previous year.

### 3) Business Outlook

For 2015, we focus on gaining market share in a continued difficult market environment. Our new cooler generation ICOOL has been very well received and has the potential to become the global winning platform. The merchandising innovation of ICOOL supports our customers driving beverages sales growth. At the same time, ICOOL achieves substantially lower energy consumption and sustainability leadership by using only natural refrigerants across the range.

In our markets, we expect Africa to return to its growth path. Our customers have announced plans to step-up their long term investments into this promising continent. In 2014, Africa and Middle East represented 41% of our revenue. We are ideally positioned with local manufacturing in our Glass and Cool businesses to benefit from the long-term market growth in Africa. In Asia, we are in the process to restore full capacity by year-end in our Indian cooler plant following the fire incident in April 2014. This will allow us to capture future growth opportunities in India as well as in South East Asia.

In Europe, we maintain our cautious outlook due to the uncertainty around the political situation in Russia and Ukraine and its potential economic implications. With our strong local production in Russia, we are best placed to support our customers in this challenging situation. Our innovative integrated service concept that we are gradually implementing throughout Europe will create unparalleled value for our customers and will allow us to widen our business approach and open up additional revenue streams.

In our glass business, we are preparing for the next step of long term growth. One out of three furnaces in our glass operation in Nigeria is scheduled for rebuild. Although during the rebuild output will be reduced for a short period, we take this

opportunity to increase capacity in order to capture rising demand. In our glass operation in Dubai we have recently completed the introduction of a more efficient energy supply technology and are currently going through a significant upgrade maintenance of our furnace. As the leading glass packaging manufacturer in Africa's largest country, complemented by the geographical coverage from our Dubai Glass operations, we are ideally placed to capture the expected market growth in Africa, primarily driven by the Brewery industry and its pre-dominant choice of glass as packaging material.

In October 2014, we announced that we started to evaluate strategic options for our Glass business. We expect the outcome of this exploratory process to become clear within the next couple of months.

Despite the market challenges, we have demonstrated in 2014 strong execution in our strategic priority projects. For 2015, we expect the full financial benefits out of this to gradually flow through. In the light of ongoing economic volatility, we will continue to drive further efficiency savings, strengthen the robustness of our business model and differentiate through our innovation leadership.

### 4) Corporate Governance Statement

This statement was drawn up in accordance with article 43a, par. 3, section d) of Codified Law 2190/1920 and contains all the information required by the law.

### 4.1) Code of Corporate Governance

In the framework of its policy of adopting high corporate governance standards, Frigoglass SAIC (hereinafter "the Company" or "Frigoglass") has drafted and adopted its own code of corporate governance by resolution of the Company's Board of Directors.

The purpose of the Company's Code of Corporate Governance (hereinafter "the Code") is to set out the best practices in corporate governance as implemented by the Company, in the pursuit of transparency in communication with its shareholders and ongoing improvement of the corporate framework for the Company's operations and competitiveness.

Furthermore, the Code is intended to lay down the methods by which the Company will operate and to establish administrative rules and procedures concering the relations between the administration, the Board of Directors, the shareholders and all other persons associated with and affected by the actions taken by the Company's bodies.

The Code is publicly available on the Company's website: <u>http://www.frigoglass.com/corporate-governance</u>

# 4.2) Practices of Corporate Governance additional to those provided by the Law.

Apart from this Code and the Internal Regulation of Operation, which it has adopted according to article 6(1) of Law 3016/2002, the operations of the Company are governed, *inter alia*, by:

- a) its code of business conduct and ethics (hereinafter "the **Code of Business Conduct and Ethics**"), and
- b) its supplier code (hereinafter "the **Supplier Code**").

## A. Code of Business Conduct and Ethics

The purpose of applying the Code of Business Conduct and Ethics is, *inter alia*, to shape a framework for business operations consistent with the principles and rules of morality and transparency, to ensure compliance with international commercial law and the law applicable in the states where the Company is active, to maintain high-level services and products, to improve the Company's profitability, to develop an environmentally friendly operating framework and to safeguard human rights through granting of equal rights and avoiding discriminatory treatment of all parties associated with the Company.

The Code of Business Conduct and Ethics, as in force at any time, is available on the Company's website at the address: <u>www.frigoglass.com</u>

### B. The Supplier Code

Through the implementation of the Supplier Code, the Company seeks to create a business environment of cooperation with suppliers governed by the principles of morality, transparency, respect for human rights and the rules of health and safety, and protection of the environment. More specifically, the Company focuses on avoiding unfair competition and any involvement in situations of conflict of interest or bribery.

4.3) Main characteristics of the Company's systems of internal control and risk management in relation to the procedure of drafting the financial statements.

The Company attaches considerable importance to the systems of internal control and risk management.

More specifically, the Company's Board of Directors (hereinafter "the **Board**") adopts procedures and implements policies which aim at establishing and maintaining systems that optimize the identification, evaluation, monitoring and management of risks that the Company may be facing, the effective management thereof, and contribute to the reliable provision of financial information.

In this framework, the Board carries out periodic reviews and is regularly briefed on the existence of any issues which may have significant financial and business consequences for the Company.

Furthermore, the Company's operational and functional units report to the Chief Executive Officer within a defined timetable and in compliance with instructions and guidelines. The general management receives monthly reports on the financial and operational situation from each business area and function. These reports and financial information are based on a standardized process and are discussed at the meetings of the Board of Directors to ensure adequate execution of Board decisions by the management team.

The Board reviews the Company's systems of internal control and risk management on an ongoing basis by:

- Setting the strategy of the business at both Company and divisional level and, within the framework of this, approving an annual budget and medium term projections. Central to this exercise is a review of the risks and opportunities that each business is facing and the steps being taken to manage these.
- Reviewing on a regular basis operational and financial performance and updated forecasts for the current year. Comparisons are made with budget and the prior year and appropriate action plans are put in place to optimize operational and financial performance.

- Retaining primary responsibility for acquisition and divestment policy, and the approval of major capital expenditure, major contracts and financing arrangements. Below Board level there are clearly defined management authorities for the approval of capital expenditure, major contracts, acquisitions, investments and divestments, together with an established framework for their appraisal, which includes a risk analysis and postimplementation plan and, where appropriate, a post-acquisition review.
- Performing at least annually a review of the Company's insurance and risk management programs.

Furthermore, the Company has in place systems and procedures of internal control and risk management in respect of financial reporting and the preparation of company and consolidated financial statements.

The above systems and procedures include:

- The formulation and deployment of accounting policies and procedures.
- Regular review of accounting policies to ensure that they are kept up to date and are communicated to the appropriate personnel.
- Procedures are in place to ensure that all transactions are recorded in accordance with International Financial Reporting Standards ("IFRSs").
- Company and divisional policies governing the maintenance of accounting records, transaction reporting and key financial control procedures.
- Monthly operational review meetings which include, as necessary, reviews of internal financial reporting issues and financial control monitoring.
- Ongoing training and development of financial reporting personnel.
- Closing procedures, including due dates, responsibilities, accounts classifications and disclosures updates.
- Standard corporate reporting formats are utilized both for financial reporting and management reporting purposes.
- A web-based reporting application (HFM) is used within the Company both for financial reporting and management reporting purposes.
- Access to the above reporting application is restricted to the appropriate individuals of each of the Company's subsidiaries.
- Access controls are in place to maintain the integrity of the chart of accounts.
- Write-offs and reserves are clearly defined, consistently applied and monitored in accordance with the Company's policy.
- Fluctuation analysis of actual to budget and prior years is performed on a monthly basis to identify unusual transactions and monitor accuracy and completeness.

- Policies and procedures are in place for all critical processes such as key reconciliations, inventory counts, payments, segregation of duties etc.
- The Company prepares a detailed annual budget consolidated and per Company segment/subsidiary for each financial year that is reviewed and approved by the Board.
- The business plan consolidated and per Company segment/subsidiary is updated at least 3 times per year.
- Detailed management accounts consolidated and per Company segment/subsidiary are prepared monthly to cover each major area of business.
- The consolidation process is automated.
- The process of consolidation adjustments and eliminations is prepared and reviewed by different personnel.

4.4) Information regarding the operating rules of the General Meeting of Shareholders and its basic powers, as well as a description of the shareholders rights and how they can exercise them.

### A. Operating rules and basic powers of the General Meeting of Shareholders.

The General Meeting is convened by the Board of Directors, which decides the items to be placed on the agenda, and meets at the registered offices of the Company or in the area of another municipality within the prefecture of the Company's registered offices, or another municipality neighboring the Company's registered offices, at least once in every corporate financial year and within six (6) months of the end of the corporate financial year. An Extraordinary General Meeting may be held whenever the Board deems it necessary. The General Meeting of Shareholders is the Company's most senior decision-taking body and may decide on any matter affecting the Company. More specifically, the General Meeting is the only body competent to decide on:

- (a) Any matter laid before it by the Board of Directors or by those entitled, under the provisions of the Law and the Company's Articles of Association, to convene a General Meeting.
- (b) Amendments of the Articles of Association. Such amendments are those relating to increases or reductions of share capital, the winding up of the Company, a change in its nationality or extension of its duration, its merger with another company, its division (demerger), conversion or revival.
- (c) The election of the members of the Board of Directors and the auditors and determining their remuneration.
- (d) Approval or amendment of the annual financial statements, as drawn up by the Board of Directors, and distribution of the net profits.
- (e) Approval by special roll-call vote of the Board of Directors' management and the release of the Board of Directors and auditors from any liability, following the voting of the annual financial statements.
- (f) Hearing of the auditors, regarding the audit they have carried out on the Company's books and accounts.
- (g) Issuance of a bond convertible into shares or a bond entitling the holder to a share in the Company's profits.
- (h) Appointment of liquidators, in the event of the Company's winding-up.
- (i) Taking legal action against members of the Board of Directors or the auditors, for infringement of their duties under the Law or the Company's Articles of Association.
- (j) Distribution of net profits.

### B. Shareholders' rights and ways of exercising them.

Every shareholder is entitled to attend the General Meeting — whether in person or by proxy — provided that he owns at least one share. Minors, wards of court and legal entities must be represented by their legally authorized proxies. The documents of authorization need not be formal, notarized instruments, provided they are dated and have been signed by the issuing party.

In order to participate in the General Meeting a shareholder must submit to the Company a relevant certificate from the Central Securities Depository five (5) days prior to the Meeting, according to article 51, Law 2396/1996, or another certificate equivalent to that from the Central Securities Depository, as well as the documents of representation (proxies) or any other documents legalizing those persons representing the shareholders.

The rights of the Company's shareholders are set out in its Articles of Assocation and in Codified Law 2190/1920.

The Chairman of the Board, the Chief Executive Officer, the chairmen of each Board Committee, as well as the internal and external auditors are always available to answer shareholders' questions.

# 4.5) Information regarding the composition and operating rules of the Board of Directors of the Company.

## A. Composition of the Board of Directors

The Board is responsible for dealing with the Company's affairs exclusively in the interests of the Company and its shareholders within the existing regulatory framework. The Board's key responsibilities are:

- Setting the Company's long-term goals.
- Making all strategic decisions.
- Making available all required resources for the achievement of the strategic goals.
- Appointing senior executive management.

The Board is appointed by the General Meeting of Shareholders of the Company and consists of 9 members, 8 of whom are non-executive and 4 of whom are independent. The members of the Board are elected by the General Meeting of Shareholders and serve for a three (3) year term. The only executive member is the Chief Executive Officer.

The experience of the members of the Board of Directors encompasses diverse professional backgrounds, representing a high level of business, international and financial knowledge contributing significantly to the successful operation of the Company. The Board is fully balanced between the number of independent and nonindependent members. The independent, non-executive members are able to contribute impartial opinions and advice to the Board's decision-making, to ensure that the interests of the Company, shareholders and employees are protected, whereas the executive member is responsible for ensuring the implementation of the strategies and policies decided by the Board. The table below lists the members of the Board, the dates of commencement and termination of office for each member, as well as the frequency of attendance of each member in the meetings held in 2014.

Title	Name	Executive / Non- Executive	Independent	Office Commencement	Office Termination	Board Member Attendance
Chairman	Haralambos (Harry) G. David	Non- Executive		29/5/2012	29/5/2015	19/19
Vice Chairman	John Androutsopoul os	Non- Executive	Independent	29/5/2012	29/5/2015	19/19
Chief Executive Officer	Torsten Tuerling	Executive		29/5/2012	29/5/2015	19/19
Member, Secretary	Loucas Komis	Non- Executive		29/5/2012	29/5/2015	19/19
Member	George Leventis	Non- Executive		20/3/2014	29/5/2015	19/19
Member	Doros Constantinou	Non- Executive		29/5/2012	29/5/2015	19/19
Member	Evangelos Kaloussis	Non- Executive	Independent	29/5/2012	29/5/2015	6/19
Member	Vassilis Fourlis	Non- Executive	Independent	29/5/2012	29/5/2015	4/19
Member	Alexandra Papalexopoulou	Non- Executive	Independent	29/5/2012	29/5/2015	6/19

According to the Company's Code of Business Conduct and Ethics the members of the Board must avoid any acts or omissions from which they they have, or may have, a direct or indirect interest and which conflict or may possibly conflict with the interests of the Company.

The Members of the Board of Directors receive remunartion which is approved by the Company's General Meeting of Shareholders, in accordance with the specific provisions of the Articles of Association and the law.

The remuneration of the members of the Board is presented in the annual financial statement (see Note 20).

# Responsibilities of the Chairman, Chief Executive Officer (CEO), Secretary of the Board and Company Secretary.

- 1) The Chairman of the Board is responsible, *inter alia*:
  - For management of the Board, putting items of business before it for discussion, taking into account the affairs of the Company and the items proposed by the other members, thus ensuring its efficient operation.
  - For prompt furnishing of accurate and clear information to the Board, in association with the Chief Executive Officer (CEO) and the Secretary of the Board.
  - For ensuring effective communication between the Board and the shareholders, forwarding the views of important investors to the Board and ensuring that such views are properly understood by the Board.
- 2) The Chief Executive Officer (CEO) is responsible, *inter alia*:
  - For running the everyday activities of the Company, within the framework of his competences as laid down by the Board.
  - For ensuring faithful implementation of the strategic decisions and procedures within the Company, as laid down by the Board.
  - For management and day-to-day cooperation with the senior administration of the Company.
  - For providing directions and guidelines to the management team, ultimately aimed at training and developing staff capable of filling management positions in future.
- 3) The Secretary of the Board is responsible, *inter alia*:
  - For ensuring the participation of newly appointed members in the induction and training procedures that have been adopted.
  - For overall supervision of the Company's compliance with any statutory and regulatory requirements.
  - For overseeing the calling and holding of Annual General Meetings, according to the Company's Articles of Associaiton.

### 4) The Company Secretary:

Under the supervision of the Chairman, the competences of the Company Secretary include ensuring a good flow of information between the Board of Directors and its committees, and between the top management and the Board. The Company Secretary ensures the effective organization of the shareholders' meetings and the overall effective communication between the latter and the Board, always ensuring the compliance of the Board with the requirements of the law and the Articles of Association

### **Board Members' CVs**

# Haralambos (Harry) G. David Chairman (non-executive)

Haralambos (Harry) G. David was elected Chairman of the Board of Directors, in November 2006. He has been a Member of the Board of Directors of Frigoglass since 1999.

Graduated with a Business Degree from Providence College USA, in 1987. His career began as a certified investment advisor with Credit Suisse in New York. He then served in several executive positions within Leventis Group Companies in Nigeria and Europe. Today he holds a position on the Boards of A.G. Leventis (Nigeria) PLC, the Nigerian Bottling Company, Cummins West Africa, Beta Glass (Nigeria) PLC, Ideal Group.

He is also a member of the General Council of the Greek Industries Federation ( $\Sigma$ EB), member of the board of the Foundation for Economic and Industrial Research (IOBE), a member of the Organizing Committee of the Athens Classic Marathon and member of the TATE's Africa Acquisitions Committee.

Have served on the boards of Alpha Finance, Hellenic Public Power Corp ( $\Delta$ EH) and Emporiki Bank (Credit Agricole).

# John K. Androutsopoulos Vice Chairman (indpendent non-executive)

John Androutsopoulos was appointed to the Board of Directors in July 1996. His long career in the bottling and manufacturing sectors has included positions as Technical Manager of the Hellenic Bottling Company (1969-1985), General Manager of the Industrial Division of the 3E Company of companies (1986-1994), Chairman of the Board of Directors of Frigorex (1995), member of the Board of Directors of 3E Company (1995) and Managing Director of Frigoglass Company (1996-2001). He holds a degree in Electrical Engineering from Aachen Polytechnic where he also completed additional studies in Economics.

# Loucas D. Komis Member & Secretary (non-executive)

Mr.Loucas Komis was appointed to the Board of Directors in July 1996.

Currently, he is also Chairman of the Board of Ideal Group S.A. and of the Board of Hellenic Recovery & Recycling Corporation (HE.R.R.Co) and Vice-Chairman of the Federation of Hellenic Food Industries (SEVT) and Member of the Board of LARGO Ltd. During his career he worked for nine years in the appliance manufacturing sector and has held top management positions with IZOLA S.A. In 1982, he joined the Coca-Cola Hellenic Bottling Company S.A. (CCHBC), where he also served as an Executive Board Member and remains an Advisor to the Chairman since 2001. He holds degrees from Athens University (BSc Physics), the University of Ottawa (MSc Electrical Engineering) and McMaster University, Ontario (MBA).

## George Leventis Member (non-executive)

George Leventis joined the Board of Frigoglass as a non-executive member in March 2014.

Mr. Leventis is a member of the executive committee of a family office and has previously worked in the fund management business as an equities analyst and more recently in private equity.

He graduated with a degree in Modern History from Oxford University and holds a postgraduate Law degree from City University. He is an Investment Management Certificate holder.

# Doros Constantinou, Member (non-executive)

Mr. Doros Constantinou was appointed to the Board of Directors in October 2011.

Mr. Constantinou graduated from the University of Piraeus in 1974 and holds a degree in Business Administration. Mr. Constantinou started his career in auditing with PricewaterhouseCoopers, where he worked for ten years. In 1985, Mr. Constantinou joined Hellenic Bottling Company, where he held several senior financial positions. In 1996, he was appointed to the position of Chief Financial Officer and remained in that position until August 2000. He was a key member of the management team that led the merger of Hellenic Bottling Company and Coca-Cola Beverages. In 2001, Mr. Constantinou became Managing Director of Frigoglass until August 2003 when he moved to Coca-Cola Hellenic as Chief Executive Officer until his departure in July 2011. In October 2011, Mr. Constantinou was appointed Executive Director of Frigoglass until May 2012. Additionally, Mr. Constantinou is a member of the board of Dalphon Holdings Limited, a company incorporated in Cyprus.

# Torsten Tuerling Chief Executive Officer (executive)

Torsten Tuerling was appointed Chief Executive Officer in May 2012.

Prior to joining Frigoglass, he was President and CEO of Franke Kitchen Systems Group, a global leader in its field, with operations in 19 countries across four continents. During his tenure at Franke, Torsten delivered significant result improvements and contributed materially to the development of their international operations. Formerly, he served as General Manager of the Food Retail Division of Carrier Commercial Refrigeration EMEA, a subsidiary of United Technologies Corporation. He successfully led the integration of Linde Refrigeration, following its acquisition by Carrier.

Torsten holds a Master's degree in Business Administration from the University of Saarbrucken in Germany and a Master of Science in Management from E.M. Lyon Business School in France.

# Evangelos Kaloussis Member (independent non-executive)

Evangelos Kaloussis was appointed to the Board of Directors in June 2006.

He is Chairman of Nestlé Hellas. He is also Chairman of the Federation of Hellenic Food Industries and member of the Board of Directors of Alpha Bank and of Food Bank. During his professional career he assumed top management positions at the Nestlé Headquarters in Switzerland, France, Nigeria and South Africa. He holds a Master's Degree in Electrical Engineering from the Federal Institute of Technology in Lausanne (CH) and in Business Administration from the University of Lausanne as well as a graduate degree from IMD.

# Vassilis Fourlis Member (independent non-executive)

Vassilis Fourlis was appointed to the Board of Directors in October 2002.

He is the Executive Chairman of Fourlis Holdings SA. He also serves on the Board of Directors of Piraeus Bank SA, and of Titan Cement SA. He holds a Master's Degree in Economic Development and Regional Planning from the University of California/Berkeley and a Master's Degree in International Business from Boston University/Brussels.

# Alexandra Papalexopoulou Member (independent non-executive)

Alexandra Papalexopoulou was appointed to the Board of Directors in April 2003.

She is Executive Director at Titan Cement Group in charge of Group Strategic Planning and serves on the Board of Directors of Titan Cement SA and of the National Bank of Greece. She is also a member of the Board of Directors of the "ALBA Graduate Business School" Foundation and of the Pavlos and Alexandra Kanellopoulou Foundation. Her professional career has included positions with the OECD as an analyst and Booz Allen Hamilton as an associate. She holds a BA degree in Economics from Swarthmore College and an MBA from INSEAD.

### B. Method of operation of the Board of Directors

The Board of Directors shall meet at the registered offices of the Company whenever so required by the law or the needs of the Company. The Board of Directors held nineteen (19) meetings in 2014.

The items on the agenda of Board meetings are notified to the relevant members beforehand, enabling all members who are unable to attend to comment on the matters to be discussed.

The Board is in quorum and meets validly when half (1/2) of the directors plus one are present or represented, provided that no fewer than three (3) directors are present in person.

Decisions of the Board of Directors shall be duly taken by an absolute majority of the directors who are present (in person) and represented, except for occassions where the Articles of Association provide for an increased majority. In case of personal affairs the Board takes decisions with a secret vote by ballot. Each Director has one vote, whereas when he represents an absent director, he has two (2) votes. Exceptionally, for the cases of articles 10(3) and 9(2) of the Company's Articles of Association, the decisions of the Board of Directors shall be taken unanimously by the Members who are present and represented.

The Board must evaluate at regular intervals the effectiveness of its performance of its duties, as well as that of its committees. This procedure is overseen by the Chairman of the Board and the chairman of the relevant committee, and where it is established that some area is in need of improvement, the taking of relevant measures will be decided on directly. 4.6) Information regarding the composition and operating rules of the other management, administrative or supervisory bodies or committees of the Company.

### A. Audit Committee

According to article 37 of Law 3693/2008 the Company has set up and maintains an Audit Committee ("the **Audit Committee"**) which is, *inter alia*, responsible for monitoring:

- the procedures for provision of financial information;
- the effective operation of the internal audit and risk management systems;
- the course of the mandatory audit of individual and consolidated financial statements;
- matters relating to the existence and safeguarding of the impartiality and independence of the legal auditor or audit office, particularly in relation to the provision to the Company of other services by the legal auditor or audit office.

The Audit Committee is also responsible for the submission of proposals to the Board of Directors regarding any change to the chart of authorities and the organizational chart of the Company.

The members of the Audit Committee have been appointed by the General Meeting of Shareholders of the Company as per the provisions of law 3693/2008 and are the following:

- Chairman: John Androutsopoulos Non-executive/ Independent
- Member: Loucas Komis Non-executive
- Member: Doros Constantinou Non-executive

The above members have substantial past experience in senior financial positions and other comparable experience in corporate activities.

Mr. Androutsopoulos fulfils the requirements provided by law regarding the requisite knowledge of accounting and auditing.

The Audit Committee shall meet whenever it is deemed necessary and in no circumstances less than four times a year. It must also hold at least two meetings attended by the Company's regular auditor, without the presence of the members of the administration.

The Audit Committee meets validly when at least two of its members are present, of whom one must be its Chairman. The Audit Committee held a total of five (5) meetings in 2014. The said meetings were scheduled in such a way so as to coincide with the publication of the Company's financial information.

The Audit Committee considered a wide range of financial reporting and related matters in respect of the 2013 annual financial statements and the 2014 half-year financial information. In this respect the Audit Committee reviewed any significant areas of judgment that materially impacted reported results, key points of disclosure and presentation to ensure the adequacy, clarity and completeness of the financial statements and the financial information, and the content of results announcements prior to their submission to the Board. The Audit Committee also considered reports from PwC on their audit of the 2013 annual and their review of the 2014 half year Board of Directors report that forms part of the statutory reporting obligations of the Company.

Moreover, in 2014, the Audit Committee:

- Reviewed the results of the audits undertaken by Internal Audit and considered the adequacy of management's response to the matters raised, including the implementation of any recommendations made.
- Reviewed and approved the 2015 Internal Audit program, including the proposed audit approach, coverage and allocation of resources.
- Reviewed the effectiveness of Internal Audit, taking into account the views of the Board and senior management on matters such as independence, proficiency, resourcing, and audit strategy, planning and methodology.
- Reviewed regular reports on control issues of Company level significance, including details of any remedial action being taken. It considered reports from Internal Audit and PwC on the Company's systems of internal control and reported to the Board on the results of its review.

### B. Internal Audit Department

The main duties and obligations of the Internal Audit Department include:

- Monitoring faithful implementation of and compliance with the Company's Articles of Association, Internal Regulation of Operation and directives, and in general any applicable legislation.
- Reporting cases of conflict between interests of members of the Board of Directors or managers and the interests of the Company.
- Submitting written reports to the Board of Directors at least once each quarter on any important findings of the internal audits they have conducted.
- Attending the General Meetings of Shareholders.
- Cooperating with state supervisory authorities and facilitating them in their work.

The internal auditor acts according to the International Standards for the Professional Practice of Internal Auditing and the policies and procedures of the Company and reports directly to the Audit Committee.

### C. Human Resources and Remuneration Committee

The role of the human resources and remuneration committee ("the **Human Resources and Remuneration Committee**") is to establish the principles governing the Company's human resources policies which guide management's decision-making and actions.

More specifically, its duties are to:

- Oversee the management's succession planning policy
- Establish the principles governing the Company's Corporate Social Responsibility policy
- Establish the Compensation Strategy
- Submit to the Board proposals for executive Board members remuneration

The Human Resources and Remuneration Committee, which is appointed by the Board, is comprised of the following 3 non-executive Board members:

Chairman:	Loucas Komis – Non-executive
Member:	Haralambos (Harry) G. David – Non-executive
Member:	Evaggelos Kaloussis – Non-executive/ Independent

The Chief Executive Officer and HR Director shall normally attend meetings, except when discussions are conducted concerning matters affecting them personally.

The Human Resources and Remuneration Committee held 3 meetings in 2014.

### D. Investment Committee

The duties of the investment committee ("the **Investment Committee**") are to recommend to the Board the Company's Corporate Development and Strategy and to evaluate and suggest to the Board new proposals for investments and/or Company expansion according to the defined strategy.

Moreover, the Investment Committee is also responsible for evaluating and suggesting to the Board opportunities for business development and expansion through acquisitions and/ or strategic partnerships.

The Investment Committee, which is appointed by the Board, comprises 4 members, two of whom are non-executive, and is formed as follows:

Chairman: Haralambos (Harry) G. David – Non-executive

Member: Torsten Tuerling – Executive

Member: Loucas Komis – Non-executive

Member: Nikolaos Mamoulis – Chief Financial Officer

The Investment Committee held 2 meetings in 2014.

### 4.7) Communication with Shareholders

Frigoglass recognizes the importance of effective and timely communication with shareholders and the wider investment community. The Company maintains an active website <u>www.frigoglass.com</u> which is open to the investment community at large and to its own shareholders; the site features this Code, as well as a description of the Company's corporate governance, management structure, ownership and all other information useful or necessary to shareholders and investors. Frigoglass also communicates with the investment community through its participation in a number of conferences and road-shows (in Greece and abroad) and the schedule of conference calls.

### 5) Main Risks and uncertainties

# Economic conditions may affect consumer demand for beverages and, consequently, this may affect our customers and so reduce the demand for our products.

Changes in general economic conditions directly impact consumer confidence and consumer spending, as well as the general business climate and levels of business investment, all of which may directly affect our customers and their demand for our products. Concerns over commodity prices, energy costs, geopolitical issues, and the availability and cost of financing have contributed to increased volatility and diminished expectations for the economy and global markets going forward. These factors, combined with declining global business, consumer confidence, and rising unemployment, have precipitated an economic slowdown. Continued weakness in consumer confidence and declining income and asset values in many areas, as well as other adverse factors related to the current weak global economic conditions have resulted, and may continue to result, in reduced spending on our customers' products and, thereby, reduced or postponed demand for our products. Despite the fact that our ICMs generate sales growth for our customers, ICMs constitute capital expenditure, and in periods of economic slowdown, our customers may reduce their capital expenditure, including ICM purchases, in their effort to reduce costs. Generalized or localized downturns in our key geographical areas could also have a material adverse effect on the performance of our business.

#### We are dependent on a small number of significant customers.

We derive a significant amount of our revenues from a small number of large multinational customers each year. In the year ended December 31, 2014, our five largest customers accounted for approximately 51% of our net sales revenue in the ICM Operations and approximately 74% of our net sales revenue in the Glass Operations. In 2013, our five largest customers accounted for approximately 47% and 66% of our net sales revenue in our ICM Operations and Glass Operations, respectively. The loss of any large customer, a decline in the volume of sales to these customers or the deterioration of their financial condition could adversely affect our business, results of operations, financial condition and cash flows. In addition, certain of our sales agreements with our customers are renewed on an annual basis. We cannot assure you that we will successfully be able to renew such agreements on a timely basis, or on terms reasonably acceptable to us or at all. Failure to renew or extend our sales agreements with our customers, for any reason, could have a material adverse effect on our business, financial condition, results of operations and cash flows.

If we are unable to implement our planned improvements successfully and achieve operational efficiencies, our growth and profitability could be harmed.

As part of our business strategy, we consistently seek to control costs, improve our efficiency and cash flows while maintaining and improving the quality of our products. We are currently implementing several efficiency improvement programs aimed at further enhancing our long term profitability and cash flow generation. These programs include (i) reducing costs by simplifying our product portfolio, (ii) reducing inventory levels, (iii) implementing lean manufacturing processes while reinforcing product quality and (iv) generating value from our recent strategic investments. If the implementation of these programs is not successful and the targeted cost savings and other improvements cannot be realized, our results of operations could be adversely affected. Even if we achieve the expected benefits, they may not be achieved within the anticipated time frame. The cost savings and inventory reductions anticipated are based on estimates and assumptions that are inherently uncertain, although considered reasonable by us, and may be subject to significant business, economic and competitive uncertainties and contingencies, all of which are difficult to predict and many of which are beyond our control.

### Our profitability could be affected by the availability and cost of raw materials.

The raw materials that we use or that are contained in the components and materials that we use have historically been available in adequate supply from multiple suppliers. For certain raw materials, however, there may be temporary shortages due to production delays, transportation or other factors. In such an event, no assurance can be given that we would be able to secure our raw materials from sources other than our current suppliers on terms as favorable as our current terms. Any such shortages, as well as material increases in the cost of any of the principal raw materials that we use, including the cost to transport materials to our production facilities, could have a material adverse effect on our business, financial condition and results of operations. The primary raw materials relevant to our ICM Operations are steel, copper, plastics and aluminium which accounted for approximately 17%, 7%, 7% and 3% of our total costs of raw materials, respectively, for the year ended December 31, 2014.

We generally purchase steel under one-year contracts with prices that are fixed in advance, although in some cases, the contracts may provide for interim indexation adjustments. However, from time to time, we may also purchase steel under multiyear contracts or purchase larger volumes to stock at our warehouses or with our suppliers in order to take advantage of favorable fluctuations in steel prices. When such multi-year contracts are renewed, our steel costs under such contracts will be subject to prevailing global/regional steel prices at the time of renewal, which may be different from historical prices. While we do not generally purchase copper and aluminum directly as raw materials for our products, copper and aluminum are contained in certain components and other materials that we use in our ICM Operations, the prices of which are directly or indirectly related to the prices of copper and aluminum on the London Metal Exchange, which has historically been subject to significant price volatility.

To better manage our exposures to commodity price fluctuations, we hedge some of our commodity exposures to copper and aluminum through commodities derivative financial instruments. To the extent that our hedging is not successful in fixing commodity prices that are favorable in comparison to market prices at the time of purchase, we would experience a negative impact on our profit margins compared to the margins we would have realized if these price commitments were not in place, which may adversely affect our results of operations, financial condition and cash flows in future periods.

Our Glass Operations also require significant amounts of raw materials, particularly soda ash (natural or synthetic), cullet (recycled glass), glass sand and limestone, which respectively accounted for approximately 27%, 12%, 4%, and 3% of our total costs of raw materials for the year-ended December 31, 2014. Any significant increase in the price of the raw materials we use to manufacture glass could have a material negative impact on our business, financial condition and results of operations.

## Increases in the cost of energy could affect the profitability of our Glass Operations.

The manufacturing process of our Glass Operations depends on the constant operation of our furnaces due to the long time required for the furnaces to reach the right temperature to melt glass. Consequently, our glass manufacturing plants in Nigeria and UAE (Jebel Ali) depend on a continuous power supply and require a significant amount of electricity, natural gas, fuel oil and other energy sources to operate. Substantial increases in the price of natural gas and other energy sources could have a material adverse impact on our results of operation or financial condition. Although we are generally able to pass on increased energy costs to our customers through price increases, increased energy costs that cannot be passed on to our customers through price increases impact our operating costs and could have a material adverse impact on our results of operations, financial condition and cash flows. In particular, since our contracts with customers are typically negotiated on an annual basis, we may be prevented from passing on increased costs to customers during the time lag between changes in prices under our contracts with our energy providers and changes in prices under our contracts with our customers.

### We face intense competition in many of the markets in which we operate.

Our ICM Operations are subject to intense competition from regional competitors in specific markets. We generally compete based on product design, quality of products, product support services, product features, maintenance costs and price. Competition in the ICM market varies in intensity and nature depending on geographical region. Increased levels of competition result in pricing pressures, which can have an adverse impact on our margins and in turn may adversely impact our results of operations, financial condition and cash flows in future periods. In addition to competing with other large, well-established manufacturers in the glass container industry, we also compete with manufacturers of other forms of rigid packaging, principally plastic containers and aluminium cans, on the basis of quality, price, service and consumer preference. We also compete with manufacturers of non-rigid packaging alternatives, including flexible pouches and aseptic cartons. We believe that the use of glass containers for alcoholic and non-alcoholic beverages in emerging markets is primarily subject to costs.

## Large customers have substantial leverage over suppliers and exert downward pressure on prices.

Several large international sellers, including certain of our customers, account for a significant share of the beverage market. The main end-product producers in these markets outweigh the size of their bottling and ICM suppliers, including us. The price competition encouraged by customers has reduced margins and strained financial results in the industry, despite increases in productivity. There can be no assurance that we will not be pressured in the future by our customers to accept further cuts in prices, which could have a material adverse effect on our business, financial condition and results of operations.

We are subject to risks associated with developing new products and technologies, which could lead to delays in new product launches and involve substantial costs.

We aim to improve the performance, usefulness, design and other physical attributes of our existing products, as well as to develop new products to meet our customers' needs. To remain competitive, we must develop new and innovative products on an ongoing basis. We invest significantly in the research and development of new products, including environmentally friendly and energyefficient ICM platforms and lightweight glass bottles. As a result, our business is subject to risks associated with developing new products and technologies, including unexpected technical problems. Any of these factors could result in the delay or abandonment of the development of a new technology or product. We cannot guarantee that we will be able to implement new technologies, or that we will be able to launch new products successfully. Our failure to develop successful new products may impact our relationships with our customers and cause existing as well as potential customers to choose to purchase used equipment or competitors' products, rather than invest in new products manufactured by us, which could have a material adverse effect on our business, financial condition and results of operations.

## Disruptions to our supply or distribution infrastructure could adversely affect our business.

We depend on effective supply and distribution networks to obtain necessary inputs for our production processes and to deliver our products to our customers. Damage or disruption to such supply or distribution capabilities due to weather, natural disaster, fire, loss of water or power supply, terrorism, political instability, military conflict, pandemics, strikes, the financial and/or operational instability of key suppliers, distributors, warehousing and transportation providers or brokers, or other reasons, could impair our ability to manufacture or sell our products. Although the risk of such disruptions is particularly acute in our operations in Africa, MENA and Asia, where distribution infrastructure may be relatively undeveloped, our operations in Europe and North America are also subject to such risks.

# We face various political, economic, legal, regulatory and other risks and uncertainties associated with conducting business in multiple countries.

With operations worldwide, including in emerging markets, our business and results of operations are subject to various risks inherent in international operations over which we have no control. These risks include:

- the instability of foreign economies and governments, which can cause investment in capital projects by our potential clients to be withdrawn or delayed, reducing or eliminating the viability of some markets for our services;
- risks of war, uprisings, riots, terrorism and civil disturbance, which can make it unsafe to continue operations, adversely affect both budgets and schedules and expose us to losses;
- the risk of piracy, which may result in the delay or termination of customer contracts in affected areas; the seizure, expropriation, nationalization or detention of assets or the renegotiation or nullification of existing contracts;
- foreign exchange restrictions, import/export quotas, sanctions and other laws and policies affecting taxation, trade and investment;
- restrictions on currency repatriation or the imposition of new laws or regulations that preclude or restrict the conversion and free flow of currencies;
- unfavourable changes in tax or other laws, including the imposition of new laws or regulations that restrict our operations or increase our cost of operations;
- disruption or delay of licensing or leasing activities;
- work stoppages and sudden or unexpected increases in wages; and
- the availability of suitable personnel and equipment, which can be affected by government policy, or changes in policy, which limits the importation of qualified crew members or specialized equipment in areas where local resources are insufficient.

We are exposed to these risks in all of our operations to some degree, and such exposure could be material to our financial condition and results of operations particularly in emerging markets where the political and legal environment is less stable. We are subject to extensive applicable governmental regulations, including environmental and licensing regulation, and to increasing pressure to adhere to internationally recognized standards of social and environmental responsibility, which are likely to result in an increase in our costs and liabilities.

Our operations and properties, as well as our products, are subject to extensive international, EU, U.S., national, provincial and local laws, regulations and standards relating to environmental, health and safety protection. These laws, regulations and standards govern, among other things: emissions of air pollutants and greenhouses gases; water supply and use; water discharges; waste management and disposal; noise pollution; natural resources; product safety; workplace health and safety; the generation, storage, handling, treatment and disposal of regulated materials; asbestos management; and the remediation of contaminated land, water and buildings. Furthermore, we may be required by relevant governmental authorities to maintain certain licenses or permits in the jurisdiction in which we operate.

We operate in numerous countries where environmental, health and safety laws, regulations and standards and their enforcement are still developing. We expect environmental, health and safety laws and enforcement in both developing and developed countries to become more stringent over time, and we therefore expect our costs to comply with these laws to increase substantially in the future. Increasingly, our stakeholders and the communities in which we operate also expect us to apply stringent, internationally recognized environmental, health and safety benchmarks to our operations in countries with less developed laws and regulations, which could result in significant new obligations and costs for us. A potential failure to manage relationships with local communities, governments and non-governmental organizations may harm our reputation, as well as our ability to bring projects into production, which could, in turn materially adversely affect our revenues, results of operations and cash flows. In addition, our costs and management time required to comply with standards of social responsibility and sustainability are expected to increase over time.

# Fluctuations in foreign currency exchange rates may affect our results of operations.

We operate internationally and generate a significant percentage of our revenue in currencies other than the euro, our reporting currency. As a result, our financial position and results of operations are subject to currency translation risks. We also face transactional currency exchange rate risks if sales generated in one foreign currency are accompanied by costs in another currency. Net currency exposure from sales denominated in non-euro currencies arises to the extent that we do not incur corresponding expenses in the same foreign currencies. Significant fluctuations in exchange rates, particularly in the U.S. dollar, the Nigerian naira, the South African rand, the Indian rupee, the Norwegian krone, the Russian ruble, the Romanian leu and the Chinese yuan against the euro may have an adverse impact on our financial performance. Our subsidiaries with functional currencies other than the euro use natural hedging to limit their exposure to foreign currency risk. Natural currency hedging can be achieved by matching, to the possible maximum extent, revenue and expense cash flows in the same currency in order to limit the impact of currency exchange rate movements. When natural hedging cannot be achieved, we make use of derivatives, mainly in the form of forward foreign currency exchange contracts.

### We are exposed to various operational risks.

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This includes, among other things, losses that are caused by a lack of controls within internal procedures; violation of internal policies by employees; the disruption or malfunction of IT systems, computer networks and telecommunications systems; mechanical or equipment failures; human error; natural disasters; catastrophic events; or malicious acts by third parties. We are generally exposed to risks related to information technology, since unauthorized access to or misuse of data processed on our IT systems, human errors associated therewith or technological failures of any kind could disrupt our operations, including the manufacturing, design and engineering process. Like any other business with complex manufacturing, research, procurement, sales and marketing, financing and service operations, we are exposed to a variety of operational risks and, if the protection measures put in place prove insufficient, our results of operations and financial conditions could be materially affected.

We are also exposed to the risk of catastrophic events, such as severe weather conditions, floods, natural disasters caused by significant climate changes, fires, earthquakes, pandemics or epidemics, or terrorist and war activities in any of the jurisdictions in which we operate, but especially in emerging markets and geographical areas with less established infrastructure, such as certain areas in South East Asia. Such events may have a negative effect not only on manufacturing capacity in the affected area, but also on retailers, particularly for retailers who sell non-essential goods. The occurrence of such an event could adversely affect our business and operating results. We cannot accurately predict the extent to which such events may affect us, directly or indirectly, in the future. We also cannot assure you that we will be able to obtain or choose to purchase any insurance coverage with respect to occurrences of terrorist acts and any losses that could result from these acts. If there is a prolonged disruption at our properties due to natural disasters, severe weather conditions, terrorist attacks or other catastrophic events, our results of operations and financial condition could be materially adversely affected.

# We are subject to risks associated with our ability to effectively integrate acquired companies, generate value through the turnaround of our recent strategic investments and manage growth.

Our growth has placed, and will continue to place, significant demands on our management and operational and financial resources. We have made a number of significant acquisitions since 1996. Future acquisitions will require further integration of the acquired companies' sales and marketing, distribution, manufacturing, engineering, purchasing, finance and administrative organizations. We cannot assure you that we will be able to integrate our recent acquisitions or any future acquisitions successfully, that the acquired companies will operate profitably or that the intended beneficial effect from such acquisitions will be realized.

#### Increased or unexpected product warranty claims could adversely affect us.

We offer our ICM customers the option of a warranty or a limited supply of free spare parts with each sale. If a product fails to comply with the warranty, we may be obligated, at our expense, to correct any defect by repairing or replacing the defective product. From time to time, we may also experience voluntary or court ordered product recalls. We dedicate considerable resources in connection with product recalls, which typically include the cost of replacing parts and the labor required to remove and replace any defective part. We are exposed to the impact of exchange controls, which may adversely affect our profitability or our ability to repatriate profits.

In countries where the local currency is, or may become, convertible or transferable only within prescribed limits or for specified purposes, it may be necessary for us to comply with exchange control formalities and to ensure that all relevant permits are obtained before we can repatriate the profits of our subsidiaries in these countries.

# The governments of emerging markets have exercised, and continue to exercise, significant influence over the economy of those countries. This influence, as well as the political and economic conditions in those countries, may adversely affect us.

The governments of certain of the emerging markets where we operate, including Nigeria, Russia and Romania, have historically intervened in their economies and have occasionally made significant changes in their policies and regulations. Government actions to control inflation in these countries, as well as other policies and regulations, have frequently resulted in increases in interest rates, the application of exchange controls, changes in tax policies, price controls, currency devaluation, capital controls and limitations on imports, among other measures. We may be adversely affected by changes in policies or regulations by the governments in those countries in which we operate that involve or affect certain factors, such as the following: interest rates; monetary policies; foreign exchange controls and restrictions on remittances abroad; variations in foreign exchange rates; inflation and deflation; social instability; price fluctuations; crime and the lack of law enforcement; political instability; the liquidity of domestic financial and capital markets; the impact of the environmental legislation; trade barriers and foreign trade restrictions; tax and social security policies; and other political, social and economic developments that might occur in or affect emerging markets. Such factors could affect our results by causing interruptions to operations, by increasing the costs of operating in those countries or by limiting the ability to repatriate profits from those countries. Financial risks of operating in emerging and developing countries also include risks of liquidity, inflation, devaluation, price volatility, currency convertibility and transferability, country default and austerity measures resulting from significant deficits as well as other factors.

### Adverse global market conditions may impact financing availability.

Continued disruptions, uncertainty or volatility in capital and credit markets may limit our access to additional capital that is required to operate our business. Such market conditions may limit our ability to replace, in a timely manner, maturing liabilities and access the capital necessary to grow our business. The more limited availability of credit may also have a negative impact on our financial condition, particularly on the purchasing ability of some of our customers, and may also result in requests for extended payment terms, and result in credit losses, insolvencies and diminished sales channels available to us. Our suppliers may have difficulties obtaining necessary credit, which could jeopardize their ability to provide timely deliveries of raw materials and other essentials to us. The current credit environment may also lead to certain of our local suppliers requesting credit support or otherwise reducing credit, which may have a negative effect on our cash flows and working capital.

## Organized strikes or work stoppages by unionized employees may have a material adverse effect on our business.

Many of our operating companies apply collective bargaining agreements which are controlled by various unions. Part of our total number of employees is unionized and operates under collective bargaining agreements. Upon the expiration of any collective bargaining agreement, our operating companies' inability to negotiate acceptable contracts with trade unions could result in strikes by the affected workers and increased operating costs as a result of higher wages or benefits paid to union members. We have had no work stoppages as a result of conflicts with our workforce or unions.

# Our insurance policies may not cover, or fully cover, us against natural disasters, certain business interruptions, global conflicts or the inherent hazards of our operations and products.

Through a number of international and local insurers, we have insurance policies relating to certain operating risks, including certain property damage (including certain aspects of business interruption for certain sites), public and product liability, cargo in transit insurance (for certain companies), rolling stock and vehicles insurance (in certain locations), and directors' and officers' liability. While we believe that the types and amounts of insurance coverage we currently maintain are in line with customary practice in our industry and are adequate for the conduct of our business, our insurance does not cover all potential risks associated with our business or for which we may otherwise be liable.

## We depend on our key personnel and the loss of this personnel could have an adverse effect on our business.

Our success depends to a large extent upon the continued services of our key executives, managers and skilled personnel. We cannot be sure that we will be able to retain our key officers and employees. We could be seriously harmed by the loss of key personnel if it were to occur in the future.

# Our business may be adversely affected by economic and political conditions in Greece.

Frigoglass SAIC is incorporated under the laws of Greece and is publicly listed on the Athens Stock Exchange. Our corporate headquarters are located in Greece. Sales in Greece accounted for 2.1% of our revenues for the year ended December 31, 2014. Greece is currently facing a severe economic crisis resulting from significant governmental fiscal deficits and high levels of government borrowing.

The developments that have taken place in 2015 and the national and international discussions with respect to the terms of Greece's financing program have resulted in an unstable macroeconomic and financial environment in the country. The return to economic stability depends to a large extent on the actions and decisions of local and international institutions. Notwithstanding the above and given the nature of the Company's operations and its financial position, any negative developments are not expected to significantly affect the operations of the Company. Nevertheless, Management continually assesses the situation and its possible impact to ensure that all necessary actions and measures are taken in order to minimize any impact on the Company's operations.

# Recent events involving Ukraine and Russia could affect the operations of the Group's subsidiary in Russia

The recent events involving Ukraine and Russia have caused a fall in the exchange rate of the Russian ruble against other currencies, adversely affected financial markets, raised inflationary pressures and led the United States and the European Union to adopt specific sanctions against designated Ukrainian and Russian persons and entities. Further negative developments may lead to continued geopolitical instability and civil unrest as well as to a deterioration of macroeconomic conditions.

Frigoglass operates in Russia via its subsidiary Frigoglass Eurasia. Although we are not exposed to translation risk as the functional currency of our Russian subsidiary is the euro, we are exposed to transactional risk. Nevertheless, Frigoglass Eurasia applies natural currency hedging by matching, to the possible maximum extent, revenue and expenses in local currency to limit the impact of currency movements. Furthermore, the above events may have an adverse effect on overall consumer demand resulting in a direct impact on the demand for ICMs from the customers of Frigoglass Eurasia.

### 6) Events after balance sheet date and other information

In the first quarter of 2015, a comprehensive review is taking place, concerning the overstatement of earnings after tax of the Group's subsidiary in South Africa, in the financial years prior to 2013. The issue is described in note 36 of the Annual Financial statements for the year ended 31.12.2014

### 7) Important Transactions with Related Parties

#### **Related Party Transactions:**

The most important transactions of the Company with parties related to it, in the sense used in International Accounting Standard 24, are the transactions carried out with its subsidiaries (enterprises related to it in the sense used in article 42e of Codified Law 2190/1920), which are listed in the following table:

in € 000's 31.12.2014							
Consolidated	Purchase	Sale es of Goods	es of Goods & Services		Coca-Cola HBC A.G. Leventis N	•	
		R	eceivables	19.151	Coca-Cola HBC	AG Group	
Parent Company	Sales of Goods & Services	Purchases of Goods	Dividends Income	Receivables	Payables	Loans Payable	Management Fees Income
Frigoglass Romania SRL	3.853	6.325	-	13.840	20.784	-	2.722
Frigoglass Indonesia PT	160	7	-	3.233	466	-	1.910
Frigoglass South Africa Ltd	39	-	-	6.940	265	-	1.042
Frigoglass Eurasia LLC	198	70	-	9.595	1	-	6.954
Frigoglass (Guangzhou) Ice Cold							
Equipment Co. ,Ltd.	35	8	-	1.403	80	-	1.169
Scandinavian Appliances A.S	7	-	-	8	-	-	-
Frigoglass Ltd.	-	-	-	4	-	-	-
Frigoglass Iberica SL	-	-	-	1	-	-	-
Frigoglass Sp Zoo	2	-	-	9	10	-	-
Frigoglass India PVT.Ltd.	206	151	-	3.374	181	-	1.168
Frigoglass Turkey Soğutma Sanayi İç							
ve Dış Ticaret Anonim Şirketi	539	4.754	-	2.724	5.055	-	309
Frigoglass İstanbul Sogutma							
Sistemleri İc ve Dis Ticaret A.S.	-	68	-	-	-	-	-
Frigorex East Africa Ltd.	6	-	-	2	4	-	-
Frigoglass GmbH	4	-	-	19	2	-	-
Frigoglass Nordic	5	-	-	5	23	-	-
Frigoglass France SA	-	-	-	-	-	-	-
Beta Glass Plc.	9	-	-	9	-	-	-
Frigoglass Industries (Nig.) Ltd	80	8	-	116	15	-	-
3P Frigoglass Romania SRL	7	107	-	226	135	-	50
Frigoglass Cyprus Limited	60	7	-	2.797	32	1.269	4.761
Frigoglass North America Ltd. Co	6	295	-	6	333	-	-
Frigoglass Phillipines INC.	-	-	-	-	-	-	-
Frigoinvest Holdings B.V.	102	-	-	102	-	70.906	-
Frigoglass MENA FZE	201	49	-	500	132	-	16
Frigoglass Jebel Ali FZCO	10	-	-	91	(6)	-	-
Total	5.529	11.849	-	45.004	27.512	72.175	20.101
Coca-Cola HBC AG Group	10.835	175	-	2.095	-	-	-
Grand Total	16.364	12.024	-	47.099	27.512	72.175	20.101

	Consolidated	Parent Company
	31.12	.2014
Fees of member of Board of Directors	170	170
Management compensation	2.827	2.522
Receivables from management & BoD members	-	-
Payables to management & BoD members	-	-

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# 8) Explanatory report of the BoD regarding the items of article 4 para. 7 & 8 of Law 3556/2007

### **1. Structure of the Company's share capital**

The Company's share capital amounts to 15,178,149.60 Euro, divided among 50,593,832 shares with a nominal value of 0.30 Euro each.

All the shares are registered and listed for trading in the Securities Market of the Athens Exchange under "Big Capitalization" category. Each ordinary share entitles the owner to one vote and carries all the rights and obligations set out in law and in the Articles of Association of the Company.

The liability of the shareholders is limited to the nominal value of the shares they hold.

### 2. Limits on transfer of Company shares

The Company shares may be transferred as provided by the law and the Articles of Association provide no restrictions as regards the transfer of shares.

### 3. Significant direct or indirect holdings in the sense of Presidential Decree 51/1992

On 31.12.2014 the following shareholders held more than 5% of the total voting rights of the Company: Truad Verwaltungs A.G. 44.41%, The Capital Group Companies Inc. 8.82% and Wellington Management Company, LLP 7.26%

### 4. Shares conferring special control rights

None of the Company shares carry any special rights of control.

### 5. Limitations on voting rights

The Articles of Association make no provision for any limitations on voting rights.

### 6. Agreements among Company shareholders

The Company is not aware of any agreements among shareholders entailing limitations on the transfer of shares or limitations on voting rights, nor is there any provision in the Articles of Association providing the possibility of such agreements.

# 7. Rules governing the appointment and replacement of members of the Board of Directors and the amendment of the Articles of Association deviating from those provided for in Codified Law 2190/20

The rules set out in the Articles of Association of the Company on the appointment and replacement of members of the Board of Directors and the amendment of the provisions of the Articles of Association do not differ from those envisaged in Codified Law 2190/20.

# 8. Authority of the Board of Directors or certain of its members to issue new shares or to purchase the own shares of the Company, pursuant to article 16 of Codified Law 2190/20

According to the provisions of article 6, par. 4 of the Company's Articles of Association, the General Meeting may, by a resolution passed by the extraordinary quorum and majority of article 20 of the Articles of Association, authorise the Board of Directors to increase the share capital by its own decision, pursuant to the provisions of article 13, par. 1, subparagraph (c) of Codified Law 2190/1920 and without prejudice to par. 4 of the same article.

Also, according to the provisions of article 13, par. 13 of Codified Law 2190/1920, by a resolution of the General Meeting passed under an increased quorum and majority in accordance with the provisions of paragraphs 3 and 4 of article 29 and of par. 2 of article 31 of Codified Law 2190/1920, a programme can be established for the offer of shares to the Directors and to company personnel, as well as to personnel of affiliated companies, in the form of stock options, according to the more specific terms of such resolution, a summary of which is subject to the publicity formalities of article 7b of Codified Law 2190/1920. The par value of the shares offered may not exceed, in total, one tenth (1/10) of the paid-up capital on the date of the resolution of the General Meeting. The Board of Directors issues a decision regarding every other related detail which is not otherwise regulated by the General Meeting and, depending on the number of beneficiaries who have exercised their options, the Board of Directors decides on the corresponding increase of the Company's share capital and on the issuing of new shares.

According to the provisions of article 16 of Codified Law 2190/1920, subject to prior approval by the General Meeting, the Company may acquire its own shares, under the responsibility of the Board of Directors, provided that the par value of the shares acquired, including the shares previously acquired and still held by the Company, does not exceed one tenth (1/10) of its paid-up share capital. The resolution of the General Meeting must also set the terms and conditions of the acquisitions, the maximum number of shares that may be acquired, the effective period of the approval granted, which may not exceed 24 months, and, in the case of acquisition for value, the maximum and minimum consideration.

On the 1st of April 2013, FRIGOGLASS' s Board of Directors resolved to increase the share capital of the Company by 75,121 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to € 231 thousand.

On the 1st of October 2013, FRIGOGLASS' s Board of Directors resolved to increase the share capital of the Company by 1,459 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to  $\notin$  4 thousand.

# 9. Significant agreements put in force, amended or terminated in the event of a change in the control of the Company, following a public offer

The Company has no agreements which are put in force, amended or terminated in the event of a change in the control of the Company following a public offer.

# **10.** Significant agreements with members of the Board of Directors or employees of the Company

The Company has no significant agreements with members of the Board of Directors or its employees providing for the payment of compensation, especially in the case of resignation or dismissal without good reason or termination of their period of office or employment due to of a public offer.

Yours Faithfully,

THE BOARD OF DIRECTORS

[Translation from the original text in Hellenic]

#### Independent Auditor's Report

To the Shareholders of Frigoglass S.A.I.C.

#### Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of Frigoglass S.A.I.C. which comprise the separate and consolidated balance sheet as of 31 December 2014 and the separate and consolidated income statement and statements of comprehensive income, changes in equity and cash flow for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of Frigoglass S.A.I.C. and its subsidiaries as at December 31, 2014, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

#### **Reference on Other Legal and Regulatory Matters**

- a) Included in the Board of Directors' Report is the corporate governance statement that contains the information that is required by paragraph 3d of article 43a of Codified Law 2190/1920.
- b) We verified the conformity and consistency of the information given in the Board of Directors' report with the accompanying separate and consolidated financial statements in accordance with the requirements of articles 43a, 108 and 37 of Codified Law 2190/1920.



PricewaterhouseCoopers S.A. 268 Kifissias Avenue,152 32 Athens SOEL Reg. No. 113

### FRIGOGLASS S.A.I.C. Commercial Refrigerators

### Annual Financial Statements for the period 1 January to 31 December 2014

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### Frigoglass S.A.I.C Balance Sheet in € 000's

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		Consolidated			Parent Company	
	Note	31.12.2014	31.12.2013	31.12.2012		31.12.2013
			Rest	ated		
Assets:						
Property, Plant & Equipment	6	201.527	205.277	223.936	6.737	6.403
Intangible assets	7	19.152	39.762	42.856	9.079	7.995
Investments in subsidiaries	14	-	-	-	58.045	58.045
Deferred income tax assets	29	8.733	8.890	13.283	1.310	1.250
Other long term assets	_	933	1.533	1.995	169	181
Total non current assets	_	230.345	255.462	282.070	75.340	73.874
Inventories	8	98.536	118.063	144.578	4.589	4.314
Trade receivables	9	112.724	117.106	102.615	10.354	11.376
Other receivables	10	31.359	22.339	26.365	1.978	857
Income tax advances		7.631	7.395	9.973	3.074	2.709
Intergroup receivables	20	-	-	-	45.004	36.782
Cash & cash equivalents	11	68.732	59.523	76.953	4.046	2.063
Derivative financial instruments	26	80	1.888	1.528	4	70
Total current assets	_	319.062	326.314	362.012	69.049	58.171
Total assets		549.407	581.776	644.082	144.389	132.045
Liabilities:						
Long term borrowings	13	245.227	248.402	46.120	-	-
Deferred Income tax liabilities	29	11.172	11.432	12.470	-	-
Retirement benefit obligations	30	19.321	15.750	16.564	4.821	3.597
Intergroup bond loan	13	-	-	-	71.100	61.650
Provisions for other liabilities & charges	28	4.841	4.785	5.599	-	-
Deferred income from government grants		33	41	56	33	41
Total non current liabilities	-	280.594	280.410	80.809	75.954	65.288
Trade payables	_	86.003	94.774	119.573	5.562	5.750
Other payables	12	44.805	42.010	41.630	5.766	3.967
Current income tax liabilities		10.048	6.163	5.532	-	-
Intergroup payables	20	-	-	-	27.512	20.535
Intergroup bond loan	13	-	-	-	1.075	950
Short term borrowings	13	57.838	45.896	254.253	-	-
Derivative financial instruments	26	3.144	13	119	400	
Total current liabilities	_	201.838	188.856	421.107	40.315	31.202
Total liabilities	=	482.432	469.266	501.916	116.269	96.490
Equity:						
Share capital	15	15.178	15.178	15.155	15.178	15.178
Share premium	15	2.755	2.755	2.518	2.755	2.755
Treasury shares	15	-	-	(7.949)	-	-
Other reserves	16	15.473	6.717	14.903	16.295	17.131
Retained earnings	_	(5.227)	54.455	84.968	(6.108)	491
Total Shareholders Equity		28.179	79.105	109.595	28.120	35.555
Non controlling interest	_	38.796	33.405	32.571	-	-
Total Equity	-	66.975	112.510	142.166	28.120	35.555
Total Liabilities & Equity	-	549.407	581.776	644.082	144.389	132.045

### Frigoglass S.A.I.C Income Statement

### in € 000's



		Consol	idated	Parent Company		
	Note	Year e			ompany ended	
	Note		31.12.2013		31.12.2013	
		51.12.2014	51.12.2015	51.12.2014	51.12.2015	
Net sales revenue	5 & 23	487.046	522.508	22.495	21.925	
Cost of goods sold	31	(404.380)	(435.093)	(21.519)	(20.049)	
Gross profit		82.666	87.415	976	1.876	
Administrative expenses	31	(29.178)	(27.595)	(15.964)	(15.472)	
Selling, distribution & marketing expenses	31	(26.969)	(28.704)	(4.098)	(3.222)	
Research & development expenses	31	(4.138)	(4.313)	(1.965)	(1.983)	
Other operating income	20	7.206	2.488	21.011	20.711	
Other <losses> / gains</losses>		8	661	-	-	
Operating Profit / <loss></loss>		29.595	29.952	(40)	1.910	
Finance <costs> / income</costs>	17	(34.716)	(29.686)	(5.553)	(6.621)	
Profit / <loss> before income tax,</loss>						
restructing losses & fire costs		(5.121)	266	(5.593)	(4.711)	
<losses> / Gains from restructuring activities</losses>	27	(36.000)	(16.999)	-	-	
Fire Costs	27	(59)	-	-	-	
Profit / <loss> before income tax</loss>		(41.180)	(16.733)	(5.593)	(4.711)	
Income tax expense	18	(10.948)	(11.453)	(591)	(1.571)	
Profit / <loss> after income tax expenses</loss>		(52.128)	(28.186)	(6.184)	(6.282)	
Attributable to:						
Non controlling interest		4.374	2.580	-	-	
Shareholders		(56.502)	(30.766)	(6.184)	(6.282)	
Depreciation	31	33.370	33.949	2.917	2.966	
Earnings / <loss> before interest, tax, depreciation, amortization, restructing</loss>	_					
losses & fire costs (EBITDA)	_	62.965	63.901	2.877	4.876	

		Amounts in €		Amounts in €	
Earnings / <loss> per share, after taxes</loss>					
- Basic	21	(1,1168)	(0,6174)	(0,1222)	(0,1261)
- Diluted	21	(1,1166)	(0,6157)	(0,1222)	(0,1257)

### Frigoglass S.A.I.C Income Statement - 4th Quarter in € 000's



	Consol	idated	Parent C	Company
	Three mor	ths ended	Three mor	ths ended
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Net Sales Revenue	127.516	126.837	5.675	3.545
Cost of goods sold	(104.358)	(109.484)	(5.613)	(3.290)
Gross profit	23.158	17.353	62	255
Administrative expenses	(6.859)	(6.684)	(3.287)	(3.730)
Selling, distribution & marketing expenses	(7.993)	(7.463)	(1.560)	(375)
Research & development expenses	(1.043)	(1.050)	(446)	(510)
Other operating income	4.560	546	5.763	2.961
Other <losses> / gains</losses>	57	26	-	-
Operating Profit / <loss></loss>	11.880	2.728	532	(1.399)
Finance <costs> / income</costs>	(10.074)	(9.656)	(1.769)	(1.702)
Profit / <loss> before income tax &amp;</loss>				
restructing losses	1.806	(6.928)	(1.237)	(3.101)
<losses> / Gains from restructuring activities</losses>	-	(16.999)	-	-
Fire Costs	-	-	-	-
Profit / <loss> before income tax</loss>	1.806	(23.927)	(1.237)	(3.101)
Income tax expense	(5.857)	(8.197)	159	(121)
Profit / <loss> after income tax</loss>				
expenses	(4.051)	(32.124)	(1.078)	(3.222)
Attributable to:				
Non controlling interest	2.162	293	-	-
Shareholders	(6.213)	(32.417)	(1.078)	(3.222)
Depreciation	8.614	8.354	889	757
Earnings / <loss> before interest, tax,</loss>				
depreciation, amortization &				
restructuring costs (EBITDA)	20.494	11.082	1.421	(642)

	Amounts in €		Amount	s in €
Earnings / <loss> per share, after taxes</loss>				
- Basic	(0,1228)	(0,6407)	(0,0213)	(0,0637)
- Diluted	(0,1228)	(0,6386)	(0,0213)	(0,0635)

### Frigoglass S.A.I.C Statement of Comprehensive Income in € 000's



	Consolidated			
	Year e	ended	Three mon	ths ended
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Profit / <loss> after income tax expenses</loss>				
(Income Statement)	(52.128)	(28.186)	(4.051)	(32.124)
(income statement)	(52.120)	(20.100)	(4.031)	(52.124)
Other Compehensive income:				
Items that will be reclassified to Profit & Loss				
Currency translation difference	8.220	(9.877)	(3.982)	(4.115)
Cash Flow Hedges:				
- Net changes in fair Value	(204)	(779)	(42)	(134)
- Income tax effect	21	78	5	13
- Transfer to net profit	139	648	(4)	281
- Income tax effect	(14)	(65)	-	(28)
Items that will be reclassified to Profit & Loss	8.162	(9.995)	(4.023)	(3.983)
Items that will not be reclassified to Profit & Loss				
Actuarial Gains/ <losses></losses>	(1.022)	100	(1.022)	100
Income tax effect of actuarial gain/ <losses></losses>	266	(256)	266	(256)
Items that will not be reclassified to Profit & Loss	(756)	(156)	(756)	(156)
Other comprehensive income / <expenses> net of tax</expenses>	7.406	(10.151)	(4.779)	(4.139)
Total comprehensive income / <expenses> for the year</expenses>	(44.722)	(38.337)	(8.830)	(36.263)
Attributable to:				
- Non controlling interest	5.709	1.204	374	(308)
- Shareholders	(50.431)	(39.541)	(9.204)	(35.955)
	(44.722)	(38.337)	(8.830)	(36.263)
	Parent Company			
	Year e	ended	Three mon	ths ended
	31.12.2014	31.12.2013	31.12.2014	31.12.2013

Profit / <loss> after income tax expenses</loss>				
(Income Statement)	(6.184)	(6.282)	(1.078)	(3.222)
Other Compehensive income:				
Items that will not be reclassified to Profit & Loss				
Actuarial Gains/ <losses></losses>	(1.022)	984	(1.022)	984
Income tax effect of actuarial gain/losses	266	(256)	266	(256)
Other comprehensive income / <expenses> net of tax</expenses>	(756)	728	(756)	728
Total comprehensive income / <expenses> for the year</expenses>	(6.940)	(5.554)	(1.834)	(2.494)
Attributable to:				
- Non controlling interest	-	-	-	-
- Shareholders	(6.940)	(5.554)	(1.834)	(2.494)
	(6.940)	(5.554)	(1.834)	(2.494)



	Consolidated								
	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Shareholders Equity	Non Controlling Interest	Total Equity	
Balance at 01.01.2013 as published	15.155	2.518	(7.949)	14.903	94.234	118.861	32.571	151.432	
Restatement	-	-	-	-	(9.266)	(9.266)	-	(9.266)	
Balance at 01.01.2013 restated	15.155	2.518	(7.949)	14.903	84.968	109.595	32.571	142.166	

	Consolidated							
	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Shareholders Equity	Non Controlling Interest	Total Equity
Balance at 01.01.2013	15.155	2.518	(7.949)	14.903	84.968	109.595	32.571	142.166
Profit / <loss> for the year</loss>	-	-	-	-	(30.766)	(30.766)	2.580	(28.186)
Other Comprehensive income /								
<expense></expense>	-	-	-	(8.161)	(614)	(8.775)	(1.376)	(10.151)
Total comprehensive income /								
<expense>, net of taxes</expense>	-	-	-	(8.161)	(31.380)	(39.541)	1.204	(38.337)
Dividends to non controlling interest	-	-	-	-	-		(370)	(370)
<purchase>/ Sale of treasury shares Shares issued to employees</purchase>	-	-	7.949	-	867	8.816	-	8.816
exercising share options	23	237	-	(25)	-	235	-	235
Balance at 31.12.2013	15.178	2.755	-	6.717	54.455	79.105	33.405	112.510



		Consolidated							
	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Shareholders Equity	Non Controlling Interest	Total Equity	
Balance at 01.01.2014 as published	15.178	2.755	-	4.559	63.721	86.213	33.405	119.618	
Restatement		-		2.158	(9.266)		-	(7.108)	
Balance at 01.01.2014 restated	15.178	2.755	-	6.717	54.455	79.105	33.405	112.510	

	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Shareholders Equity	Non Controlling Interest	Total Equity
Balance at 01.01.2014	15.178	2.755	-	6.717	54.455	79.105	33.405	112.510
Profit / <loss> for the year</loss>	-	-	-	-	(56.502)	(56.502)	4.374	(52.128)
Other Comprehensive income /								
<expense></expense>	-	-	-	9.592	(3.521)	6.071	1.335	7.406
Total comprehensive income /								
<expense>, net of taxes</expense>	-	-	-	9.592	(60.023)	(50.431)	5.709	(44.722)
Dividends to non controlling interest	-	-	-	-	-	-	(318)	(318)
Share option reserve	-	-	-	(495)	-	(495)	-	(495)
Transfers between reserves	-	-	-	(341)	341	-	-	-
Balance at 31.12.2014	15.178	2.755	-	15.473	(5.227)	28.179	38.796	66.975

Consolidated



	Parent Company							
	Share	Share	Treasury	Other	Retained	Total		
	Capital	premium	Shares	reserves	earnings	Equity		
Balance at 01.01.2013	15.155	2.518	(7.949)	17.156	5.178	32.058		
Profit / <loss> for the year</loss>	-	-	-	-	(6.282)	(6.282)		
Other Comprehensive income /								
<expense></expense>	-	-	-	-	728	728		
Total comprehensive income /								
<expense>, net of taxes</expense>	-	-	-	-	(5.554)	(5.554)		
<purchase>/ Sale of treasury shares</purchase>	-	-	7.949	-	867	8.816		
Shares issued to employees								
exercising share options	23	237	-	(25)	-	235		
Balance at 31.12.2013	15.178	2.755	-	17.131	491	35.555		

Balance at 01.01.2014	15.178	2.755	-	17.131	491	35.555
Profit / <loss> for the year Other Comprehensive income /</loss>	-	-		-	(6.184)	(6.184)
<expense> Total comprehensive income /</expense>	-	-	-	-	(756)	(756)
<expense>, net of taxes</expense>	-	-	-	-	(6.940)	(6.940)
Share option reserve	-	-	-	(495)		(495)
Transfers between reserves	-	-	-	(341)	341	-
Balance at 31.12.2014	15.178	2.755	-	16.295	(6.108)	28.120

### Frigoglass S.A.I.C Cash Flow Statement in € 000's

		Consolidated		Parent Company	
	Note	Year		Year	
	Note				31.12.2013
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
Cash Flow from operating activities					
Profit / <loss> before tax</loss>		(41.180)	(16.733)	(5.593)	(4.711)
Adjustments for:					
Depreciation	31	33.370	33.949	2.917	2.966
Finance costs, net	17	34.716	29.686	5.553	6.621
Provisions		26.512	13.923	59	288
<profit>/Loss from disposal of property, plant,</profit>					
equipment & intangible assets	31	(8)	(661)	-	-
Changes in Working Capital:					
Decrease / (increase) of inventories		19.527	22.718	(275)	1.170
Decrease / (increase) of trade receivables		4.382	(13.131)	1.022	5.655
Decrease / (increase) of intergroup receivables	20	-	-	(8.222)	7.726
Decrease / (increase) of other receivables		(9.020)	4.288	(1.121)	650
Decrease / (increase) of other long term		600	462	12	60
(Decrease) / increase of trade payables	20	(8.771)	(24.121)	(188)	(985)
(Decrease) / increase of intergroup payables	20	-	-	6.977	(27.808)
(Decrease) / increase of other liabilities (excluding		(5,642)	(2 1 2 0)	704	(4 453)
borrowing) Less:		(5.642)	(2.128)	704	(4.452)
		(6.296)	(7 970)	179	
Income taxes paid (a) Net cash generated from operating activities		(6.386) <b>48.100</b>	(7.879) <b>40.373</b>	2.024	(12.820)
Cash Flow from investing activities		48.100	40.373	2.024	(12.820)
Purchase of property, plant and equipment	6	(23.351)	(18.697)	(1.265)	(313)
Purchase of intangible assets	7	(5.333)	(6.184)	(3.321)	(3.841)
Proceeds from disposal of property, plant,	,	(3.333)	(0.104)	(3.321)	(3.041)
equipment and intangible assets		3.087	903	157	_
(b) Net cash generated from investing activities		(25.597)	(23.978)	(4.429)	(4.154)
		(2010077)	(20107-0)	(25)	(11201)
Net cash generated from operating and investing				()	(
activities (a) + (b)		22.503	16.395	(2.405)	(16.974)
Cash Flow from financing activities		425.004	204 222		
Proceeds from loans		125.081	294.322	-	-
<repayments> of loans</repayments>		(116.314)	(304.253)	-	(76.180)
Proceeds from intergroup loans		-	-	9.975	70.000 (7.400)
<repayments> of intergroup loans Interest paid</repayments>		- (26.251)	- (24.377)	(400) (5.159)	(7.400) (5.457)
Dividends paid to shareholders		(20.251)	(12)	(28)	(3.437)
Dividends paid to non controlling interest		(318)	(370)	(20)	(12)
Purchase> / Sale of treasury shares	15	(510)	8.816	_	8.816
Proceeds from issue of shares to employees	15	_	235	_	235
(c) Net cash generated from financing activities		(17.830)	(25.639)	4.388	(9.998)
		. ,	<u> </u>		<u> </u>
Net increase / (decrease) in cash and cash					
equivalents (a) + (b) + (c)		4.673	(9.244)	1.983	(26.972)
Cash and cash equivalents at the beginning					<u>_</u> _
of the year		59.523	76.953	2.063	29.035
Effects of changes in exchange rate		4.536	(8.186)	-	-
			. ,		
Cash and cash equivalents at the end of the year		68.732	59.523	4.046	2.063

FRIGOGLASS

Frigoglass Group Commercial Refrigerators Number in the Register of Societes Anonymes: 29454/06/B/93/32

### Notes to the financial statements

### 1. General Information

These financial statements include the financial statements of the Parent Company FRIGOGLASS S.A.I.C. (the "Company") and the consolidated financial statements of the Company and its subsidiaries (the "Group"). The names of the subsidiaries are presented in **Note 14** of the financial statements.

Frigoglass S.A.I.C. and its subsidiaries are engaged in the manufacturing, trade and distribution of commercial refrigeration units and packaging materials for the beverage industry. The Group has manufacturing plants and sales offices in Europe, Asia, Africa and America.

The Company is a limited liability company incorporated and based in Kifissia, Attica.

The Company's' shares are listed on the Athens Stock Exchange.

The address of its registered office is:

15, A. Metaxa Street GR 145 64, Kifissia Athens, Hellas

The company's web page is: www.frigoglass.com

The financial statements have been approved by the Board of Directors on **10 March 2015** and are subject to the approval of the shareholders General Assembly.

### 2. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

### 2.1 Basis of Preparation

These financial statements have been prepared by management in accordance with International Financial Reporting Standards (IFRS) and IFRIC interpretations as adopted by the European Union, and International Financial Reporting Standards issued by the IASB.

The financial statements have been prepared under the historical cost convention with the exception of derivative financial instruments that are measured at fair value. Furthermore, the financial statements have been prepared on the going concern assumption and specifically as regards the Group's refinancing activities; **Note 13** describes the actions that the Group has undertaken up to the date of approval of these financial statements.

The developments that have taken place in 2015 and the national and international discussions with respect to the terms of Greece's financing program have resulted in an unstable macroeconomic and financial environment in the country. The return to economic stability depends to a large extent on the actions and decisions of local and international institutions. Notwithstanding the above and given the nature of the Company's operations and its financial position, any negative developments are not expected to significantly affect the operations of the Company. Nevertheless, Management continually assesses the situation and its possible impact to ensure that all necessary actions and measures are taken in order to minimize any impact on the Company's operations.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

Differences that may exist between the figures of the financial statement and those of the notes are due to rounding. Wherever it was necessary, the comparative figures have been reclassified in order to be comparable with the current year's presentation.

### 2.2 Consolidation

### 2.2.1 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair values of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus any costs directly attributable to the acquisition. The acquired identifiable assets, liabilities and contingent liabilities are measured initially at their fair values at the acquisition date.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the cost of acquisition over the Group's share of the fair value of the net assets of the subsidiary acquired is recorded as goodwill. Note 2.6.1 describes the accounting treatment of goodwill. Whenever the cost of the acquisition is less than the fair value of the Group's share of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless there is evidence of impairment. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Group applies a policy of treating transactions with non-controlling interests as transactions with equity owners of the group. For purchases from minority interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is deducted from equity.

When the group ceases to have control any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

The Company accounts for investments in subsidiaries in its separate financial statements at historic cost less impairment losses.

### 2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the managing director and his executive committee that makes strategic decisions.

### 2.4 Foreign currency translation

### 2.4.1 Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity ("the functional currency").

The consolidated financial statements are presented in Euros, which is the Company's functional and presentation currency.

### **2.4.2 Transactions and balances**

Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation at year-end exchange rates, of monetary assets and liabilities denominated in foreign currencies, are recognised in the income statement.

### 2.4.3 Group companies

The results and financial position of all group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the balance sheet date.
- Income and expenses for each income statement are translated at the average exchange rate of the reporting period, unless this average is not a reasonable approximation of the cumulative effect of the exchange rates prevailing on the transaction dates, in which case the rate on the date of the transaction is used.
- All resulting exchange differences are recognised as a separate component of equity.
- On the disposal of a foreign operation, the cumulative exchange differences relating to that particular foreign operation, presented as a separate component of equity, are recognised in the income statement as part of the gain or loss on sale.

Goodwill and other fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and are translated at the closing rate at the balance sheet date. Exchange differences arising are recognized in other comprehensive income.

### 2.5 Property plant and equipment

Buildings comprise mainly factories and offices. All property, plant and equipment are stated at historic cost less accumulated depreciation and any impairment losses, except for land which is shown at cost less any impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the tangible assets. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to write off the cost of each asset to its residual value over its estimated useful life as follows:

Buildings	up to 40 years
Vehicles	up to 6 years
Glass Furnaces	7 years
Glass Moulds	2 years
Machinery	up to 15 years
Furniture & Fixtures	up to 6 years

The cost of subsequent expenditures is depreciated during the estimated useful life of the asset and costs for major periodic renovations are depreciated to the date of the next scheduled renovation. When an item of plant and machinery comprises major components with different useful lives, the components are accounted for as separate items of plant and machinery.

The tangible assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

In the case where an asset's carrying amount is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount and the difference (impairment loss) is recorded as expense in the income statement.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposals are determined by the difference between the sales proceeds and the carrying amount of the asset. These gains or losses are included in the income statement.

#### 2.6 Intangible assets

#### 2.6.1 Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquire and the acquisition-date fair value of any previous equity interest in the acquire over the fair value of the identifiable net assets acquired. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognised directly in the income statement.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. At each balance sheet date the Group assesses whether there is any indication of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of goodwill is fully recoverable.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is performed on the cash-generating units that are expected to benefit from the acquisition from which goodwill was derived.

Loss from impairment is recognised if the carrying amount exceeds the recoverable amount. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### 2.6.2 Research Expenses

Research expenditure is recognised as an expense as incurred.

## 2.6.3 Development Expenses

Costs incurred on development projects (relating to the design and testing of new or improved products) are recognised as intangible assets when it is probable that the project will be successful, considering its commercial and technological feasibility, and also the costs can be measured reliably. Other development expenditures are recognised as an expense in the income statement as incurred. Development costs that have a finite useful life and that have been capitalised, are amortised from the commencement of their production on a straight line basis over the period of its useful life, not exceeding 5 years.

#### 2.6.4 Computer software

Capitalised software licenses are carried at acquisition cost less accumulated amortisation, less any accumulated impairment.

Computer software development costs which are assets controlled by the entity and from which the entity expects to derive future economic benefits are capitalised.

These costs may be acquired externally or generated internally when they are directly attributable to the development of the computer software.

Computer software licences & development costs are amortised using the straight-line method over their useful lives, not exceeding a period of 5 years.

Computer software maintenance costs are recognised as expenses in the income statement as they incur

## 2.6.5 Other intangible assets - Patterns and Trademarks

Patents, trademarks, licenses and other intangible assets are shown at historical cost less accumulated amortization and less any accumulated impairment. Costs that meet the asset recognition criteria are controlled by the entity and from which the entity expects to derive future economic benefits are capitalised. These costs may be acquired externally or generated internally.

These intangible assets have a definite useful life, and their cost is amortized using the straight-line method over their useful lives not exceeding a period of 15 years.

## 2.7 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested for impairment annually and whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised as an expense immediately, for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

# 2.8 Financial assets

The Group classifies its financial assets in the following categories: at fair value through profit and loss, loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

# (a) Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

The Group and the Company did not own any financial assets, including derivatives held for trading during the periods presented in these financial statements. These financial assets when they occur are recorded at fair value through the income statement.

# (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date, which are classified as non-current assets. Receivables are classified as 'trade and other receivables' or cash and cash equivalents in the balance sheet (Note 2.11 and Note 2.12).

The Group did not have any receivables from loan contracts during the periods presented in these financial statements.

# (c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date. Available-for-sale financial assets are carried at fair value with any change in the fair value recognised in equity.

The Group did not own any financial assets that can be characterised as available-for-sale financial assets during the periods presented in these financial statements.

# (d) Investments in subsidiaries

Equity investments in subsidiaries are measured at cost less impairment losses in the separate financial statements of the parent. Impairment losses are recognised in the income statement.

## (e) Impairment of financial assets

The Group and Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. Impairment testing of trade receivables is described in Note 2.11.

# (f) Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of any

derivative instruments are recognised immediately in the income statement within 'other gains/(losses) – net'. The Group's policy is not to enter into derivatives contracts as hedging instruments.

The Group has entered into certain derivative contracts for the purpose of hedging activities. Derivatives associated with hedging activities are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resulting fair value gain or loss depends on the nature of the item being hedged. The Group has designated derivatives as hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (i.e. cash flow hedges).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged item, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

#### Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the income statement within 'other gains/ (losses) – net'.

Amounts accumulated in equity are recycled in the income statement in the periods when the hedged item affects profit or loss. The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognised in the income statement within 'finance costs'. The gain or loss relating to the ineffective portion is recognised in the income statement within 'other gains/ (losses) – net'.

However, when the forecast transaction that is hedged results in the recognition of a nonfinancial asset (for example, inventory or fixed assets), the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognised in cost of goods sold in the case of inventory or in depreciation in the case of fixed assets.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement within 'other gains/ (losses) – net'.

#### 2.9 Leases

#### 2.9.1 When a Group company is the lessee

Leases where the lessor retains a significant portion of the risks and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives received by the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Leases of property, plant and equipment where a Group entity has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance lease lease liability outstanding.

The corresponding rental obligations, net of finance charges, are included in liabilities as other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment, acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

#### 2.9.2 When a Group company is the lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

Assets leased out under operating leases are included within tangible assets in the balance sheet. They are depreciated over their expected useful lives, which are defined on the basis of similar tangible assets owned by the Group. Rental income (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

#### 2.10 Inventories

Inventories are recorded at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less any applicable selling expenses.

The cost of finished goods and work in progress is measured on a weighted average bases and comprises raw materials, direct labour cost and other related production overheads.

Appropriate allowance is made for excessive, obsolete and slow moving items. Writedowns to net realisable value and inventory losses are expensed in the period in which the write-downs or losses occur.

#### 2.11 Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group entity will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganisation, and default or delinquency in payments (more than 120 days overdue) are considered indicators that the trade receivable is impaired.

The amount of the provision is the difference between the asset's carrying amount and the recoverable amount.

The recoverable amount, if the receivable is more than 1 year is equal to the present value of expected cash flow, discounted at the market rate of interest applicable to similar borrowers. The amount of the provision is recognised as an expense in the income statement.

Subsequent recoveries of amounts previously written off are credited against 'selling and marketing costs' in the income statement.

## 2.12 Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term, highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are included within borrowings in current liabilities on the balance sheet.

## 2.13 Share capital

- Ordinary shares are classified as equity.
- Incremental external costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.
- When the Company or its subsidiaries purchase the Company's own equity share the amount paid - including any attributable incremental external costs net of income taxes - is deducted from total shareholders' equity as treasury shares until they are cancelled or reissued. Where such shares are subsequently sold or reissued, any proceed received is included in shareholders' equity.

#### 2.14 Borrowings

Borrowings are recognised initially at fair value, as the proceeds received, net of any transaction cost incurred. Borrowings are subsequently recorded at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group entity has an unconditional right to defer settlement for at least 12 months after the balance sheet date.

#### 2.15 Current and Deferred income taxes

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

The deferred income tax that arises from initial recognition of an asset or liability in a transaction other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit nor loss, is not accounted for.

Deferred tax assets are recognised to the extent that future taxable profit, against which the temporary differences can be utilised, is probable.

Deferred tax liabilities are provided for taxable temporary differences arising on investments in subsidiaries, except for when the Group is able to control the reversal of the temporary difference, thus it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income taxation is determined using tax rates that have been enacted at the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the related deferred income tax liability is settled. Deferred tax is charged or credited in the income statement, unless it relates to items credited or charged directly to equity, in which case the deferred tax is also recorded in equity.

#### 2.16 Trade Creditors

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

## 2.17 Employee benefits

#### 2.17.1 Retirement Benefits

Group entities operate various pension and retirement schemes in accordance with the local conditions and practices in the countries they operate. These schemes include both funded and unfunded schemes. The funded schemes are funded through payments to insurance companies or trustee-administered funds, as determined by periodic actuarial calculations. The Group's employees participate in both defined benefit and defined contribution plans.

A defined benefit plan is a pension or voluntary redundancy plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability regarding defined benefit pension or voluntary redundancy plans, including certain unfunded termination indemnity benefits plans, is measured as the present value of the defined benefit obligation at the balance sheet date minus the fair value of plan assets (when the program is funded), together with adjustments for actuarial gains/losses and past service cost. The defined benefit obligation is calculated at periodic intervals not exceeding two years, by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates applicable to high quality corporate bonds or government securities with terms to maturity approximating the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments, changes in actuarial assumptions and amendments to pension plans are charged or credited to equity in other comprehensive income during the assessment period by external actuaries.

Past service cost is recognised as expense on a constant basis during the average period until the contributions are vested. To the extent that these contributions have been vested directly after the amendments or the establishment of a defined benefit plan, the company directly records the past service cost.

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity that is either publicly or privately administered. Once the contributions have been paid, the Group has no further legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The regular contributions are recorded as net periodic expenses for the year in which they are due, and as such are included in staff costs.

# 2.17.2 Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits.

The Group recognises termination benefits when it is demonstrably committed either to terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

## 2.17.3 Bonus plans

The Company and the Group recognizes a liability for bonuses that are expected to be settled within 12 months and based on amounts expected to be paid upon the settlement of the liability.

## 2.17.4 Share-based payments

The Company operates a share option scheme for its senior executives. Options are allocated to executives depending on their performance, employment period in the company, and their positions' responsibilities. The options are subject to a two-year service vesting period after granting and may be exercised during a period of ten years from the date of award.

The fair value of the employee services received in exchange for the grant of the options is recognized as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

#### 2.18 Provisions

Provisions are recognised when a) a Group entity has a present legal or constructive obligation as a result of past events, b) it is probable that an outflow of resources will be required to settle the obligation, c) and of the amount can be reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments and are recognised in the period during which the Group entity is legally or constructively bound to pay the respective amounts. Provisions are not recognised for future operating losses related to the Group's ongoing activities.

When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

In the case that a Group entity expects a provision to be reimbursed from a third party, for example under an insurance contract, the reimbursement is recognised as a separate asset provided that the reimbursement is virtually certain.

The Group entity recognises a provision for onerous contracts when the expected benefits to be derived from a contract are less than the unavoidable costs of settling the obligations under the contract.

Provisions are measured at the present value of the expenditures that, according to the management's best estimations, are expected in order to settle the current obligation at the balance sheet data (note 4.1 & 3.1). The discounting rate used for the calculation of the present value reflects current market assessments of the time value of money and the risks specific to the obligation.

The provisions for restructuring costs include fines related to the premature ending of lease agreements, personnel redundancies as well as provisions for restructuring activities that have been approved and communicated by Management. These costs are recognised when the Group has a present legal or constructive obligation. Personnel redundancies are expensed only when an agreement with the personnel representatives is in place or when employees have been informed in advance for their redundancy.

#### 2.19 Revenue recognition

Revenue comprises the fair value for the sale of goods and services net of value-added tax, rebates and discounts, and after eliminating sales within the Group in the consolidated financial statements. Rebates and discounts are recognised in the financial year they relate to.

Revenue is recognised as follows:

#### Sales of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of owning the goods are transferred to the buyer, (usually upon delivery and customer acceptance) and the collectability of the related receivable is reasonably assured.

#### Sales of services

Sales of services are recognised in the accounting period in which the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided.

#### Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

#### Dividend income

Dividend income (whether relating to interim dividends or final dividends) is recognised when the right to receive payment is established.

#### 2.20 Dividend distribution

Dividends are recorded in the financial statements, as a liability, in the period in which they are approved by the Annual Shareholder Meeting.

#### 2.21 Government Grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Group entity will comply with anticipated conditions.

Government grants relating to costs are deferred and recognized in the income statement over the period corresponding to the costs they are intended to compensate.

Government grants relating to the purchase of property, plant and equipment are included in long-term liabilities as deferred income and are credited to the income statement on a straight-line basis over the expected lives of the related assets.

#### 2.22 Borrowing Costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### **2.22** New standards, amendments to standards and interpretations:

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years that have no significant impact in the Group's financial position or performance.

#### Standards and Interpretations effective for the current financial year

#### IAS 32 (Amendment) "Financial Instruments: Presentation"

This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position.

#### Group of standards on consolidation and joint arrangements

The International Accounting Standards Board ("IASB") has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). The main provisions are as follows:

## IFRS 10 "Consolidated Financial Statements"

IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.

#### **IFRS 11 "Joint Arrangements"**

IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for participate in any joint arrangements but do not have joint control. The Group does not participate in any joint arrangement.

#### IFRS 12 "Disclosure of Interests in Other Entities"

IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.

#### IAS 27 (Amendment) "Separate Financial Statements"

This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 "Consolidated and Separate Financial Statements". The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 "Investments in Associates" and IAS 31 "Interests in Joint Ventures" regarding separate financial statements.

#### IAS 28 (Amendment) "Investments in Associates and Joint Ventures"

IAS 28 "Investments in Associates and Joint Ventures" replaces IAS 28 "Investments in Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.

# IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance"

The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

## IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment entities"

The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make.

#### IAS 36 (Amendment) "Recoverable amount disclosures for non-financial assets"

This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognised or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment.

#### IAS 39 (Amendment) "Financial Instruments: Recognition and Measurement"

This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met.

<u>Standards and Interpretations effective for subsequent periods and which have not been</u> used for the preparation of the consolidated financial statements

# **IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7** (effective for annual periods beginning on or after 1 January 2018)

IFRS 9 replaces the guidance in IAS 39 which deals with the classification and measurement of financial assets and financial liabilities and it also includes an expected credit losses model that replaces the incurred loss impairment model used today. IFRS 9 Hedge Accounting establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not yet been endorsed by the EU.

# **IFRS 15 "Revenue from Contracts with Customers"** (effective for annual periods beginning on or after 1 January 2017)

IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The Group is currently investigating the impact of IFRS 15 on its financial statements. The standard has not yet been endorsed by the EU.

## IFRIC 21 "Levies" (effective for annual periods beginning on or after 17 June 2014)

This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date.

# **IAS 19R (Amendment) "Employee Benefits"** (effective for annual periods beginning on or after 1 July 2014)

These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary.

# IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation (effective for annual periods beginning on or after 1 January 2016)

This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. These amendments have not yet been endorsed by the EU.

# **IAS 27 (Amendment) "Separate financial statements"** (effective for annual periods beginning on or after 1 January 2016)

This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. This amendment has not yet been endorsed by the EU.

# IFRS 10 and IAS 28 (Amendments) "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" (effective for annual periods beginning on or after 1 January 2016)

These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The amendments have not yet been endorsed by the EU.

# IAS 1 (Amendments) "Disclosure initiative" (effective for annual periods beginning on or after 1 January 2016)

These amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendments have not yet been endorsed by the EU.

# IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment entities: Applying the consolidation exception" (effective for annual periods beginning on or after 1 January 2016)

These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. The amendments have not yet been endorsed by the EU.

## Annual Improvements to IFRSs 2012 (effective for annual periods beginning on or after 1 February 2015)

The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project.

## IFRS 2 "Share-based payment"

The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.

#### IFRS 3 "Business combinations"

The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.

#### IFRS 8 "Operating segments"

The amendment requires disclosure of the judgements made by management in aggregating operating segments.

#### IFRS 13 "Fair value measurement"

The amendment clarifies that the standard does not remove the ability to measure shortterm receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.

#### IAS 16 "Property, plant and equipment" and IAS 38 "Intangible assets"

Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.

## IAS 24 "Related party disclosures"

The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

# Annual Improvements to IFRSs 2013 (effective for annual periods beginning on or after 1 January 2015)

The amendments set out below describe the key changes to three IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project.

#### IFRS 3 "Business combinations"

This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.

#### IFRS 13 "Fair value measurement"

The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.

#### IAS 40 "Investment property"

The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

# Annual Improvements to IFRSs 2014 (effective for annual periods beginning on or after 1 January 2016)

The amendments set out below describe the key changes to four IFRSs. The improvements have not yet been endorsed by the EU.

## IFRS 5 "Non-current assets held for sale and discontinued operations"

The amendment clarifies that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such.

#### IFRS 7 "Financial instruments: Disclosures"

The amendment adds specific guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement and clarifies that the additional disclosure required by the amendments to IFRS 7, 'Disclosure – Offsetting financial assets and financial liabilities' is not specifically required for all interim periods, unless required by IAS 34.

#### IAS 19 "Employee benefits"

The amendment clarifies that, when determining the discount rate for post-employment benefit obligations, it is the currency that the liabilities are denominated in that is important, and not the country where they arise.

#### IAS 34 "Interim financial reporting"

The amendment clarifies what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report'.

#### 3. Financial risk management

#### **3.1** Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (price risk and currency risk), credit risk, liquidity risk and cash flow interest rate risk.

The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by a central treasury department (Group Treasury) under policies approved by the Board of Directors. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

The Group Treasury does not perform speculative transactions or transactions that are not related to the Group's operations.

The Group's overall risk management program focuses on the natural hedging of monetary items in order to minimize the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

The Company's and the Group's monetary items consist mainly of deposits with banks, bank overdrafts, trade accounts receivable and payable, loans to and from subsidiaries, equity investments, dividends payable and leases obligations.

In addition the Group and the Company entered into derivative financial instruments contracts designated as cash flow hedging in order to hedge certain risks.

#### a) Market Risk

#### i) Foreign exchange risk

The Group/Company operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US dollar, Nigerian Naira, South African Rand, Indian Rupee, Norwegian Crone, Swedish Crone and the Russian rouble, Chinese Yuan.

Entities in the Group use natural heading, transacted with the Group Treasury, to hedge their exposure to foreign currency risk in connection with the presentation currency.

The Group has certain investments in subsidiaries that operate in foreign countries, whose net positions are exposed to foreign exchange risk during the consolidation of their financial statements to the Group's financial statements. The Group is not substantially exposed to this type of risk since most of its subsidiaries use Euro as their functional currency with the exception of the subsidiaries in Nigeria, Romania, Indonesia, Kenya, Poland and China.

#### At 31 December 2014,

if the Euro had **weakened** by 5% against the US dollar, the Nigerian, the United Arab Emirates dirham, the Romanian, the Chinese, the Indian, and the South African currencies with all other variables held constant, post-tax profit for the year would have been **Euro 859 thousand** higher **(2013: Euro 535 thousand)**.

Equity would have been

Euro 8,050 thousand higher (2013: Euro 8,559 thousand).

#### At 31 December 2014,

if the Euro had **strengthened** by 5% against the US dollar, the Nigerian, the United Arab Emirates dirham, the Romanian, the Chinese, the Indian, and the South African currencies with all other variables held constant, post-tax profit for the year would have been **Euro 859 thousand** lower **(2013: Euro 535 thousand).** 

Equity would have been

Euro 8,050 thousand lower (2013: Euro 8,559 thousand).

#### ii) Price risk

The Group is not exposed to risks from changes in the prices of equity securities since it does not own securities that can be characterised either as available for sale assets or financial assets recorded at fair value in the financial statements.

The Group is exposed to changes in the prices of raw materials. This risk is offset by increased productivity, by increased sales volume resulting in fixed cost allocation over greater production volume, as well as by absorption of the change in cost into the final price of the product.

In addition, at the second quarter of 2009 the Group has entered into commodities derivatives financial instruments in order to hedge its exposure from changes in the prices of raw materials for purchases that will take place in 2010 and onwards.

#### b) Credit risk

Credit risk arises from cash and cash equivalents as well as credit exposures to customers, including outstanding receivables and committed transactions.

For banks and financial institutions, only independently rated parties with high quality credit credentials are accepted.

For customers, the Group/Company has policies in place to ensure that sales of products and services are made to customers with an appropriate credit history. Trade accounts receivable consist mainly of a large, widespread customer base. All Group companies monitor the financial position of their debtors on an ongoing basis.

Where necessary, credit guarantee insurance cover is purchased. The granting of credit is controlled by credit limits and application of certain terms. Appropriate provision for impairment losses is made for specific credit risks. At the year-end management considered that there was no material credit risk exposure that had not already been covered by credit guarantee insurance or a doubtful debt provision. The Group and the Company do not use derivative financial products.

The Group and the Company have a significant concentration of credit risk exposures regarding cash and cash equivalent balance and revenues from the sale of products and merchandise.

No credit limits were exceeded during the reporting period, and management does not expect any losses from non-performance by these counterparties.

#### c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities and the ability to close out adverse market positions.

Due to the dynamic nature of the underlying businesses, Group treasury aims at maintaining flexibility in funding by maintaining committed (exclusive) credit lines.

The Group manages liquidity risk by proper management of working capital and cash flows. It monitors forecasted cash flows and ensures that adequate banking facilities and reserve borrowing facilities are maintained. The Group has sufficient undrawn call/demand borrowing facilities that could be utilised to fund any potential shortfall in cash resources.

#### d) Interest-rate risk

The Group's/Company's income and operating cash flows are substantially independent of changes in market interest rates since the Group does not hold any interest bearing assets other than short-term time deposits. Exposure to interest rate risk on liabilities is limited to cash flow risk from changes in floating rates.

The Group continuously reviews interest rate trends and the tenure of financing needs. Consequently, all short, medium and long term borrowings are entered into at floating rates with re-evaluation dates in less than 6 months.

## **3.2 Capital risk management**

The Group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or raise debt.

## 3.3 Fair value estimation

The nominal value less impairment provision of trade receivables is assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

The fair value of investments in subsidiaries is test for impairment when indications exist that these investments may be impaired. The fair value is determined by using discounted cash flow techniques and makes assumptions that are based on market conditions existing at each balance sheet date.

Other than trade receivables, cash and cash equivalents, and investments in subsidiaries the Group does not have any other financial assets that subject to fair value estimation.

## 4 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under current circumstances.

#### 4.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year concern income tax.

#### 4.1.1 Income Taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required by the Group Management in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. If the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax.

#### 4.1.2 Estimated impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2.6.1. of the annual financial statements. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (see Note 7).

## 4.1.3. Estimated impairment of investments

The Group's investments in subsidiaries are tested for impairment when indications exist that its carrying value may not be recoverable. The recoverable amount of the investments in subsidiaries is determined on a value in use basis, which requires the use of assumptions as is further described in **note 14**.

#### 4.1.4. Estimation of useful lives of fixed assets

The Group assesses on an annual basis, the useful lives of its property, plant and equipment and intangible assets. These estimates take into account the relevant operational facts and circumstances, the future plans of Management and the market conditions that exist as at the date of the assessment.

#### 4.1.5. Provision for doubtful debts

The provision for doubtful debts has been based on the outstanding balances of specific debtors after taking into account their ageing and the agreed credit terms. This process has excluded receivables from subsidiaries as Management is of the view that these receivables are not likely to require an impairment provision. The analysis of the provision is presented in **note 9**. Further information with respect to customer receivables is presented in **note 34**.

#### 4.1.6. Staff retirement benefit obligations

The present value of the retirement benefit obligations depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the relevant obligation comprises the discount rate, the expected return on plan assets, the rate of compensation increase, the rate of inflation and future estimated pension increases. Any changes in these assumptions will impact the carrying amount of the retirement benefit obligations. The Group determines the amount of the retirement benefit obligations using suitably qualified independent actuaries at each year-end's balance sheet date (refer to **Note 30** for detailed information).

## 4.2 Critical judgements in applying the entity's accounting policies

There are no areas that Management required to make critical judgements in applying accounting policies.

#### Note 5 - Segment Information

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. The operating segment information presented below is based on the information that the chief operating decision makers (i.e. the managing director and his executive committee) use to assess the performance of the Group's operating segments. Taking into account the above, the categorization of the Group's operations in business segments is the following:

FRIGOGLASS

- Ice Cold Merchandise (ICM ) Operations
- Glass Operations

The consolidated Balance Sheet and the Income Statement per business segment are presented below:

#### a) Analysis per business segment :

#### i) Income Statement

	١	ear ended		١	/ear ended	
	÷	31.12.2014		3	31.12.2013	
	ICM	Glass	Total	ICM	Glass	Total
Net sales revenue	339.635	147.411	487.046	398.426	124.082	522.508
Operating Profit / <loss></loss>	11.623	17.972	29.595	16.294	13.658	29.952
Finance <costs> / income</costs>	(31.656)	(3.060)	(34.716)	(25.645)	(4.041)	(29.686)
Profit / <loss> before income tax, restructing losses &amp; fire costs</loss>	(20.033)	14.912	(5.121)	(9.351)	9.617	266
Gains / <losses> from restructuring</losses>						
activities	(36.000)	-	(36.000)	(16.999)	-	(16.999)
Fire Costs Profit / <loss> before income tax</loss>	(59) (56.092)	۔ 14.912	(59) (41.180)	- (26.350)	- 9.617	- (16.733)
Income tax expense	(3.899)	(7.049)	(10.948)	(7.858)	(3.595)	(11.453)
Profit / <loss> after income tax</loss>	(59.991)	7.863	(52.128)	(34.208)	6.022	(28.186)
Profit / <loss> after taxation attributable to the shareholders of the company</loss>	(60.244)	3.742	(56.502)	(34.042)	3.276	(30.766)
Depreciation Earnings / <loss> before interest, tax, depreciation, amortization, restructing losses &amp; fire costs</loss>	17.632	15.738	33.370	18.581	15.368	33.949
(EBITDA)	29.255	33.710	62.965	34.875	29.026	63.901
Impairment of trade debtors	1.040	(201)	839	133	(21)	112
Impairment of inventory	953	(26)	927	190	115	305

		Y-o-Y %		
	31.12.2	31.12.2014 vs 31.12.2013		
	ICM	Glass	Total	
Net sales revenue	-15%	19%	-7%	
Operating Profit / <loss></loss>	-29%	32%	-1%	
Earnings / <loss> before interest, tax, depreciation, amortization, restructing losses &amp; fire costs (EBITDA)</loss>	-16%	16%	-1%	



#### Note 5 - Segment Information (continued)

#### ii) Balance Sheet

		Year ended			Year ended	
		31.12.2014			31.12.2013	
	ICM	Glass	Total	ICM	Glass	Total
Total assets	357.949	191.458	549.407	396.019	185.757	581.776
Total liabilities	390.629	91.803	482.432	375.114	94.152	469.266
Capital expenditure	12.472	16.212	28.684	9.653	15.228	24.881
			Note 6&7			

b) Net sales revenue analysis per geographical area (based on customer location)

		Consolidated			
		Year e	nded		
	31.12.2014	31.12.2013	31.12.2012	31.12.2011	
Total Sales					
East Europe	137.071	154.864	155.293	163.222	
West Europe	63.191	58.339	75.668	100.801	
Africa / Middle East	197.838	177.502	216.284	187.893	
Asia/Oceania	77.102	109.440	114.658	89.030	
America	11.844	22.363	19.347	14.267	
Consolidated	487.046	522.508	581.250	555.213	
ICM Operations					
East Europe	137.071	154.864	155.077	163.222	
West Europe	60.760	56.063	75.183	100.580	
Africa / Middle East	65.799	70.414	102.669	88.412	
Asia/Oceania	64.437	94.722	106.566	85.201	
America	11.568	22.363	19.347	14.267	
Total	339.635	398.426	458.842	451.682	
Glass Operations					
East Europe	-	-	216	-	
West Europe	2.431	2.276	485	221	
Africa / Middle East	132.039	107.088	113.615	99.481	
Asia/Oceania	12.665	14.718	8.092	3.829	
America	276	-	-	-	
Total	147.411	124.082	122.408	103.531	
Consolidated	487.046	522.508	581.250	555.213	

		Parent Co	ompany	
	Year ended			
Net Sales revenue	31.12.2014	31.12.2013	31.12.2012	31.12.2011
East Europe	3.275	2.811	2.359	4.543
West Europe	13.870	12.725	25.636	48.437
Africa / Middle East	433	877	26.062	19.560
Asia/Oceania	-	(110)	688	1.760
America	245	1	63	113
Intergroup sales revenue	4.672	5.621	7.137	6.860
Total Parent Company	22.495	21.925	61.945	81.273

# Frigoglass S.A.I.C Notes to the Financial Statements in € 000's

#### Note 6 - Property, Plant & Equipment

			Consolidat	ted		
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
Cost						
Opening balance at 01.01.2014	9.668	90.095	327.723	6.005	14.222	447.713
Additions	1.014	866	11.845	784	765	15.274
Construction in progress & advances	-	23	7.986	-	68	8.077
Disposals	(1.125)	(1.567)	(27.837)	(399)	(1.922)	(32.850)
Transfer to / from & reclassification	-	276	(362)	89	(3)	-
Impairment charge due to fire (note 27)	-	(861)	(788)	-	(26)	(1.675)
Impairment charge arising on						
restructuring	-	(4.200)	(4.000)	-	-	(8.200)
Exchange differences	441	4.212	12.974	258	(167)	17.718
Closing balance at 31.12.2014	9.998	88.844	327.541	6.737	12.937	446.057
Accumulated Depreciation						
Opening balance at 01.01.2014	-	31.584	194.561	4.593	11.698	242.436
Additions	-	2.486	23.783	556	757	27.582
Disposals	-	(458)	(27.469)	(365)	(1.525)	(29.817)
Transfer to / from & reclassification	-	124	(124)	-	-	-
Impairment charge due to fire	-	(73)	(447)	-	(21)	(541)
Exchange differences	-	1.452	3.314	170	(66)	4.870
Closing balance at 31.12.2014	-	35.115	193.618	4.954	10.843	244.530
Net book value at 31.12.2014	9.998	53.729	133.923	1.783	2.094	201.527

The impairment charge as at 31.12.2014 is related to the plant discontinuation of Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi in Istanbul, Turkey (see **note 27**).

Construction in progress is always capitalised until the end of the forthcoming year. The amount of  $\notin$  6,500 th. as at 31.12.2013 has been transferred to assets in 2014 and the current year's contruction in progress equal to  $\notin$  8,077 th. is expected to be capitalized in 2015.

#### Note 6 - Property, Plant & Equipment (continued)

			Consolidat	ted		
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
Cost						
Opening balance at 01.01.2013	10.006	91.250	324.777	6.131	15.949	448.113
Additions	-	1.007	9.969	398	823	12.197
Construction in progress & advances	-	103	6.332	-	65	6.500
Disposals	-	(50)	(448)	(349)	(2.183)	(3.030)
Transfer to / from & reclassification	-	15	(42)	28	(4)	(3)
Impairment charge arising on						
restructuring	-	(400)	(2.000)	-	-	(2.400)
Exchange differences	(338)	(1.830)	(10.865)	(203)	(428)	(13.664)
Closing balance as at 31.12.2013	9.668	90.095	327.723	6.005	14.222	447.713
Accumulated Depreciation						
Opening balance at 01.01.2013	-	29.798	176.652	4.437	13.290	224.177
Additions	-	2.470	24.137	564	919	28.090
Disposals	-	(49)	(251)	(316)	(2.172)	(2.788)
Exchange differences	-	(635)	(5.977)	(92)	(339)	(7.043)
Closing balance as at 31.12.2013		31.584	194.561	4.593	11.698	242.436
Net book value at 31.12.2013	9.668	58.511	133.162	1.412	2.524	205.277

There are no pledged assets for the Group as at 31.12.2014 and 31.12.2013.

The impairment charge as at 31.12.2013 is related to the discontinuation of manufacturing in US at its Spartanburg, South Carolina, facility.

#### Note 6 - Property, Plant & Equipment (continued)

	Parent Company						
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total	
Cost							
Opening balance at 01.01.2014	303	8.988	15.860	289	2.348	27.788	
Additions	-	4	253	8	120	385	
Construction in progress & advances	-	-	880	-	-	880	
Disposals	-	-	(489)	-	-	(489)	
Closing balance at 31.12.2014	303	8.992	16.504	297	2.468	28.564	
Accumulated Depreciation							
Opening balance at 01.01.2014	-	3.976	14.969	262	2.178	21.385	
Additions	-	412	259	12	91	774	
Disposals	-	-	(332)	-	-	(332)	
Closing balance at 31.12.2014	-	4.388	14.896	274	2.269	21.827	
Net book value at 31.12.2014	303	4.604	1.608	23	199	6.737	

			Parent Com	pany		
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
Cost						
Opening balance at 01.01.2013	303	8.998	15.647	318	3.972	29.238
Additions	-	39	225	1	48	313
Disposals	-	(49)	(12)	(30)	(1.672)	(1.763)
Closing balance as at 31.12.2013	303	8.988	15.860	289	2.348	27.788
Accumulated Depreciation						
Opening balance at 01.01.2013	-	3.599	14.657	284	3.724	22.264
Additions	-	426	323	8	127	884
Disposals	-	(49)	(11)	(30)	(1.673)	(1.763)
Closing balance as at 31.12.2013		3.976	14.969	262	2.178	21.385
Net book value at 31.12.2013	303	5.012	891	27	170	6.403

There are no pledged assets for the Parent Company as at 31.12.2014 and 31.12.2013.

The Parent Company has proceeded to test for impairment its manufacturing operations in Hellas as at **31.12.2014**. The recoverable amount of this operation is determined by calculating its value in use that is based on cash flow projections derived from the operation's financial budgets that have been approved by management and which cover a five year forecast period.

Following the completion of the value in use calculation, the Parent Company's management concluded that no impairment is necessary as at 31 December 2014.

#### Note 7 - Intangible assets

			Consolidated		
	Goodwill	Development costs	Patterns & trade marks	Software & other intangible assets	Total
Cost					
Opening balance at 01.01.2014	17.941	27.498	9.309	21.309	76.057
Additions	-	1.100	-	2.187	3.287
Construction in progress & advances	-	1.532	-	514	2.046
Disposals	-	-	-	(679)	(679)
Impairment charge arising on restructuring	(16.427)	(3.120)	(9.070)	-	(28.617)
Exchange differences	-	383	(13)	284	654
Closing balance at 31.12.2014	1.514	27.393	226	23.615	52.748
Accumulated Depreciation					
Opening balance at 01.01.2014	-	19.094	3.766	13.435	36.295
Additions	-	2.442	640	1.994	5.076
Disposals	-		-	(633)	(633)
Impairment charge arising on restructuring	-	(3.120)	(4.233)	-	(7.353)
Exchange differences	-	76	(8)	143	211
Closing balance at 31.12.2014	-	18.492	165	14.939	33.596
Net book value at 31.12.2014	1.514	8.901	61	8.676	19.152

The impairment charge is related to the plant discontinuation of Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi in Istanbul, Turkey (see **note 27)**.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. At each balance sheet date the Group performs an analysis to assess whether the carrying amount of goodwill is recoverable. Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is performed on the cash-generating units that are expected to benefit from the acquisition from which goodwill was derived.

The existing goodwill € 1,514 th., which resulted from the business combination of Frigoglass Jebel Ali FZCO (Dubai), has been allocated to cash generating units related to the Group's operations in Dubai for the respective subsidiary.

The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations are based on cash flow projections, prepared as at **31 December 2014**, which require the use of estimates approved by Management and covering a five year period.

The key assumptions used for the Value-in-use calculation are as follows: Discount rate (pre-tax): 7.5 %, Gross margins: 1%-14% , Perpetuity growth rate: 2%

As at **31 December 2014**, if any of the assumptions used were 10% lower or higher, the Group would not need to reduce the carrying value of goodwill.

# FRIGOGLASS

#### Note 7 - Intangible assets (continued)

Out of the  $\notin$  2,7 mil. (31.12.2013 :  $\notin$  3.3 mil.) additions, advances and constructions in progress of Software and other intangible ,  $\notin$  0.9 mil. is related to software (31.12.2013 :  $\notin$  0.8 mil.) and the remaining  $\notin$  1.8 mil to other Intangible assets (31.12.2013 :  $\notin$  2.5 mil.). More specifically additions of the year in other intangibles concern the execution of the strategic priority projects which are inventory management, product optimization project and lean manufacturing project.

Construction in progress is always capitalised until the end of the forthcoming year. The amount of  $\notin$  2,694 th. as at 31.12.2013 has been transferred to assets in 2014 and the current year's contruction in progress equal to  $\notin$  2,046 th. is expected to be capitalized in 2015.

			Consolidated		
	Goodwill	Development costs	Patterns & trade marks	Software & other intangible assets	Total
Cost					
Opening balance at 01.01.2013	21.144	26.370	9.633	19.555	76.702
Additions	-	2.762	-	728	3.490
Construction in progress & advances	-	91	-	2.603	2.694
Transfer to / from & reclassification	-	3	-	-	3
Impairment charge arising on restructuring	(3.203)	(600)	-	-	(3.803)
Exchange differences	-	(1.128)	(324)	(1.577)	(3.029)
Closing balance as at 31.12.2013	17.941	27.498	9.309	21.309	76.057
Accumulated Depreciation					
Opening balance at 01.01.2013	-	17.335	3.430	13.081	33.846
Additions	-	2.355	643	1.851	4.849
Exchange differences	-	(596)	(307)	(1.497)	(2.400)
Closing balance as at 31.12.2013	-	19.094	3.766	13.435	36.295
Net book value at 31.12.2013	17.941	8.404	5.543	7.874	39.762

#### Note 7 - Intangible assets (continued)

		Parent Cor	npany	
	Development costs	Patterns & trade marks	Software & other intangible assets	Total
Cost				
Opening balance at 01.01.2014	15.521	35	13.284	28.840
Additions	-	-	1.946	1.946
Construction in progress & advances	1.375	-	-	1.375
Closing balance at 31.12.2014	16.896	35	15.230	32.161
Accumulated Depreciation				
Opening balance at 01.01.2014	11.841	35	8.969	20.845
Additions	1.005	-	1.232	2.237
Closing balance at 31.12.2014	12.846	35	10.201	23.082
Net book value at 31.12.2014	4.050	-	5.029	9.079

Out of the  $\notin$  1,9 mil. (31.12.2013 :  $\notin$  2.7 mil.) additions, advances and constructions in progress of Software and other intangible ,  $\notin$  0.4 mil. is related to software (31.12.2013 :  $\notin$  0.2 mil.) and the remaining  $\notin$  1.5 mil to other Intangible assets (31.12.2013 :  $\notin$  2.5 mil.). More specifically additions of the year in other intangibles concern the execution of the strategic priority projects which are inventory management, product optimization project and lean manufacturing project.

Construction in progress is always capitalised until the end of the forthcoming year. The amount of  $\notin$  2,362 th. as at 31.12.2013 has been transferred to assets in 2014 and the current year's contruction in progress equal to  $\notin$  1,375 th. is expected to be capitalized in 2015.

		Parent Company			
	Development costs	Patterns & trade marks	Software & other intangible assets	Total	
Cost	_				
Opening balance at 01.01.2013	14.360	35	10.604	24.999	
Additions	1.161	-	318	1.479	
Construction in progress & advances	-	-	2.362	2.362	
Closing balance as at 31.12.2013	15.521	35	13.284	28.840	
Accumulated Depreciation					
Opening balance at 01.01.2013	10.797	35	7.891	18.723	
Additions	1.044	-	1.078	2.122	
Closing balance as at 31.12.2013	11.841	35	8.969	20.845	
Net book value at 31.12.2013	3.680	-	4.315	7.995	

#### Note 8 - Inventories

		Consolidated		Parent Company		
		31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Raw materials		64.344	75.648	3.448	2.511	
Work in progress		2.479	3.707	206	216	
Finished goods		37.185	49.443	1.739	2.379	
Less: Provision		(5.472)	(10.735)	(804)	(792)	
Total	_	98.536	118.063	4.589	4.314	
Analysis of Provisions :		Consolidated		Parent Company		
		31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Opening Balance at 01/01		10.735	16.108	792	692	
Additions during the year		1.472	376	200	100	
Additions from restructuring activities		-	4.000	-	-	

Additions from restructuring activities	-	4.000	-	-
Unused amounts reversed	(850)	(97)	-	-
Total Charges to the Income Statement	622	4.279	200	100
Realised during the year	(6.210)	(9.218)	(188)	-
Exchange differences	325	(434)	-	-
Closing Balance at 31/12	5.472	10.735	804	792

The additions from restructuring activities of 2013 is related to the discontinuation of manufacturing in US at its Spartanburg, South Carolina, facility.

The provision for inventories has mainly been reduced relative to 31.12.2013 due to the combined effect of write offs in Frigoglass North America and Frigoglass India and an increase in Frigoglass Turkey, all relating to the restructuring activities and the fire incident.

#### Note 9 - Trade Receivables

	Conso	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Trade receivables	114.832	118.441	11.569	11.654	
ess: Provisions	(2.108)	(1.335)	(1.215)	(278)	
otal	112.724	117.106	10.354	11.376	

The fair value of trade debtors closely approximates their carrying value. The Group and the Company have a significant concentration of credit risk with specific customers which comprise large international groups like Coca - Cola HBC, Coca Cola India, other Coca - Cola bottlers, Diageo - Guinness, Heineken, Efes Group.

The Group does not require its customers to provide any pledges or collaterals given the high calibre and international reputation of its customer portfolio.

Management does not expect any losses from non performance of trade receivables, other than provides for as at **31.12.2014**.

#### Note 9 - Trade Receivables (continued)

Analysis of provisions for trade receivables:	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Opening balance at 01/01	1.335	1.965	278	278
Additions during the year	1.097	122	937	-
Unused amounts reversed	(272)	(33)	-	-
Total charges to income statement	825	89	937	-
Realized during the year	(82)	(683)	-	-
Exchange differences	30	(36)	-	-
Closing Balance	2.108	1.335	1.215	278

#### Note 10 - Other receivables

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
V.A.T receivable	8.887	5.996	971	326
Grants for exports receivable	10.335	8.684	-	-
Insurance claims	4.574	2.174	714	188
Prepaid expenses	1.528	1.191	164	115
Other taxes receivable	2.793	1.497	-	-
Factoring	-	-	-	-
Advances to employees	798	902	31	51
Other receivables	2.444	1.895	98	177
Total	31.359	22.339	1.978	857

Grants for Exports are granted by the Nigerian Government on exports of goods produced in the country and are recognized at fair value. Management does not expect any losses from the non recoverability of these grants.

The V.A.T receivable is fully recoverable through the operating activity of the Group and the Company.

Other receivables comprise various prepayments, govenement grants and accrued income not invoiced.

The fair value of other receivables closely approximates their carrying value.

#### Note 11 - Cash & cash equivalents

	Conso	idated	Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Cash on hand	68	29	2	2
Short term bank deposits	68.664	59.494	4.044	2.061
Total	68.732	59.523	4.046	2.063

The effective interest rate on short term bank deposits for December 2014 is 2.28% (December 2013: 3.12% )

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Taxes and duties payable	4.080	4.291	476	514
VAT payable	2.176	2.053	-	-
Social security insurance	1.239	1.303	508	553
Dividends payable to company' s shareholders	3	31	3	31
Customers' advances	1.637	623	20	24
Other taxes payable	1.053	725	-	-
Accrued discounts on sales	3.553	3.688	376	90
Accrued fees & costs payable to third parties	7.184	9.299	925	941
Accrued payroll expenses	4.339	4.045	1.578	793
Other accrued expenses	8.128	7.657	67	121
Expenses for restructuring activities	4.857	4.129	-	557
Other payables	6.556	4.166	1.813	343
Total	44.805	42.010	5.766	3.967

The fair value of other creditors closely approximates their carrying value.

Expenses for restructuring losses as at 31.12.2014 concern mainly the Group's subsidiary in Turkey.

#### Note 13 - Non current & current borrowings

	Consol	idated	Parent C	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
	 534	4.991	-	-
	 -	-	71.100	61.650
	244.693	243.411	-	-
rrowings	245.227	248.402	71.100	61.650

	Conso	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Bank overdrafts	6.880	73	-	-	
Bank loans	49.092	32.240	-	-	
Intergroup Bond Loan	-	-	1.075	950	
Current portion of non current borrowings	1.866	13.583	-	-	
Finance Lease liabilities	-	-	-	-	
Total current borrowings	57.838	45.896	1.075	950	
Total borrowings	303.065	294.298	72.175	62.600	

#### Maturity of non current borrowings

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
etween 1 & 2 years	534	4.710	-	-
ween 2 & 5 years	244.693	243.692	71.100	61.650
5 years	-	-	-	-
	245.227	248.402	71.100	61.650

#### **Effective interest rates**

Consol	idated	Parent C	ompany
31.12.2014	31.12.2013	31.12.2014	31.12.2013
8,98%	8,98%	9,13%	9,13%
8,92%	8,62%	-	-
5,59%	6,82%	-	-
5,41%	5,83%	-	-

#### Net Debt / Total capital

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Total borrowings	303.065	294.298	72.175	62.600
Cash & cash equivalents	(68.732)	(59.523)	(4.046)	(2.063)
Net debt (A)	234.333	234.775	68.129	60.537
Total equity (B)	66.975	112.510	28.120	35.555
Total capital (C) = (A) + (B)	301.308	347.285	96.249	96.092
Net debt / Total capital (A) / (C)	77,8%	67,6%	70,8%	63,0%

#### Note 13 - Non current & current borrowings (continued)

The foreign Currency exposure of borrowings is as follows:

	Consolidated					
		31.12.2014			31.12.2013	
	Current borrowings	Non current borrowings	Total	Current borrowings	Non current borrowings	Total
- EURO	34.849	245.209	280.058	29.960	245.087	275.047
- USD	15.403	-	15.403	11.136	3.292	14.428
- AED	3.882	18	3.900	2.613	23	2.636
- CNY	3.238	-	3.238	2.187	-	2.187
- RON	466	-	466	-	-	-
Total	57.838	245.227	303.065	45.896	248.402	294.298

	Parent Company						
	31.12.2014				31.12.2013		
	Current borrowings	Non current borrowings	Total	Current borrowings	Non current borrowings	Total	
- EURO	1.075	71.100	72.175	950	61.650	62.600	
Total	1.075	71.100	72.175	950	61.650	62.600	

The Group's principal sources of liquidity are cash flow generated from operating activities, local overdraft facilities, short- and long-term local bank borrowing facilities, Notes, two bilateral revolving credit facilities and other forms of indebtedness.



#### Note 13 - Non current & current borrowings (continued)

In May 2013, the Company announced that its subsidiary Frigoglass Finance B.V. issued € 250,000,000 Senior Notes due on May 15, 2018 (the "Notes"), at a fixed coupon of 8.25% per annum and at an issue price of 100%. The issue was finalized on May 20, 2013. The proceeds from the issue were used to refinance existing Group facilities and pay the fees and expenses related to the offering and sale of the Notes.

This landmark transaction has given Frigoglass access to the international debt capital market as it diversifies the Group's sources of funding, extends its debt maturity profile and provides the Group with financial stability that will allow it to focus on operational improvements in its business.

In addition, Frigoglass Finance B.V. has signed two bilateral credit revolving facilities of a total amount of €50 million with a three year maturity.

Both the Notes and the credit revolving facilities are fully and unconditionally guaranteed on a senior unsecured basis by Frigoglass S.A.I.C., Frigoinvest Holdings B.V. (the direct parent company of the Issuer) and by the following subsidiaries of Frigoinvest Holdings B.V.: Beta Glass Plc, Frigoglass Eurasia LLC, PT Frigoglass Indonesia, Frigoglass Industries (Nigeria) Ltd, Frigoglass Jebel Ali FZCO, Frigoglass North America Ltd. Co., Frigoglass Turkey Soğutma Sanayi İç ve Dıs Ticaret A.Ş., Frigoglass South Africa Ltd and Frigoglass Romania SRL.

Apart from the Notes and the credit revolving facilities, as at 31 December 2014, the Group utilises other local credit facilities of € 58.4 mil. through its subsidiaries in Russia, China, Romania, Turkey, Dubai and the Netherlands.

The fair value of current and non-current borrowings closely approximates their carrying value. With the exception of the Notes, the Group borrows at floating interest rates, which are renegotiated in periods shorter than six months. With regards to the Notes, despite the fact that were issued at a fixed annual coupon of 8.25%, at the balance sheet date their market return is close to the the fixed annual interest coupon.

There are no pledged assets for the Group as at **31.12.2014** and **31.12.2013**. There are no pledged assets for the Parent Company as at **31.12.2014** and **31.12.2013**.

The Notes are subject to restrictive covenants while for the revolving credit facilities, the Group is required to comply with financial covenants relating to its solvency, profitability and liquidity as described below:

- a) Net debt to EBITDA
- b) EBITDA to net interest
- c) Amount of capital expenditure

#### Note 14 - Investments in subsidiaries

FRIGOGLASS

58.045

58.045

58.045

58.045

Frigoinvest Holdings B.V (The Netherlands) Total

In its separate financial statements, the Parent Company accounts for investments in subsidiaries at historic cost less any impairment losses.

Following on from the impairment tests that the Group has performed as at **31 December 2014** on its operating activities in Hellas (see note 6) and its operating activities in Dubai (see note 7), the Group has also tested for impairment its participation in the company Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. which represents the Group's activities in China.

The recoverable amount of this operation is determined by calculating its value in use that is based on cash flow projections derived from the operation's financial business plans that have been approved by management and which cover a five year forecast period.

Following the completion of the value in use calculation, the Parent Company's management concluded that no impairment is necessary as at **31 December 2014**. The key assumptions for the value in use calculations of Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. are as follows:

Discount rate (pre-tax): 8%, Gross margin: 5%-12%, Perpetuity growth rate: 2%

#### Note 14 - Investments in subsidiaries (continued)

The subsidiaries of the Group, the country of incorporation and their shareholding status as at **31.12.2014** are described below:

Company name & business segment	Country of	Consolidation	%
	incorporation	method	Shareholding
ICM Operations			
Frigoglass S.A.I.C.	Hellas	Parent Compan	•
SC. Frigoglass Romania SRL	Romania	Full	100%
PT Frigoglass Indonesia	Indonesia	Full	100%
Frigoglass South Africa Ltd	South Africa	Full	100%
Frigoglass Eurasia LLC	Russia	Full	100%
Frigoglass (Guangzhou) Ice Cold	China	Full	100%
Equipment Co. ,Ltd.		-	
Scandinavian Appliances A.S	Norway	Full	100%
Frigoglass Ltd.	Ireland	Full	100%
Frigoglass Iberica SL	Spain	Full	100%
Frigoglass Sp zo.o	Poland	Full	100%
Frigoglass India PVT.Ltd.	India	Full	100%
Frigoglass Turkey Soğutma Sanayi	Turkey	Full	99,60%
İç ve Dış Ticaret Anonim Şirketi	Turkey	T UII	55,0070
Frigoglass İstanbul Sogutma Sistemleri	Turkey	Full	99,60%
İc ve Dis Ticaret A.S.	·		
Frigoglass North America Ltd. Co	USA	Full	100%
Frigoglass Philippines Inc.	Philippines	Full	100%
Frigoglass East Africa Ltd.	Kenya	Full	100%
Frigoglass GmbH	Germany	Full	100%
Frigoglass Nordic AS	Norway	Full	100%
Frigoglass Industries (NIG) Ltd	Nigeria	Full	76,03%
Frigoglass Cyprus Limited	Cyprus	Full	100%
Norcool Holding A.S	Norway	Full	100%
Frigoinvest Holdings B.V	The Netherlands	Full	100%
Frigoglass Finance B.V	The Netherlands	Full	100%
Frigoglass Oceania Pty Limited	Australia	Full	100%
Frigoglass MENA FZE	Dubai	Full	100%
3P Frigoglass Romania SRL	Romania	Full	100%
Glass Operations			
Frigoglass Jebel Ali FZCO	Dubai	Full	80,00%
Beta Glass Plc.	Nigeria	Full	55,21%
Frigoglass Industries (NIG.) Ltd	Nigeria	Full	76,03%
	č		,

All subsidiary undertakings are included in the consolidation. The Parent Company does not have any shareholdings in the preference shares of subsidiary undertakings included in the Group.

#### Note 14 - Investments in subsidiaries (continued)

Below are the financial summarised information of the Group's subsidiaries that non controlling interest have interest in:

		31.12.2014	
	Beta Glass Plc.	Frigoglass Industries (NIG.) Ltd	Frigoglass Jebel Ali FZCO
Total assets	145.267	101.804	65.780
Total liabilities	66.892	56.803	83.363
Total equity	78.375	45.001	(17.583)
Net sales revenue	80.079	54.527	37.612
Profit / <loss> after income tax expenses</loss>	11.488	6.299	(10.564)
Profit / <loss> after income tax expenses attibutable to</loss>			
minority interest	5.145	1.510	(2.113)
Dividends to non controlling interest	230	88	-
Net cash generated from operating activities	13.527	5.331	(2.361)
Net cash generated from investing activities	(9.197)	(3.679)	(2.630)
Net cash generated from financing activities	(1.438)	(10.942)	12.191

		31.12.2013	
	Beta Glass Plc.	Frigoglass Industries (NIG.) Ltd	Frigoglass Jebel Ali FZCO
Total assets	127.109	87.749	60.295
Total liabilities	62.759	50.603	65.629
Total equity	64.350	37.146	(5.334)
Net sales revenue	68.213	46.062	28.236
Profit / <loss> after income tax expenses</loss>	8.041	1.671	(6.525)
Profit / <loss> after income tax expenses attibutable to</loss>			
minority interest	3.601	401	(1.305)
Dividends to non controlling interest	278	92	-
Net cash generated from operating activities	28.618	4.871	(3.685)
Net cash generated from investing activities	(8.448)	(525)	(5.012)
Net cash generated from financing activities	(13.838)	706	5.800

#### Note 15 - Share capital, treasury shares, dividends & share options

#### a) Share capital:

The share capital of the company comprises of **50,593,832** fully paid up ordinary shares of **€ 0.30** each.

The share premium accounts represents the difference between the issue of shares (in cash) and their par value. On the 1st of April 2013, Frigoglass' s Board of Directors resolved to increase the share capital of the Company by 75,121 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to  $\notin$  231 thousand.

On the 1st of October 2013, Frigoglass' s Board of Directors resolved to increase the share capital of the Company by 1,459 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to  $\notin$  4 thousand.

	Number of shares	Share capital -000' Euro-	Share premium -000' Euro-
Balance at 01.01.2013	50.517.252	15.155	2.518
Shares issued to employees exercising stock options / Proceeds from the issue of shares Transfer from share option reserve	76.580	23	212
(Note 16)			25
Balance at 31.12.2013	50.593.832	15.178	2.755
Balance at 01.01.2014	50.593.832	15.178	2.755
Balance at 31.12.2014	50.593.832	15.178	2.755

#### b) Treasury shares:

The Extraordinary General Meeting of the shareholders on the 5th of September 2008 approved a share buy back scheme, in terms of article 16 of Codified Law 2190/1920, for a maximum number of shares that equals to 10% of the Company's share capital (at that time 40,200,610 shares) and which could be acquired for a period of 24 months from September 5, 2008, i.e. until September 5, 2010, with minimum purchase price Euro 1 and maximum purchase price Euro 25 per share. The share buy back that could be undertaken according to the above scheme, was under the responsibility of the Board of Directors and entailed shares paid in full.

#### Note 15 - Share capital, treasury shares, dividends & share options (continued)

In June 2013, the Company sold 1,800,785 of its treasury shares amounting to € 7.949 thousands and realizing a profit of € 867 thousands which has been recognized directly in the Equity of the Parent Company and the Group.

	Number of shares	Treasury shares -000' Euro-
Balance at 01.01.2013	(1.800.785)	(7.949)
Treasury shares sold	1.800.785	7.949
Balance at 31.12.2013	-	
Balance at 01.01.2014	-	-
Balance at 31.12.2014	-	-

#### c) Dividends

Dividends are recorded in the financial statements, as a liability, in the period in which they are approved by the Shareholders Meeting.

#### d) Share options:

i) The Annual General Assembly of June 8, 2007 approved a share option plan with beneficiaries executive members of the Company's BoD, employees of the Company and employees of the Company's affiliates in replacement of the previous Phantom option plan.

According to the above General Assembly resolution, a maximum of 428,870 share options were approved, each corresponding to one (1) ordinary share of the Company.

**ii)** The Annual General Assembly of June 5, 2009 approved a share option plan with beneficiaries executive members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 500,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

**iii)** The Annual General Assembly of May 14, 2010 approved a share option plan with beneficiaries executive members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 600,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

iv) On 14.12.2011 Frigoglass Board of Directors resolved to adjust of the approved share options price for option holders pursuant to the Company's share option plan, following the decision of the Annual General Meeting at 31.05.2011 to modify the company's share capital.

According to the aforementioned decision, the Board of Directors also decided the increase of the stock option rights by 25%, in line with the bonus share issue of one new share for every four existing shares.

v) The Annual General Assembly of May 29, 2012 approved a share option plan with beneficiaries executive members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 600,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

vi) The Annual General Assembly of May 27, 2014 approved a share option plan with beneficiaries executive members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 600,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

### Note 15 - Share capital, treasury shares, dividends & share options (continued)

The following table summarizes information for share option plan:

Program of options	Start of exercise period	Expiry date	Number of options issued	Number of options exercised/ cancelled	Number of outstanding options
Program approved by BoD on 02.08.2007					
Exercise price at 13.15 Euro per share	08.06.2007	17.12.2016	34.589	34.589	-
Exercise price at 13.15 Euro per share	01.01.2008	17.12.2016	34.589	24.875	9.714
Exercise price at 13.15 Euro per share	01.01.2009	17.12.2016	34.586	22.736	11.850
		Total	103.764	82.200	21.564
Program approved by BoD on 14.05.2008					
Exercise price at 15.83 Euro per share	14.05.2008	17.12.2017	33.083	18.750	14.333
Exercise price at 15.83 Euro per share	14.05.2009	17.12.2017	33.083	18.750	14.333
Exercise price at 15.83 Euro per share	14.05.2010	17.12.2017	33.088	18.753	14.335
		Σύνολο	99.253	56.253	43.000
Program approved by BoD on 19.06.2009					
Exercise price at 3.07 Euro per share	19.06.2009	31.12.2018	204.673	144.886	59.787
Exercise price at 3.07 Euro per share	01.01.2010	31.12.2018	204.673	144.907	59.765
Exercise price at 3.07 Euro per share	01.01.2011	31.12.2018	204.671	141.701	62.970
		Σύνολο	614.016	431.495	182.522
Program approved by BoD on 11.12.2009					
Exercise price at 3.07 Euro per share	11.12.2009	31.12.2018	3.541	-	3.541
Exercise price at 3.07 Euro per share	01.01.2010	31.12.2018	3.541	-	3.541
Exercise price at 3.07 Euro per share	01.01.2011	31.12.2018	3.543	-	3.543
		Σύνολο	10.625	-	10.625
Program approved by BoD on 17.11.2010					
Exercise price at 5.54 Euro per share	17.11.2010	31.12.2019	74.699	43.905	30.794
Exercise price at 5.54 Euro per share	01.01.2011	31.12.2019	74.729	38.961	35.768
Exercise price at 5.54 Euro per share	01.01.2012	31.12.2019	74.735	32.755	41.980
		Σύνολο	224.163	115.620	108.543
Program approved by BoD on 03.01.2011					
Exercise price at 5.54 Euro per share	03.01.2011	31.12.2020	80.326	44.143	36.184
Exercise price at 5.54 Euro per share	03.01.2012	31.12.2020	80.354	36.781	43.573
Exercise price at 5.54 Euro per share	03.01.2013	31.12.2020	80.364	36.784	43.580
		Σύνολο	241.044	117.708	123.336
Program approved by BoD on 15.06.2012					
Exercise price at 3.55 Euro per share		31.12.2022	10.000	-	10.000
Exercise price at 3.55 Euro per share	01.12.2014	31.12.2022	10.000	-	10.000
Exercise price at 3.55 Euro per share	01.12.2015	31.12.2022	10.000	-	10.000
		Total	30.000	-	30.000
Program approved by BoD on 10.12.2012					
Exercise price at 5.54 Euro per share		31.12.2021	79.707	16.732	62.975
Exercise price at 5.54 Euro per share	01.01.2013		79.720	16.736	62.984
Exercise price at 5.54 Euro per share	01.01.2014	31.12.2021	79.743	21.186	58.557
		Total	239.170	54.654	184.516

#### Note 15 - Share capital, treasury shares, dividends & share options (continued)

Program approved by BoD on 23.10.2013					
Exercise price at 5.59 Euro per share	01.12.2013	31.12.2022	90.503	2.500	88.003
Exercise price at 5.59 Euro per share	01.12.2014	31.12.2022	90.503	8.000	82.503
Exercise price at 5.59 Euro per share	01.12.2015	31.12.2022	90.494	8.000	82.494
		Total	271.500	18.500	253.000
Program approved by BoD on 27.06.2014					
Exercise price at 3.79 Euro per share	01.12.2014	31.12.2023	99.499	-	99.499
Exercise price at 3.79 Euro per share	01.12.2015	31.12.2023	99.499	-	99.499
Exercise price at 3.79 Euro per share	01.12.2016	31.12.2023	99.502	-	99.502
		Total	298.500	-	298.500
		Grand Total	2.132.034	876.429	1.255.605

On 5.11.2014 Frigoglass Board of Directors resolved to cancel 488.861 share options for personnel that are not employees of the company anymore.

The weighted average fair value of the new options granted during the year was determined using the Black-Scholes valuation model and amounted to Euro 0.27 per option.

The key assumptions used in the valuation model are the following:

Weighted average share price	3,79€
Volatility	13,73%
Dividend yield	0,0%
Discount rate	1,17%

### Note 16 - Other reserves

		Consolidated								
	Statutory reserves	Share option reserve	Extraordinary reserves	Cash flow hedge reserve	Tax free reserves	Currency translation reserve	Total			
Balance at 01.01.2013	4.177	1.129	9.542	137	6.833	(6.915)	14.903			
Additions for the year	-	-	-	(701)	-	-	(701)			
Shares issued to employees Transfer from/ <to></to>	-	(25)	-	-	-	-	(25)			
Retained Earnings	-	-	-	583	-	-	583			
Exchange differences	-	-	(153)	-	-	(7.890)	(8.043)			
Balance at 31.12.2013	4.177	1.104	9.389	19	6.833	(14.805)	6.717			

Balance at 01.01.2014	4.177	1.104	9.389	19	6.833	(14.805)	6.717
Additions for the year	-	-	-	(183)	-	-	(183)
Expiration / Cancellation of							
share option reserve Transfer from/ <to></to>	-	(495)	-	-	-	-	(495)
Retained Earnings	-	-	-	125	-	-	125
Transfers between reserves			(341)	-	-	-	(341)
Exchange differences	-	-	176	-	-	9.474	9.650
Balance at 31.12.2014	4.177	609	9.224	(39)	6.833	(5.331)	15.473

#### Note 16 - Other reserves (continued)

		Parent Company					
	Statutory reserves	Share option reserve	Extraordinary reserves	Tax free reserves	Total		
Balance at 01.01.2013	4.019	1.129	5.175	6.833	17.156		
Shares issued to employees	-	(25)	-	-	(25)		
Balance at 31.12.2013	4.019	1.104	5.175	6.833	17.131		

Balance at 01.01.2014	4.019	1.104	5.175	6.833	17.131
Expiration / Cancellation of share					
option reserve	-	(495)	-	-	(495)
Transfers between reserves	-	-	(341)	-	(341)
Balance at 31.12.2014	4.019	609	4.834	6.833	16.295

A statutory reserve is created under the provisions of Hellenic law (Law 2190/20) according to which, an amount of at least 5% of the profit (after tax) for the year must be transferred to this reserve until it reaches one third of the paid up share capital. The statutory reserve can not be distributed to the shareholders of the Company except for the case of liquidation.

The share option reserve refers to a share option program with beneficiaries the Company's BoD executive members and employees and is analyzed in Note **15** of the financial statements.

The Company has created tax free reserves, taking advances off various Hellenic Taxation laws, during the years, in order to achieve tax deductions, either

a) by postponing the tax liability till the reserves are distributed to the shareholders, or

b) by eliminating any future income tax payment by issuing new shares for the shareholders of the company.

Should the reserves be distributed to the shareholders as dividends, the distributed profits will be taxed with the rate that will be in effect at the time of the profits distributions.

No provision has been created in regard to the possible income tax liability in the case of such a future distribution of the reserves the shareholders of the company as such liabilities are recognized simultaneously with the dividends distribution.



## Note 17 - Financial Expenses

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Interest expense	26.281	24.941	5.492	5.596
Interest income	(959)	(1.096)	(18)	(260)
Net interest expense / <income></income>	25.322	23.845	5.474	5.336
Exchange loss / (gain) & Other Financial Costs	457	10.248	(1.034)	1.902
Loss / <gain> on derivative financial</gain>				
instruments	8.937	(4.407)	1.113	(617)
Net finance cost / <income></income>	34.716	29.686	5.553	6.621

### Note 18 - Income Tax

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Corporate tax	9.730	11.444	385	1.922
Prior years Corporate tax	684	(543)	-	-
Deferred tax	534	552	206	(351)
Total	10.948	11.453	591	1.571

	Consol	lidated	Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Profit / <loss> before income tax</loss>	(41.180)	(16.733)	(5.593)	(4.711)
Tax calculated at the nominal tax rates	(9.308)	(3.202)	(1.454)	(1.225)
Tax Effects of:				
Adjustment in respect of prior years	684	(543)	-	-
Remeasurement of deferred tax due to				
change in the tax rate	-	(346)	-	(346)
Reversal of prior year tax provision	-	-	-	
Income not subject to tax	(276)	(549)	-	-
Expenses not deductible for tax purposes	1.594	1.798	394	470
Tax losses for which no deferred income tax				
asset was recognised	17.780	11.959	1.177	586
Other taxes	474	2.336	474	2.086
Tax Expense	10.948	11.453	591	1.571



#### Note 18 - Income Tax (continued)

The income tax rates in the countries where the Group operates are between 0% and 38.3%.

The tax losses for which no deferred income tax asset was recognized, for prudency reasons, is related to subsidiaries with tax losses amounting to  $\in$  68,4 mil. ( $\in$  45,9 mil. for 2013)

Some of non deductible expenses and the different tax rates in the countries that the Group operates, create an effective tax rate for the Group of **26,59**% (Hellenic taxation rate is 26%)

In January 2013, the Hellenic government published a law according to which the tax rates will be 26% for the fiscal years starting on 01.01.2013. For the year 2012, the rate used for the calculation of corporate and deferred taxes was 20%, i.e. the prevailing tax law as at 31.12.2012. The new tax rate, has a positive effect to the opening balace of the deferred taxation for the Parent Company and the Group amounting to  $\leq$  346 th.

#### Audit Tax certificate

For the financial years 2011 to 2013, all Hellenic Societe Anonyme and Limited Liability Companies that are required to prepare audited statutory financial statements must in addition obtain an "Annual Tax Certificate" as provided for by paragraph 5 of Article 82 of L.2238/1994. This "Annual Tax Certificate" must be issued by the same statutory auditor or audit firm that issues the audit opinion on the statutory financial statements.

Upon completion of the tax audit, the statutory auditor or audit firm must issue to the entity a "Tax Compliance Report" which will subsequently be submitted electronically to the Ministry of Finance, by the statutory auditor or audit firm. This "Tax Compliance Report" must be submitted to the Ministry of Finance, within ten days of the date of approval of the financial statements by the General Meeting of Shareholders. The Ministry of Finance subsequently selects a sample of at least 9% of all companies for which a "Tax Compliance Report" has been submitted for the performance of a tax audit by the relevant auditors from the Ministry of Finance.

#### Unaudited tax years

The Parent Company has not been audited by tax authorities for the 2010 financial year.

For the Parent Company, the "Tax Compliance Report" for the financial years **2011** - **2013** has been issued with no substantial adjustments with respect to the tax expense and corresponding tax provision as reflected in the annual financial statements of **2011** - **2013**. According to the relevant legislation, the parent company's financial years ending 31 December 2011, 31 December 2012 and 31 December 2013 will be considered final for tax audit purposes after eighteen months from the submission of the "Tax Compliance Report" to the Ministry of Finance.

For the **2014** financial year, the tax audit is being performed by the Company's independent auditors according to the requirements of Article 65A of Law 4174/2013. The Company's management does not expect that additional tax liabilities will arise, in excess of those disclosed in the financial statements, upon the completion of the 2014 tax audit. For the unaudited tax years, the possibility exists that additional taxes and penalties may arise at the time when the tax years are audited and finalized.

#### Note 18 - Income Tax (continued)

The tax returns of the Parent Company and the Group's subsidiaries have not been assessed by the tax authorities for different periods. (see the table below)

Until the tax audit assessment for the companies described in the table above are finalized, the tax liability can not be reliably measured for those years. The Group provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.

Note: For some countries the tax audit is not obligated and is taken place under specific requirements.

Company	Country	Unaudited tax years	Line of Business
Frigoglass S.A.I.C Parent Company	Hellas	2010	Ice Cold Merchandisers
SC. Frigoglass Romania SRL	Romania	2010-2014	Ice Cold Merchandisers
PT Frigoglass Indonesia	Indonesia	2012-2014	Ice Cold Merchandisers
Frigoglass South Africa Ltd	S. Africa	2006-2014	Ice Cold Merchandisers
Frigoglass Eurasia LLC	Russia	2014	Ice Cold Merchandisers
Frigoglass (Guangzhou) Ice Cold Equipment Co. ,Ltd.	China	2006-2014	Ice Cold Merchandisers
Scandinavian Appliances A.S	Norway	2003-2014	Ice Cold Merchandisers
Frigoglass Ltd.	Ireland	2002-2014	Ice Cold Merchandisers
Frigoglass Iberica SL	Spain	2004-2014	Ice Cold Merchandisers
Frigoglass Sp zo.o	Poland	2009-2014	Ice Cold Merchandisers
Frigoglass India PVT.Ltd.	India	2009-2014	Ice Cold Merchandisers
Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi	Turkey	2010-2014	Ice Cold Merchandisers
Frigoglass İstanbul Sogutma Sistemleri İc ve Dis Ticaret A.S.	Turkey	2010-2014	Sales Office
Frigoglass North America Ltd. Co	USA	2008-2014	Ice Cold Merchandisers
Frigoglass Philippines Inc.	Philippines	2012-2014	Sales Office
Frigoglass Jebel Ali FZCO	Dubai	-	Glass Operation
Frigoglass MENA FZE	Dubai	-	Sales Office
Beta Glass Plc.	Nigeria	2011-2014	Glass Operation
Frigoglass Industries (NIG.) Ltd	Nigeria	2011-2014	Crowns, Plastics, ICMs
Frigoglass Oceania Pty Limited	Australia	2012-2014	Sales Agent
3P Frigoglass Romania SRL	Romania	2008-2014	Plastics
Frigoglass East Africa Ltd.	Kenya	2008-2014	Sales Office
Frigoglass GmbH	Germany	2011-2014	Sales Office
Frigoglass Nordic AS	Norway	2003-2014	Sales Office
Frigoglass Cyprus Limited	Cyprus	2011-2014	Holding Company
Frigoinvest Holdings B.V	Netherlands	2008-2014	Holding Company
Frigoglass Finance B.V	Netherlands	2013-2014	Financial Services
Norcool Holding A.S	Norway	1999-2014	Holding Company

#### Note 19 - Commitments

#### **Capital commitments**

The capital commitments contracted for but not yet incurred at the balance sheet date **31.12.2014** for the Group amounted to  $\in$  177 thousands (**31.12.2013**:  $\in$  271 thousands). There are no capital commitments for the Parent Company for the years ended **31.12.2014** and **31.12.2013**.

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#### **Operating lease commitment**

The Group leases buildings and vehicles under operating leases. Total future lease payments under operating leases are as follows:

	Consolidated						
	31.12.2014				31.12.2013		
	Buildings	Vehicles	Total	Buildings	Vehicles	Total	
Within 1 year	656	1.095	1.751	862	903	1.765	
Between 1 to 5 years	923	2.694	3.617	1.451	2.679	4.130	
Over 5 years	-	1.909	1.909	-	1.748	1.748	
Total	1.579	5.698	7.277	2.313	5.330	7.643	

		Parent Company							
		31.12.2014			31.12.2014 31.12.2013			31.12.2013	
	Buildings	Vehicles	Total	Buildings	Vehicles	Total			
Within 1 year	307	405	712	325	365	690			
Between 1 to 5 years	354	712	1.066	675	899	1.574			
Total	661	1.117	1.778	1.000	1.264	2.264			



#### Note 20 - Related party transactions

(based on IAS 24 & Article 42e of L 2190/20)

Truad Verwaltungs A.G is the main shareholder of Frigoglass S.A.I.C with a 44,41% shareholding. Truad Verwaltungs A.G. has also a 23.2% stake in Coca-Cola HBC AG share capital.

The Coca-Cola HBC AG is a non alcoholic beverage company. Apart from the common share capital involvement of Truad Verwaltungs A.G. at 23.2% with Coca-Cola HBC AG, Frigoglass is the major shareholder in Frigoglass Industries Limited based on Nigeria, with shareholding of 76.03%, where Coca-Cola HBC AG also owns a 23.9% equity interest.

#### Coca-Cola HBC AG Agreement:

Based on a contract that has been renewed until 31.12.2018 the Coca-Cola HBC AG purchases ICM's from the Frigoglass Group at yearly negotiated prices.

#### A.G. Leventis Lease Agreement:

Frigoglass Industries Nigeria is party to an agreement with A.G. Leventis Nigeria plc for the lease of office space in Lagos, Nigeria.

A.G. Leventis Nigeria plc is the holding company for the Leventis Group Companies and is controlled through Truad Verwaltungs AG. The lease agreement is renewed annually.

The related party transactions are in an arms length basis and are based on a global transfer pricing documentation

a) The amounts of related party transactions were:

	Consolidated		Parent C	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Sales	113.976	127.379	10.835	10.317
Purchases	413	407	175	179
Receivables / <payables></payables>	19.151	8.940	2.095	553

#### Note 20 - Related party transactions (continued)

**b)** The intercompany transactions of the Parent company with the Group's subsidiaries were:

	Parent Company		
	31.12.2014 31.12.201		
Sales of goods	4.114	5.234	
Sales of services	1.415	1.435	
Purchases of goods / expenses	11.849	9.716	
Interest expense	5.443	3.683	
Receivables	45.004	36.782	
Payables	27.512	20.535	
Loans Payables (note 13)	72.175	62.600	

The above transactions are executed at arm's length.

c) Other operating income (transactions of the Parent company with the Group's subsidiaries)

	Parent C	Parent Company	
	31.12.2014	31.12.2013	
anagement services income	20.101	20.681	
er operating income	910	30	
tal other operating income	21.011	20.711	

The majority portion of other operating income refers to management services charged to the Group's subsidiaries.

Other operating income of the Group and the Company includes an amount of  $\notin$  3,357 th. and  $\notin$  733 th. respectively, and is the insurance income that the Group and the Parent Company received for the business interruption of the operations in India due to the fire (see note 27).

**d)** The fees to members of the Board of Directors and Management compensation include wages, stock option, indemnities and other employee benefits and the amounts are:

	Consolidated		Consolidated		Consolidated		Parent C	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013				
Fees for Board of Directors	170	156	170	156				
Management compensation	2.827	3.184	2.522	2.153				



#### Note 21 - Earnings per share

#### Basic & Diluted earnings per share

Basic and Diluted earnings per share are calculated by dividing the profit attributable to shareholders, by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the company (treasury shares).

The diluted earnings per share are calculated adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares: share options. For the share options a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options. The difference is added to the denominator as an issue of ordinary shares for no consideration. No adjustment is made to net profit (numerator).

	Consolidated		Parent Company	
in 000's Euro	Year e	ended	Year ended	
(apart from per share earning and number of shares)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Profit attributable to shareholders of the Company	(56.502)	(30.766)	(6.184)	(6.282)
Weighted average number of ordinary shares for the				
purposes of basic earnings per share	50.593.832	49.829.235	50.593.832	49.829.235
Weighted average number of ordinary shares for the purpose				
of diluted earnings per share	50.602.656	49.969.144	50.602.656	49.969.144
Basic earnings / <losses> per share</losses>	(1,1168)	(0,6174)	(0,1222)	(0,1261)
Diluted earnings / <losses> per share</losses>	(1,1166)	(0,6157)	(0,1222)	(0,1257)

#### Note 22 - Contingent liabilities

The Parent company has contingent liabilities in respect of bank guarantees on behalf of its subsidiaries arising from the ordinary course of business as follows:

The Parent Company's bank guarantees on behalf of its subsidiaries were:

	Consolidated		Parent Company		
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
arantees	502.422	506.091	110.222	118.864	

As shown in **Note 13** the issue of the Notes and the revolving credit facilities are fully and unconditionally guaranteed on a senior unsecured basis.

The tax returns for the Parent Company and for the Group subsidiaries have not been assessed by the tax authorities for different periods. (see Note 18). In addition the Group's subsidiaries receive additional claims from various tax authorities from time to time, which Management assesses and takes legal action as required. The management of the Group believes that no significant additional taxes other than those recognized in the financial statements will be assessed. Finally, the Group has significant litigations relating to compensation for land on which the factory of some subsidiaries is situated. Management believes that even if the subsidiaries pay those compensations requested, the relevant amounts will be capitalised.

There are no other pending litigations, legal proceedings, or claims which are likely to affect the financial statements or the operations of the Group and the Parent company.

#### Note 23 - Seasonality of Operations

#### Net sales revenue

	Consolidated							
Quarter	2011		2012		2013		2014	
Q1	134.826	24%	159.117	27%	140.619	27%	124.247	26%
Q2	187.655	34%	179.088	31%	172.378	33%	145.916	30%
Q3	116.085	21%	100.689	17%	82.674	16%	89.367	18%
Q4	116.647	21%	142.356	24%	126.837	24%	127.516	26%
Total Year	555.213	100%	581.250	100%	522.508	100%	487.046	100%

As shown above the Group's operations exhibit seasonality and therefore interim period sales should not be used for forecasting annual sales. Consequently the level of the working capital required for certain months of the year may vary.

#### Note 24 - Post balance sheet events

In the first quarter of 2015, a comprehensive review is taking place, concerning the overstatement of earnings after tax of the Group's subsidiary in South Africa, in the financial years prior to 2013 (see note 36)

#### Note 25 - Average number of personnel

The average number of personnel per operation for the Group & for the Parent company are listed below:

	Conso	lidated
Operations	31.12.2014	31.12.2013
ICM Operations	3.815	4.069
Glass Operations	1.596	1.608
Total	5.411	5.677
	Parent	Company
	31.12.2014	31.12.2013
Average number of personnel	215	219

	Consolidated		Parent Co	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Wages & Salaries	64.135	65.115	11.252	10.297
Social Security Insurance	6.400	6.894	2.215	2.343
Total Payroll (note 31)	70.535	72.009	13.467	12.640
Pension plan (defined contribution)	1.776	1.556	819	627
Retirement Benefit (defined benefit) ( <b>note 30</b> ) Provision for Stock Option Plan	3.493 (495)	1.716	351 (495)	(42)
Total	75.309	75.281	14.142	13.225



#### Note 26 - Derivative Financial Instruments

	Consolidated				Parent Company			
	31.12.2014		31.12.2013		31.12.2014		31.1	2.2013
	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Held for trading Forward foreign exchange contracts	80	3.100	1.867	13	4	400	70	-
Cash flow hedges								
Commodity forward contracts	-	44	21	-	-	-	-	-
Total financial derivatives								
instruments	80	3.144	1.888	13	4	400	70	-
Current portion of								
financial derivatives								
instruments	80	3.144	1.888	13	4	400	70	-

Trading derivatives are classified as a current asset or liability. The full fair value of a hedging derivative is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and, as a current asset or liability, if the maturity of the hedged item is less than 12 months.

For 2014, there was no ineffective portion arising from cash flow hedges.

Gains and losses relating to the effective portion of the hedge are recognized in the hedging reserve in the Statement of Comprehensive Income. Subsequently these amounts are recognized in the income statement in the period or periods during which the hedged forecast transaction affects the income statement unless the gain or loss is included in the initial amount recognized for the purchase of inventory or fixed assets. These amounts are ultimately recognized in cost of goods sold in case of inventory or in depreciation in the case of fixed assets.

In terms of an amendment to IFRS 7, for **2014**, the Company and the Group must disclose the basis of determining the fair value of financial instruments that are presented in the Balance Sheet. The only financial instruments at fair value presented in the balance sheet are the derivative financial instruments that are detailed in the tables above. These derivative financial instruments are measured in terms of the "Level 2" fair value hierarchy, that is described in IFRS 7. The "Level 2" fair value hierarchy refers to fair value measurements that are based on inputs that are directly or indirectly observed in an active market.



#### Note 27 - <Losses> / Gains from restructuring activities and fire costs

#### Fire Incident in India

On April 9, 2014, Frigoglass announced a fire incident that occurred on April 6, at the Group's Ice-Cold Merchandiser manufacturing facility in the Gurgaon region of India. The fire has primarily caused damage to the facility's warehouses and to a lesser extent affected the production area.

The Group maintains insurance policies, with first class global insurance companies, which cover both Property Damage and Business Interruption.

Below is the analysis of the fire related costs. Frigoglass has received the bulk of the insurance claims related to Property Damage by July 4, 2014.

Other operating income of the Group and the Company includes an amount of  $\notin$  3,357 th. and  $\notin$  733 th. respectively, and is the insurance income that the Group and the Parent Company received for the business interruption of the operations in India due to the fire.

	Consolidated
	31.12.2014
	(4, 647)
Fixed assets write off	(1.645)
Inventories write off	(5.867)
Expenses due to business interruption	(1.405)
less: insurance claims received	8.858
Fire Costs	(59)



#### Note 27 - <Losses> / Gains from restructuring activities and fire costs (continued)

#### Manufacturing integration in Europe

On July 18, 2014 Frigoglass announced the integration of its Turkey-based manufacturing volume into its European plant in Timisoara, Romania. Frigoglass' Silivri-based Turkish manufacturing plant has ceased operations by the end of 2014. The commercial and customer service activities in Turkey have been seamlessly continued during the integration period and beyond.

This integration process will also enable the effective consolidation of Frigoglass' product range in Europe towards an innovative modular platform covering all existing applications. This will reduce complexity, drive cost efficiency through scale and safeguard excellent quality. On top of this, Frigoglass will maintain its innovation commitment and invest in additional Product Development resources in Romania. Based on this, we will enhance customer responsiveness and create value through innovative cooler solutions for customers.

As a result the Group's the results have been negatively affected by € 36 mil., which are analysed below:

	Consolidated
	31.12.2014
Goodwill write off	(16.427)
Patterns & trade marks write off	(4.837)
Impairement of buildings and machinery	(8.200)
Impairement of inventories	(3.200)
Idemnities and other restructuring costs	(3.336)
<losses> / Gains from restructuring activities</losses>	(36.000)



#### Note 27 - <Losses> / Gains from restructuring activities and fire costs (continued)

#### <Losses> / Gains from restructuring activities for the years 2013 and 2012

On 27.01.2014 the Group announced the discontinuation of manufacturing in US at its Spartanburg, South Carolina, facility. The decision to discontinue manufacturing at the Spartanburg site follows Frigoglass' previously announced programme to right-size its manufacturing footprint and address the performance of loss making operations.

As a result of the foregoing, the Group has incurred losses from its restructuring activities **for the year 2013** amounting to  $\notin$  17 mil. These expenses comprise impairment of inventories amounting to  $\notin$  4 mil. (note 8) that have been incorporated in the impairment provision, impairment of goodwill  $\notin$  3.2 mil (note 7), impairment of capitalized development expenses  $\notin$  0.6 mil.(note 7), impairment of tangible assets  $\notin$  2,4 mil.(note 6), write off deferred tax asset arising on accumulated tax losses amounting to  $\notin$  2.3mil.(note 29) and compensation indemnities and other expenses of  $\notin$  4.5 mil. (note 12)

Following on the announcement of the Group on 9 November 2012, regarding the changes in its organizational structure and on the basis of the Group's aim to produce and sell goods with increased specifications with an emphasis on quality and in light of its intention to rationalize the range of its products, significant changes are being undertaken in both its organizational structure and in its production activities. These changes have led the Group to write off old technology products as well as to incur other costs and reorganization indemnities.

As a result of the foregoing, the Group and the Parent Company have incurred losses from its restructuring activities **for the year 2012** amounting to  $\notin$  15 mil. and  $\notin$  2 mil. respectively. For the Group, these expenses comprise impairment of inventories amounting to  $\notin$  10,5 mil. ( $\notin$  8,9 has been incorporated in the impairment provision, while an amount of  $\notin$  1,6 has directly reduced the value of inventories), and compensation indemnities and other expenses of  $\notin$  4,5 mil.

For the Parent Company, these expenses relate to impairment of inventories amounting to  $\leq 0,2$  mil. and compensation indemnities and other expenses amounting to  $\leq 1,8$  mil.

#### Note 28 - Provisions for Other Liabilities & Charges

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Provisions for warranties	3.711	3.664	-	-
Other provisions	1.130	1.121	-	-
Total provision for other liabilities and charges	4.841	4.785	-	-

Provisions for Warranties		Consolidated		Parent Company	
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
Opening balance		3.664	4.404	-	177
Additional provision for the year		1.497	1.562	-	-
Unused amounts reversed		(950)	(1.032)	-	-
Charged to income statement	_	547	530	-	-
Utilized during the year	_	(230)	(972)	-	-
Reclassification of accounts		(473)	(177)	-	(177)
Exchange difference		203	(121)	-	-
Closing balance	_	3.711	3.664	-	-

As at 31 December 2014 the total provision is consistent with the Group's warranty policy and assumes that no extraordinary quality control issues will arise on the basis that no such indicators exist as at the date of approval of these financial statements.

Other Provisions		Consolidated		Parent Company	
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
Opening balance		1.121	1.195	-	-
Additional provision for the year		165	-	-	-
Unused amounts reversed		(200)	-	-	-
Charged to income statement	_	(35)	-	-	-
Utilized during the year	-	(306)	-	-	-
Reclassification of accounts		254	-	-	-
Exchange difference		96	(74)	-	-
Closing balance	-	1.130	1.121	-	-

The category "Other provisions" includes mainly : provisions for taxes on sales and provisions for recycling costs.

Total provisions for other liabilities & charges	4.841	4.785	-	-

	Consolidated								
	Provisions & Impairment Liabilities carried of Assets		Pensions & employee benefit plan	Other	Total				
Deferred tax asset									
Opening balance at 01.01.2014	2.938	8.892	-	3.878	(263)	15.445			
Charged to income statement	(335)	(2.616)	-	718	259	(1.974)			
Charged to equity	-	-	-	266	7	273			
Exchange differences	158	448	-	172	-	778			
Closing balance at 31.12.2014	2.761	6.724	-	5.034	3	14.522			

	Accelerated tax depreciation	Fair value gains	Asset revaluation	Income tax at preferential rates	Other	Total
Deferred Tax Liabilities						
Opening balance at 01.01.2014	17.879	-	-	-	108	17.987
Charged to income statement	(1.400)	-	-	-	(40)	(1.440)
Exchange differences	412	-	-	-	2	414
Closing balance at 31.12.2014	16.891	-	-	-	70	16.961

Net deferred income tax asset / (liability)		(2.439)
Closing balance at:	Consolidate	d

Closing balance at:	Conso	lidated
	31.12.2014	31.12.2013
Deferred tax assets	8.733	8.890
Deferred tax liabilities	11.172	11.432
Net deferred income tax asset / (liability)	(2.439)	(2.542)

#### Note 29 - Deferred Income Tax (continued)

	Consolidated					
	Provisions & Liabilities	Tax losses carried forward	Impairment of Assets	Pensions & employee benefit plan	Other	Total
Deferred Tax Asset						
Opening balance at 01.01.2013	3.712	12.655	-	3.493	119	19.979
Charged to income statement	(666)	(844)	-	769	(382)	(1.123)
Impairment charge arising on restructui	-	(2.250)	-	-	-	(2.250)
Charged to equity	-	-	-	(256)	-	(256)
Exchange differences	(108)	(669)	-	(128)	-	(905)
Closing balance as at 31.12.2013	2.938	8.892	-	3.878	(263)	15.445

	Accelerated tax depreciation	Fair value gains	Asset revaluation	Income tax at preferential rates	Other	Total
Deferred Tax Liabilities						
Opening balance at 01.01.2013	19.062	-	-	-	104	19.166
Charged to income statement	(588)	-	-	-	17	(571)
Charged to equity	-	-	-	-	(13)	(13)
Exchange differences	(595)	-	-	-	-	(595)
Closing balance as at 31.12.2013	17.879	-	-	-	108	17.987

### Net deferred income tax asset / (liability)

Closing balance at:	Conso	lidated
	31.12.2013	31.12.2012
Deferred tax assets	8.890	13.283
Deferred tax liabilities	11.432	12.470
Net deferred income tax asset / (liability)	(2.542)	813

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against tax liabilities and when the deferred income taxes relate to the same fiscal authority. The majority portion of deferred tax asset / liability is to be recovered after more than 12 months. The Group recognised a deferred tax asset with respect to tax lossed carried forward only to the extend that it believes can be utilised in the immediate future.

### Note 29 - Deferred Income Tax (continued)

		Parent Company				
	Provisions & liabilities	Tax losses carry forward	Impairment of assets	Pensions & employee benefit plan	Other	Total
Deferred tax asset						
Opening balance at 01.01.2014	676	360	-	934	-	1.970
Charged to income statement	(429)	-	-	53	-	(376)
Charged to equity	-	-	-	266	-	266
Closing balance at 31.12.2014	247	360	-	1.253	-	1.860

	Accelerated tax depreciation	Fair value gains	Asset revaluation	Income tax at preferential rates	Other	Total
Deferred tax liabilities						
Opening balance at 01.01.2014	720	-	-	-	-	720
Charged to income statement	(170)	-	-	-	-	(170)
Closing balance at 31.12.2014	550	-	-	-	-	550

Net deferred income tax asset / (liability)		1.310
Closing balance at:		Company 31.12.2013
Deferred tax assets	1.310	
Deferred tax liabilities	-	-
Net deferred income tax asset / (liability)	1.310	1.250

#### Note 29 - Deferred Income Tax (continued)

		Parent Company				
	Provisions & liabilities	Tax losses carry forward	Impairment of assets	Pensions & employee benefit plan	Other	Total
Deferred Tax Asset						
Opening balance at 01.01.2013		242	-	1.053	-	2.176
Charged to income statement	(205)	118	-	137	-	50
Charged to equity	-	-	-	(256)	-	(256)
Closing balance as at 31.12.2013	676	360	-	934	-	1.970

	Accelerated tax depreciation	Fair value gains	Asset revaluation	Income tax at preferential rates	Other	Total
Deferred tax liabilities						
Opening balance at 01.01.2013	1.021	-	-	-	-	1.021
Charged to income statement	(301)	-	-	-	-	(301)
Closing balance as at 31.12.2013	720	-	-	-	-	720

Net deferred income tax asset / (liability)		1.250
Closing balance at:		Company 31.12.2012
Deferred tax assets	1.250	1.155
Deferred tax liabilities	-	-
Net deferred income tax asset / (liability)	1.250	1.155

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against tax liabilities and when the deferred income taxes relate to the same fiscal authority. The majority portion of deferred tax asset / liability is to be recovered after more than 12 months. The Company recognised a deferred tax asset with respect to tax lossed carried forward only to the extend that it believes can be utilised in the immediate future.



### Note 30 - Retirement benefit obligations

	Conso	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Retirement benefit	19.321	15.750	4.821	3.597	
Total retirement benefit obligations	19.321	15.750	4.821	3.597	

The movement of the retirement benefit obligation during the year is as follows:

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Opening balance	15.750	16.564	3.597	5.269
Additional provision for the year	3.493	2.681	351	470
Unused amounts reversed	-	(965)	-	(512)
Charged to income statement	3.493	1.716	351	(42)
Utilized during the year	(2.048)	(1.935)	(149)	(646)
Recognized actuarial <gain> / losses</gain>	1.022	(100)	1.022	(984)
Exchange differences	1.104	(495)	-	-
Closing balance	19.321	15.750	4.821	3.597

#### **Retirement benefit**

The amounts recognized in the balance sheet		Consolidated		Parent Company	
are as follows:	_	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Present value of obligations		19.321	15.750	4.821	3.597
Fair value of plan assets		-	-	-	-
Total	-	19.321	15.750	4.821	3.597
Unrecognized past service cost		-	-	-	-
Net liability in the balance sheet	_	19.321	15.750	4.821	3.597



### Note 30 - Retirement benefit obligations (continued)

The amounts recognized in the income statement	Conso	Consolidated		Company
are determined as follows:	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Current service cost	2.206	1.596	256	241
Interest cost	600	509	95	167
Regular P&L charge	2.806	2.105	351	408
Recognized past service cost	-	(649)	-	(649)
Additional Cost of extra benefits	687	260	-	199
Total P&L charge	3.493	1.716	351	(42)

Movement in the net liability recognized in the	Consol	Consolidated		ompany
Balance sheet	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Net liability in BS at the beginning of the year	15.750	16.564	3.597	5.269
Benefits paid directly	(2.048)	(1.935)	(149)	(646)
Total expenses recognized in the income statement	3.493	1.716	351	(42)
Recognized actuarial <gain> / loss charged directly to OCI</gain>	1.022	(100)	1.022	(984)
Exchange difference	1.104	(495)	-	-
Net liability in BS at the closing of the year	19.321	15.750	4.821	3.597

Main assumptions Used:	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Discount rate	8,97%	9,48%	2,06%	3,50%
Rate of compensation increase	8,98%	8,89%	2,00%	2,00%
Average future working life	11,38	11,73	17,90	17,90

The components of recognized actuarial <gain> / loss charged directly to other comprehensive income (OCI) are as follows:

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Change in financial assumptions	1.022	(261)	1.022	(579)
Due to experience	-	161	-	(405)
Recognized actuarial <gain> / loss to OCI</gain>	1.022	(100)	1.022	(984)



#### Note 30 - Retirement benefit obligations (continued)

The major plans that the Group operates are those in Greece, Turkey and Nigeria. The plans refer to statutory regulations applied by the local law.

#### Changes during 2013

In mid-November 2012, in Greece, law 4093 was voted that reduced the level of the statutory indemnities of non-daily paid employees. Early in 2013, the Parent Company decided to adjust its indemnity policy in order to reflect the key amendments introduced by law 4093/12.

According to the Parent Company's policy, the indemnity offered to all employees at retirement is the same as the amount of indemnity offered in case of dismissal of a salaried employee, without period of notice. The retirement indemnity offered by Frigoglass before amendment was equal up to a maximum of 24 monthly pensionable salaries, with no maximum salary cap.

The retirement indemnity offered by the Parent Company after amendment is equal up to a maximum of 12 monthly pensionable salaries, with no maximum salary cap, and for employees who had more than 16 years of service upon the law 4093/12 publication (i.e. on 12/11/12), up to a maximum of additional 12 salaries, capped at  $\leq 2.000$ . The impact of the indemnity amendment on the accounting figures was measured on 01/01/13.

The decrease in the actuarial liability from the above plan amendment is equal to € 649 th. and following IAS19 Revised, it is termed a negative Past Service Cost

#### Sensitivity of results to assumptions used

A quantative sensitivity analysis for significant asssumptions as at 31.12.2014 is shown below:

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Discount rate 0,5% higher	(507)	(458)	(395)	(295)
Discount rate 0,5% lower	558	504	439	327
Voluntary withdrawal rates were decreased by 50%	166	150	19	14

In the following 12 months no significant cash outflows are expected to be done.

### Note 31 - Expenses by nature

The expenses of the Group and Parent company are analyzed below:

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Raw materials, consumables, energy & maintenance	276.888	306.950	13.403	13.888
Government grant income for exports ( note 10 )	(1.198)	(2.388)	-	-
Wages & Salaries (note 25)	70.535	72.009	13.467	12.640
Depreciation	33.370	33.949	2.917	2.966
Transportation expenses	23.954	24.156	680	808
Employee benefits, personel expenses	9.934	9.709	1.845	1.717
Travel expenses	5.503	5.937	1.468	1.564
Provision for staff leaving indemnities	2.572	2.080	785	313
Audit & third party fees	11.503	13.012	2.316	2.139
Rent, insurance, leasing payments and security expenses	8.476	7.569	1.121	987
Provisions for trade debtors, inventories, warranties and				
free of charge goods	8.197	6.829	1.235	169
Promotion and after sales expenses	9.228	10.787	3.067	2.480
Telecommunications, subscriptions and office supply				
expenses	1.660	1.809	296	378
Provision for stock options	(495)	-	(495)	-
Other expenses	4.538	3.297	1.441	677
Total	464.665	495.705	43.546	40.726

#### **Categorized as:**

Cost of goods sold	404.380	435.093	21.519	20.049
Administration expenses	29.178	27.595	15.964	15.472
Selling, distribution & marketing expenses	26.969	28.704	4.098	3.222
Research & development expenses	4.138	4.313	1.965	1.983
Total	464.665	495.705	43.546	40.726

### **Depreciation allocated to:**

	Consolidated		Parent Company	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Cost of goods sold	26.669	27.130	213	340
Administration expenses	3.381	3.475	1.176	1.020
Selling, distribution & marketing expenses	737	796	73	71
Research & development expenses	2.583	2.548	1.455	1.535
Total	33.370	33.949	2.917	2.966

### Other <Losses> / Gains:

	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Profit / <loss> from disposal property, plant &amp; equipment</loss>	8	661	-	-
Other <losses> / Gains</losses>	-	-	-	-
Total	8	661	-	-

Consolidated

**Parent Company** 

### Frigoglass S.A.I.C Notes to the Financial Statements in € 000's



Note 32 - Bank deposits analysis

Bank credit rating (S&P, Fitch, Moody's rating)	Bank credit r	ating (S&P	, Fitch, Mood	y's rating)
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		Conso	Consolidated		Company
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
A2	Citibank	19.676	18.599	7	12
BB-	I.B.T.C ( Stanbic )	15.167	7.247	-	-
Aa3	HSBC	13.848	5.112	3.596	190
Baa1	China Merchand Bank	3.876	10	-	-
Aa1	TD Bank	2.220	631	-	-
Ba1	First National Bank (S.Africa)	1.995	-	-	-
Caa2	Alpha Bank	1.398	2.125	17	46
В	Fidelity Bank	-	6.839	-	-
Ba2	Alfa Bank	-	2.807	-	-
Ba1	Bank of Ireland	-	1.307	-	-
Baa3	Union Bank of Nigeria PLC	971	-	-	-
B-	Sky Bank Deposit	-	1.954	-	-
Caa3	Eurobank Ergasias	446	2.301	370	1.788
A+	D n B Nor Bank (Norway)	439	736	-	-
A2	Credit Agricole Bank	-	869	-	-
A3	ING Group	566	76	-	-
N/A	Other Banks	8.062	8.881	54	25
Total		68.664	59.494	4.044	2.061

#### Note 33 - Short & long term borrowing analysis

Bank Crec	lit Rating (S&P, Fitch, Moody's rating)	Conso	Consolidated Parent Compa		Company
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
N/A	Bond loan	245.227	243.411	72.175	62.600
A2	Citibank	9.675	3.250	-	-
Aa3	HSBC	20.922	9.107	-	-
Caa3	Eurobank Ergasias	17.385	20.333	-	-
Caa2	Alpha Bank	6.033	4.015	-	-
Baa2	Raiffeisen	-	5.011	-	-
A3	ING Group	1.347	1.315	-	-
Ba2	Millenium	1.367	3.073	-	-
N/A	Other Banks	1.109	4.783	-	-
Total		303.065	294.298	72.175	62.600

The Group has available sufficient credit facilities and is also able to obtain new facilities to cover both operational requirements as well as any strategic expansion initiatives.

#### Note 34 - Customer analysis

Customer Credit Rating (S&P rating)	Consol	idated	Parent C	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
CCH Group (BBB+)	19.151	8.940	2.095	553
Other Coca-Cola bottlers (N/A)	17.215	25.604	5.178	6.734
Diageo Group / Guinness (A-)	3.945	2.015	5	-
Heineken Group (BBB+)	5.942	11.468	1.051	-
Other (N/A)	68.579	70.414	3.240	4.367
Total	114.832	118.441	11.569	11.654

Sales to key customers are made based on an annual planning that has been agreed with the customer.

#### The aging analysis of the trade debtors is the following:

	Conso	idated	Parent Company		
	31.12.2014	31.12.2013	31.12.2013		
00 - 30 days	61.255	56.721	2.379	1.358	
31 - 60 days	18.168	18.307	690	209	
61 - 90 days	12.173	12.199	166	820	
91 - 120 days	3.586	8.853	725	743	
121 - 150 days	1.247	3.640	-	951	
151 - 180 days	1.822	2.529	-	-	
> 180 days	16.581	16.192	7.609	7.573	
Total	114.832	118.441	11.569	11.654	

#### The overdue analysis of the trade debtors is the following:

	Consol	idated	Parent Co	ompany
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Not yet Overdue	81.155	89.515	5.138	5.231
Overdue 00 - 30 days	16.585	12.699	820	1.003
Overdue 31 - 60 days	4.167	3.538	8	36
Overdue 61 - 90 days	2.278	2.323	11	13
Overdue 91 - 120 days	812	1.905	9	12
Overdue 121 - 150 days	999	514	18	107
Overdue 151 - 180 days	1.187	339	-	-
Overdue > 180 days	7.649	7.608	5.565	5.252
Total	114.832	118.441	11.569	11.654
Less: Provisions	(2.108)	(1.335)	(1.215)	(278)
Net trade debtors	112.724	117.106	10.354	11.376

The customers of Frigoglass comprise large international groups like Coca - Cola Hellenic, Coca - Cola Amatil, Coca Cola India, other Coca - Cola bottlers, Diageo - Guinness, Heineken, Efes Group. The Group does not require its customers to provide any pledges or collaterals given the high calibre and international reputation of its customer portfolio.

The provisions for trade debtors are mainly related to the overdue balances over 180 days.

The remaining amount overdue more than 180 days that has not been provided for, relates to countries where there is political instability. However as it concerns large international customer groups, management believes that it will be

### Note 35 - Maturity of the undiscounted contractual cash flows of financial liabilities

le creditors       86.003       0       0         er creditors       44.805       0       0         solidated 31/12/2013       59.403       582       310.613         solidated 31/12/2013       94.774       0       0         er creditors       94.774       0       0         er creditors       94.774       0       0         er creditors       42.010       0       0         er creditors       47.234       5.116       309.343         er creditors       5.562       0       0         er creditors       5.756       0       0         er creditors       5.766       0       0         ent Company 31/12/2013       5.755       0       0         ent cerditors       5.750       0       0         er creditors       5.750       0       0		Less than 1 year	Between 1 & 2 years	Between 2 & 5 years	(
her creditors       44.805       0       0         hsolidated 31/12/2013       582       310.613         de creditors       94.774       0       0         her creditors       94.774       0       0         her creditors       42.010       0       0         her creditors       42.010       0       0         her creditors       47.234       5.116       309.343         her creditors       5.562       0       0         her creditors       5.766       0       0         her creditors       5.766       0       0         her creditors       5.750       0       0         her creditors       5.750       0       0         her creditors       3.967       0       0	Consolidated 31/12/2014				
Inssidiated 31/12/2013       59.403       582       310.613         absolidated 31/12/2013       94.774       0       0         absolidated 31/12/2014       42.010       0       0         absolidated 31/12/2014       55.562       0       0         absolidated 31/12/2014       55.766       0       0         absolidated 31/12/2013       57.750       0       0         absolidated 31/12/2013       57.750       0       0	rade creditors	86.003	0	0	
hsolidated 31/12/2013       94.774       0       0         her creditors       94.774       0       0         her creditors       42.010       0       0         her creditors       47.234       5.116       309.343         rent Company 31/12/2014       5.562       0       0         her creditors       5.562       0       0         her creditors       5.766       0       0         her creditors       5.766       0       0         her creditors       5.750       0       0         her creditors       5.750       0       0         her creditors       5.750       0       0	Other creditors	44.805	0	0	
de creditors       94.774       0       0         her creditors       42.010       0       0         ans       47.234       5.116       309.343         rent Company 31/12/2014       5.562       0       0         de creditors       5.562       0       0         her creditors       5.766       0       0         ans       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         her creditors       3.967       0       0	Loans	59.403	582	310.613	
her creditors       42.010       0       0         ans       47.234       5.116       309.343         rent Company 31/12/2014       5.562       0       0         de creditors       5.562       0       0         her creditors       5.766       0       0         ans       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         her creditors       3.967       0       0	Consolidated 31/12/2013				
ans       47.234       5.116       309.343         rent Company 31/12/2014	Trade creditors	94.774	0	0	
rent Company 31/12/2014       5.562       0       0         de creditors       5.766       0       0         ner creditors       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         ner creditors       3.967       0       0	Other creditors	42.010	0	0	
de creditors       5.562       0       0         her creditors       5.766       0       0         ans       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         her creditors       3.967       0       0	Loans	47.234	5.116	309.343	
de creditors       5.562       0       0         her creditors       5.766       0       0         ans       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         her creditors       3.967       0       0					
de creditors       5.562       0       0         her creditors       5.766       0       0         ans       1.124       0       90.574         rent Company 31/12/2013       5.750       0       0         de creditors       5.750       0       0         her creditors       3.967       0       0	Parent Company 31/12/2014				
ans       1.124       0       90.574         rent Company 31/12/2013	Trade creditors	5.562	0	0	
Tent Company 31/12/2013         5.750         0         0           de creditors         3.967         0         0	Other creditors	5.766	0	0	
de creditors         5.750         0         0           ner creditors         3.967         0         0	Loans	1.124	0	90.574	
de creditors         5.750         0         0           ner creditors         3.967         0         0	Parent Company 31/12/2013				
	Trade creditors	5.750	0	0	
ans 993 0 78.536	Other creditors	3.967	0	0	
	oans	993	0	78.536	

### Frigoglass S.A.I.C Notes to the Financial Statements in € 000's

#### Note 36 - Restatement

An internal audit of the Group's Cool operation subsidiary in South Africa has revealed an overstatement of earnings after tax in the financial years prior to 2013. This was the result of intentional misstatement at local senior management level, leading to the restatement of prior years' balance sheets with a cumulative effect on Frigoglass group's equity of  $\notin$ 7.4 million as of 31 December 2014.

Frigoglass finance and internal audit teams are in the process of completing a comprehensive review of this issue, working closely with its external auditors and legal advisors. Previous management has been dismissed and a new senior management team has been appointed in the South African operations. Frigoglass has completed a review of its operations and has not identified any other inappropriate accounting practices.

The accounting records affected by the accounting misstatement relate to Receivables, Inventory and Trade Payables. The Group has completed its assessment for the 2014 and 2013 financial years and has confirmed that the misstatement is related to years prior to 2013. The Group continues to investigate the financial years ended before 2013 in order to determine which years are specifically affected by this accounting misstatement and proceed with the restatement of the relevant financial statements of its subsidiary in South Africa. The investigation is expected to be finalised in May 2015. Following the completion of the investigation, the Group will disclose additional information of the specific income statement impacts relating to the years prior to 2013 that were affected.

In order to rectify this intentional accounting misstatement, in accordance with International Financial Reporting Standards (IAS 8) and with reference to the years presented in these financial statements, the Group has restated its balance sheets for the years ended 31 December 2013 and 31 December 2012. The restatement has no impact on the income statement, basic and diluted earnings per share and the cash flow statements for the years ended 31 December 2013 and 31 December 2013.



### Note 36 - Restatement (continued)

The impact of the restatement on the affected balance sheet items is presented below:

	Consolidated							
	Year ended 31.12.2012							
	Published	Restatement	<b>Restated Balance</b>					
Deferred tax asset	11.804	1.479	13.283					
Inventory	145.454	(876)	144.578					
Trade receivables	108.453	(5.838)	102.615					
Other receivables (V.A.T.)	27.487	(1.122)	26.365					
Impact on total assets		(6.357)						
Trade payables	116.664	2.909	119.573					
Impact on total liabilities		2.909						
Retained earnings	94.234	(9.266)	84.968					
Other reserves (Currency translation reserve)	14.903		14.903					
Impact on total equity		(9.266)						

	Consolidated							
	Year ended 31.12.2013							
	Published Restatement Restated Ba							
Deferred tax asset	7.756	1.134	8.890					
Inventory	118.736	(673)	118.063					
Trade receivables	121.584	(4.478)	117.106					
Other receivables (V.A.T.)	23.199	(860)	22.339					
Impact on total assets		(4.877)						
Trade payables	 92.543	2.231	94.774					
Impact on total liabilities		2.231						
Retained earnings	63.721	(9.266)	54.455					
Other reserves (Currency translation reserve)	4.559	2.158	6.717					
Impact on total equity		(7.108)						

Analysis of cumulative impact on Equity	Consolidated
	Year ended 31.12.2014
Impact on total equity - 31 December 2013	(7.108)
Current year's currency translation impact	-269
Impact on total equity	(7.377)

### Information regarding Article 10 of Law 3401/2005

# The Press Releases / Announcements detailed below have been sent to the Daily Official List Announcements and may be retrieved for the ATHEX webpage as well as from the company's webpage:

### www.frigoglass.com

20/11/2014	Announcement according to Law 3556/2007
20/11/2014	Announcement of change in voting rights according to Law 3556
20/11/2014	Announcement according to Law 3556/2007
18/11/2014	Announcement according to Law 3556/2007
17/11/2014	Announcement according to Law 3556/2007
17/11/2014	Announcement according to Law 3556/2007
11/11/2014	Results for the Third Quarter ended 30 September 2014
22/10/2014	Announcement according to Law 3556/2007
21/10/2014	Announcement according to Law 3556/2007
14/10/2014	Frigoglass schedules third quarter 2014 results and conference call on Tuesday, 11 November 2014
13/10/2014	Frigoglass to Explore Strategic Options for its Glass Operations
12/09/2014	Announcement according to Law 3556/2007
07/08/2014	Results for the Second Quarter ended 30 June 2014
18/07/2014	Frigoglass integrates manufacturing in Europe to improve cost competitiveness
11/07/2014	Announcement according to Law 3556/2007
04/07/2014	Frigoglass schedules second quarter 2014 results and conference call on Thursday, 7 August
	2014
28/05/2014	Frigoglass announces resolutions of the Annual General Meeting of shareholders held on 27 May
	2014
26/05/2014	Announcement according to Law 3556/2007
21/05/2014	Announcement according to Law 3556/2007
13/05/2014	Announcement according to Law 3556/2007
08/05/2014	Results for the First Quarter ended 31 March 2014
07/05/2014	Frigoglass: Invitation to 2014 Annual General Meeting
28/04/2014	
	Frigoglass schedules first quarter 2014 results and conference call on Thursday, 8 May 2014
25/04/2014	Election of new member of the BoD
09/04/2014	Incident at facility in India
28/03/2014	Frigoglass announces 2014 Financial Calendar
27/03/2014	Results for the Fourth Quarter ended 31 December 2013
10/03/2014	
,,	Frigoglass schedules fourth quarter 2013 results and conference call on Thursday, 27 March
	2014
27/01/2014	

#### FRIGOGLASS S.A.I.C.

#### COMMERCIAL REFRIGERATORS G.E.MI: 1351401000 15, A. Metaxa Street, GR -145 64 Kifissia, Athens SUMMARY FINANCIAL STATEMENTS for the year: 1 January to 31 December 2014



#### (In terms of the article 135 of the Law 2190/20, for the companies publishing annual financial statements in accordance with IAS/IFRS)

The following information aims to provide a broad overview of the financial position and results of FRIGOGLASS S.A.I.C. and its subsidiaries. We advise the reader, before entering into any investment or any other transaction with the company, to visit the company's site where the financial statements and notes according to  ${\sf IFRS}\,$  are published together with the independent auditor's report where appropriate.

#### **Company's STATUTORY INFORMATION**

Supervising Authority:

Company's Web Address: Board of Directors:

**Total Liabilities & Equity** 

(in € 000's)

Ministry of Development (Department for Limited companies) www.frigoglass.com Chairman - non executive member: H. David Vice Chairman - non executive member & Independent: I. Androutsopoulos Managing Director - executive member : T. Tuerling Secretary- non-executive member: L. Komis Member - non-executive : G. Leventis Member - non-executive : D. Constantinou Member - non-executive & Independent : E. Kalousis Member - non-executive & Independent : V. Fourlis Member - non-executive & Independent : A. Papalexopoulou March 10, 2015

D.Sourbis SOEL Reg. No 16891

PricewaterhouseCoopers

Without Qualification

Date of Approval of the Financial Statements : Auditor's Name: Auditors Firm: Report of the auditors:

1.1.	BALANCE SHEE	т				1.2.STATEMENT OF COMPREHENSIVE INCOME								
(in € 000's )	Conso	lidated		Parent C	ompany	(in € 000's )	(in € 000's ) <u>Consolidated</u> <u>Parent Company</u>							
	31.12.2014	31.12.2013	31.12.2012	31.12.2014	31.12.2013		Year e	nded	Three mon	ths ended	Year e	ended	Three mont	hs ended
		Resta	ated				31.12.2014	31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Assets:				•		Net sales revenue	487.046	522.508	127.516	126.837	22.495	21.925	5.675	3.545
Property, Plant & Equipment	201.527	205.277	223.936	6.737	6.403	Cost of goods sold	(404.380)	(435.093)	(104.358)	(109.484)	(21.519)	(20.049)	(5.613)	(3.290)
Intangible assets	19.152	39.762	42.856	9.079	7.995	Gross profit	82.666	87.415	23.158	17.353	976	1.876	62	255
Investments in subsidiaries		-		58.045	58.045	Administrative expenses	(29.178)	(27.595)	(6.859)	(6.684)	(15.964)	(15.472)	(3.287)	(3.730)
Deferred income tax assets	8.733	8.890	13.283	1.310	1.250	Selling, distribution & marketing expenses	(26.969)	(28.704)	(7.993)	(7.463)	(4.098)	(3.222)	(1.560)	(375)
Other long term assets	933	1.533	1.995	169	181	Research & development expenses	(4.138)	(4.313)	(1.043)	(1.050)	(1.965)	(1.983)	(446)	(510)
Total non current assets	230.345	255.462	282.070	75.340	73.874	Other operating income	7.206	2.488	4.560	(1.030)	21.011	20.711	5.763	2.961
Inventories	98.536	118.063	144.578	4.589	4.314	Other <losses> / gains</losses>	7.200	661	4.500	26	21.011	20.711	5.705	2.501
Trade receivables	112.724	117.106	102.615	10.354	11.376	Operating Profit / <loss></loss>	29.595	29.952	11.880	2.728	(40)	1.910	532	(1.399)
Other receivables	31.359	22.339	26.365	10.354	857	Finance <costs> / income</costs>	(34.716)	(29.686)	(10.074)	(9.656)	(5.553)	(6.621)	(1.769)	(1.702)
		7.395	26.365	3.074	2.709						(5.553) (5.593)	(0.021) (4.711)		
Income tax advances	7.631	7.395	9.973			Profit / <loss> before income tax, restructing losses &amp; fire costs</loss>	(5.121)	266	1.806	(6.928)	(5.593)	(4.711)	(1.237)	(3.101)
Intergroup receivables		-	-	45.004	36.782	<losses> / Gains from restructuring activities</losses>	(36.000)	(16.999)	-	(16.999)	-		-	-
Cash & cash equivalents	68.732	59.523	76.953	4.046	2.063	Fire Costs	(59)	-		-	-	-		-
Derivative financial instruments	80	1.888	1.528	4	70	Profit / <loss> before income tax</loss>	(41.180)	(16.733)	1.806	(23.927)	(5.593)	(4.711)	(1.237)	(3.101)
Total current assets	319.062	326.314	362.012	69.049	58.171	Income tax expense	(10.948)	(11.453)	(5.857)	(8.197)	(591)	(1.571)	159	(121)
Total assets	549.407	581.776	644.082	144.389	132.045	Profit / <loss> after income tax expenses</loss>	(52.128)	(28.186)	(4.051)	(32.124)	(6.184)	(6.282)	(1.078)	(3.222)
Liabilities:														
Long term borrowings	245.227	248.402	46.120	-	-	Attributable to:								
Deferred Income tax liabilities	11.172	11.432	12.470	-	-	Non controlling interest	4.374	2.580	2.162	293	-	-	-	-
Retirement benefit obligations	19.321	15.750	16.564	4.821	3.597	Shareholders	(56.502)	(30.766)	(6.213)	(32.417)	(6.184)	(6.282)	(1.078)	(3.222)
Intergroup bond loan	-	-	-	71.100	61.650	Other Comprehensive income / <expenses> net of tax</expenses>								
Provisions for other liabilities & charges	4.841	4.785	5.599	-	-	Currency translation difference	8.220	(9.877)	(3.982)	(4.115)	-		-	-
Deferred income from government grants	33	41	56	33	41	Cash flow hedges	(58)	(118)	(41)	132	-		-	-
Total non current liabilities	280.594	280.410	80.809	75.954	65.288	Actuarial Gains/ <losses></losses>	(756)	(156)	(756)	(156)	(756)	728	(756)	728
						Other Comprehensive income / <expenses> net of tax</expenses>	7.406	(10.151)	(4.779)	(4.139)	(756)	728	(756)	728
Trade payables	86.003	94.774	119.573	5.562	5.750	Total Comprehensive income / <expenses></expenses>								
Other payables	44.805	42.010	41.630	5.766	3.967	net of tax	(44.722)	(38.337)	(8.830)	(36.263)	(6.940)	(5.554)	(1.834)	(2.494)
Current income tax liabilities	10.048	6.163	5.532	-	-	Attributable to:								
Intergroup payables	-	-	-	27.512	20.535	Non controlling interest	5.709	1.204	374	(308)	-		-	-
Intergroup bond loan		-	-	1.075	950	Shareholders	(50.431)	(39.541)	(9.204)	(35.955)	(6.940)	(5.554)	(1.834)	(2.494)
Short term borrowings	57.838	45.896	254.253	-	-	Earnings / <loss> per share, after taxes</loss>		1						
Derivative financial instruments	3.144	13	119	400	-	- Basic	(1,1168)	(0,6174)	(0,1228)	(0,6407)	(0,1222)	(0,1261)	(0,0213)	(0,0637)
Total current liabilities	201.838	188.856	421.107	40.315	31.202	- Diluted	(1,1166)	(0,6157)	(0,1228)	(0,6386)	(0,1222)	(0,1257)	(0,0213)	(0,0635)
Total liabilities	482.432	469.266	501.916	116.269	96,490	Depreciation	33.370	33.949	8.614	8.354	2.917	2.966	889	757
								2.510 10		2.001				
Equity:						EBITDA	62.965	63.901	20.494	11.082	2.877	4.876	1.421	(642)
Share capital	15.178	15.178	15.155	15.178	15.178									. /
Share premium	2.755	2.755	2.518	2.755	2.755									
Treasury shares		-	(7.949)	-			ADD	TIONAL INFOR	RMATION					
Other reserves	15.473	6.717	14.903	16.295	17.131	<b>1.</b> The main accounting principles as of the balance sheet of 31.12.								
Retained earnings	(5.227)	54.455	84.968	(6.108)	491	1. The main accounting principles as of the balance sheet of 31.12.	2014 Have been	applied.						
0			109.595	28.120	35.555	2. The group companies that are included in the consolidated fina	ncial statement	s with their re	spective locat	ions as well as	the nercentage	of ownership	are presented i	n Note 14 of
Total Shareholders Equity	28.179	79.105			35.555		inclar statement	s with their re	spective locat	ions as well as	the percentage	or ownership	are presented	1 1012 14 01
Non controlling interest	38.796	33.405	32.571	-	-	the financial statements.								
Total Equity	66.975	112.510	142.166	28.120	35.555									
						<b>3.</b> Capital expenditure as at <b>31.12.2014</b> amounted to $\leq 28.7$ mil. for	r the <b>Group (31.</b>	12.2013: € 24.	88 mil.)					

3. Capital expenditure as at 31.12.2014 amounted to € 28.7 mil. for the Group (31.12.2013: € 24.88 mil. )

and to € 4.6 mil. for the Parent Company (31.12.2013: € 4.15 mil.).

4. There are no pledged assets for the Parent Company and the Group.

(in € 000's)	Conso	Parent C	Company	5. There are no litigation m		
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	-	
					6. The average number of en	
Opening Balance 01.01.2014 & 2013 as published	119.618	151.432	35.555	32.058	-	
Restatement	(7.108)	(9.266)	-	-		
Opening Balance 01.01.2014 & 2013	112.510	142.166	35.555	32.058		
Total Comprehensive income / <expenses> net of tax</expenses>	(44.722)	(38.337)	(6.940)	(5.554)	7. The amounts of income an	
Dividends to non controlling interest	· · ·	()	,	(5.554)	were as follows:	
Shares issued to employees exercising share options	(318)	(370)		235		
Share option reserve	(495)		(495)	-		
<purchase>/ Sale of treasury shares</purchase>	-	8.816	-	8.816	a) Income	
Closing Balance 31.12.2014 & 2013	66.975	112.510	28.120	35.555	<ul><li>b) Purchases &amp; Expenses</li></ul>	
					c) Interest Expense	
					d) Receivables	
1.4. Cosh Eloy	. Statamont				a) Bayables & Leans	

581.776

ent of Changes in Equity

549.407

1.3. Elements of State

644.082 144.389

132.045

1.4. Cash Flow Stat	tement				e) Payables & Loans			-	99.687
					f) Transactions & Fees of members of Management			2.997	2.692
(in € 000's)	Consol	lidated	Parent C	Company	& Board of Directors				
		ended		ended	g) Receivables from management & BoD members			-	-
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	h) Payables to management & BoD members			-	-
Cash Flow from operating activities			()	(					
Profit / <loss> before tax</loss>	(41.180)	(16.733)	(5.593)	(4.711)					
Adjustments for:		~~ ~ ~ ~	2.047	2.000	8. The Group's and the Parent Company's provisions are analyzed below:				
Depreciation	33.370	33.949	2.917	2.966		Consolidat		Parent Co	
Finance costs, net Provisions	34.716 26.512	29.686 13.923	5.553 59	6.621 288	a) Provisions for litigation matters	31.12.2014 31	.12.2013	31.12.2014	31.12.2013
Provisions Profit>/Loss from disposal of property, plant, equipment	(8)	(661)	- 59	200	a) Provisions for Margadon matters	3.711	3.664	-	
Changes in Working Capital:	(0)	(001)		_	c) Other Provisions	1.130	1.121	_	
changes in working capital					e, one monore	11200			
Decrease / (increase) of inventories	19.527	22.718	(275)	1.170	Total	4.841	4.785		
Decrease / (increase) of trade receivables	4.382	(13.131)	1.022	5.655					
Decrease / (increase) of intergroup receivables	-	-	(8.222)	7.726	The category Other provisions includes mainly provisions for taxes on sales and provisions for recycling costs.				
Decrease / (increase) of other receivables	(9.020)	4.288	(1.121)						
Decrease / (increase) of other long term receivables	600	462	12	60	9. Group companies that are included in the consolidated financial statements with the respective information regar	ding the fiscal years	unaudited	by the tax au	thorities are
(Decrease) / increase of trade payables	(8.771)	(24.121)	(188)	(985)	presented in detail in Note 18 of the financial statements. The Group provides additional tax in relation to the outcome of s	uch tax assessments,	to the exte	nt that a liabilit	y is probable
(Decrease) / increase of intergroup payables	-	-	6.977	(27.808)	and estimable.				
(Decrease) / increase of other liabilities (excluding									
borrowing)	(5.642)	(2.128)	704	(4.452)					
Less:									
	(	()			<b>10.</b> On July 18, 2014, Frigoglass announced the integration of its Turkey-based manufacturing volume into its European f			nia. As part of	this process,
Income taxes paid	(6.386)	(7.879)	179	-	Frigoglass' Silivri-based Turkish manufacturing plant will cease operations by the end of 2014. Refer to note 27 for the analy	sis of the restructurin	ng losses.		
(a) Net cash generated from operating activities	48.100	40.373	2.024	(12.820)					
Cash Flow from investing activities					11. An internal audit of the Group's Cool operation subsidiary in South Africa has revealed an overstatement of earnings	after tax in the finar	ncial vears p	rior to 2013. le	eading to the
Purchase of property, plant and equipment	(23.351)	(18.697)	(1.265)	(313)	restatement of prior years' balance sheets with a cumulative effect on Frigoglass group's equity of € 7.4 million as of		, ,		0
Purchase of intangible assets	(5.333)	(6.184)	(3.321)	. ,	overstatement.				
Proceeds from disposal of property, plant, equipment and	(51555)	(0.101)	(0.021)	(51511)					
intangible assets	3.087	903	157	_					
	3.087	903	157	-					
Net cash generated from operating and investing	22.503	16.395	(2.405)	(16.974)					
Cash Flow from financing activities			(/	()					
Proceeds from loans	125.081	294.322	-	-	Kifissia, March 10, 2015				
<repayments> of loans</repayments>	(116.314)	(304.253)	-	(76.180)					
Proceeds from intergroup loans	-	-	9.975	70.000	THE CHAIRMAN			G DIRECTOR	
<repayments> of intergroup loans</repayments>	-	-	(400)	(7.400)	HARALAMBOS DAVID	TOF	RSTEN TUER	LING	
Interest paid	(26.251)	(24.377)	(5.159)	(5.457)					
Dividends paid to shareholders	(28)	(12)	(28)	(12)					
Dividends paid to non controlling interest <purchase> / Sale of treasury shares</purchase>	(318)	(370) 8.816	-	- 8.816					
Proceeds from issue of shares to employees		235	-	235					
(c) Net cash generated from financing activities	(17.830)	(25.639)	4.388	(9.998)	THE GROUP CHIEF FINANCIAL OFFICER	THE	E HEAD OF F	INANCE	
		,,		(, , , , , , , , , , , , , , , , , , ,	NIKOLAOS MAMOULIS		SILEIOS STER		
Net increase / (decrease) in cash and cash equivalents						110			
	4.673	(9.244)	1.983	(26.972)					
Cash and cash equivalents at the beginning	59.523	76.953	2.063	29.035					
Effects of changes in exchange rate	4.536	(8.186)	-	-					
Cash and cash equivalents at the end of the year	68.732	59.523	4.046	2.063					

There are no pleuged assets for the Parent company and the Group.			
here are no litigation matters which have a material impact on the financial position or operation of the Co	mpany and the Group.		
he average number of employees for the year is:			Parent
		Consolidated	Company
	31.12.2014	5.411	215
	31.12.2013	5.677	219
he amounts of income and expenses and outstanding balances of receivables and payables of the Company e as follows:	to and from its related parties (according to	the provisions o	f IAS 24)
		31.12.2	.014
a) Income		Consolidated 113.976	Paren 16.364
) Purchases & Expenses		413	12.024
;) Interest Expense		-15	5.443
I) Receivables		19.151	47.099
e) Pavables & Loans			99.687
) Transactions & Fees of members of Management		2.997	2.692
& Board of Directors			
) Receivables from management & BoD members		-	-
n) Payables to management & BoD members		-	-
he Group's and the Parent Company's provisions are analyzed below:			