# FRIGOGLASS S.A.I.C. Interim Condensed Financial Statements 1 January to 30 September 2019

This document has been translated from the original version in Greek. In the event that differences exist between this translation and the original Greek text, the document in the Greek language will prevail over this document.



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### FRIGOGLASS S.A.I.C. Commercial Refrigerators

### Interim Condensed Financial Statements 1 January to 30 September 2019

The present Interim Condensed Financial Statements are approved by the Board of Directors of "Frigoglass S.A.I.C." on the 10<sup>th</sup> December 2019.

The present Interim Condensed Financial Statements of the period are available on the company's website <a href="https://www.frigoglass.com">www.frigoglass.com</a>

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### BOARD OF DIRECTORS REPORT for the period 01.01.2019 – 30.09.2019

Kifissia, 10<sup>th</sup> December 2019

#### **Financial Review**

#### Nine Months Ended September 30, 2019

Group sales increased by 17.2% year-on-year to €384.8 million in the nine months ended 30 September 2019. This solid performance reflects higher year-on-year commercial refrigeration (ICM) sales in Europe and Asia, as well as increased glass containers demand and pricing in the Glass business.

Commercial refrigeration sales increased by 18.0% to €299.9 million in the nine months ended 30 September 2019. Sales in Eastern Europe were strong, growing by 26.3% year-on-year. This good performance was driven by incremental cooler placements from key soft-drink customers and market share gains with breweries in the region. Sales growth also supported by increased demand for Frigoserve's broad service offering. Sales in Western Europe grew 16.9%, mainly led by increased demand in France and Germany. In Africa and Middle East, sales declined by 7.3% year-on-year, cycling strong orders in the prior year period. Sales in our Asia business increased by 27.3%, primarily driven by higher demand from key soft-drink customers and breweries in India, as well as market share gains with breweries in Southeast Asia.

Glass business reported a strong performance, with sales increasing by 14.4% to €84.9 million in the nine months ended 30 September 2019. This performance reflects solid volume growth, coupled with pricing initiatives and a favorable currency translation effect. Sales in the glass containers business increased by double digit in the period, primarily driven by strong demand from key brewery and soft drink customers. Metal crowns business also reported an improved performance, with sales increasing by a double-digit rate, driven by higher year-on-year demand.

Cost of goods sold increased by 15.6% to €305.0 million in the nine months ended 30 September 2019, as a result of higher year-on-year volume growth. Cost of goods sold as a percentage of the group's sales improved to 79.3%, from 80.3% a year earlier, supported by the improved fixed cost absorption, input cost related savings and the benefits from our ongoing productivity improvement initiatives across our commercial refrigeration business.

Administrative expenses increased by 1.0% to €16.1 million in the nine months ended 30 September 2019, mainly reflecting higher year-on-year employee and IT related expenses, as well as increased depreciation charges following the adoption of IFRS16 (Leases). Administrative expenses as a percentage of sales improved to 4.2%, from 4.9% last year.

Selling, distribution and marketing expenses increased by 8.6% to €16.9 million in the nine months ended 30 September 2019, driven by higher depreciation charges following the adoption of IFRS 16 (Leases), as well as warranty related expenses due to increased sales. As a percentage of sales, selling, distribution and marketing expenses improved to 4.4%, from 4.7% a year ago.

Research and development expenses increased by 7.8% to €2.8 million in the nine months ended 30 September 2019, reflecting higher year-on-year payroll expenses, travelling expenses and depreciation charges. As a percentage of sales, research and development expenses improved to 0.7%, from 0.8% last year.

Other income increased by 4.1% to €3.3 million in the nine months ended 30 September 2019. Finance cost was €16.4 million, compared to €15.8 million last year, impacted by the interest expense on lease liabilities following the implementation of IFRS 16 (Leases).

Frigoglass incurred restructuring costs of €4.3 million in the nine months ended 30 September 2019 related to the discontinuation of its Greek-based plant.

Income tax expense was €12.9 million in the nine months ended 30 September 2019, compared to €11.9 million last year, driven by higher pre-tax profits in Russia and Nigeria.

Frigoglass reported net profits of €9.2 million, compared to net losses of €7.9 million, reflecting the improved operating profit and the net losses from discontinued operations that impacted the prior year's period.

#### **Cash Flow**

#### Net cash from/(used in) operating activities

Net cash from operating activities amounted to €34.7 million in the nine months ended 30 September 2019, compared to net cash from operating activities of €34.0 million in the nine months ended 30 September 2018. This increase is primarily due to tax benefits related to investments in Nigeria, operating profitability improvement and lower inventories, partially offset by increased trade debtors following higher sales and higher outflow for trade creditors mainly related to the upcoming furnace rebuild in Nigeria.

#### Net cash from/(used in) investing activities

Net cash used in investing activities amounted to €12.5 million in the nine months ended 30 September 2019, compared to €10.5 million in the nine months ended 30 September 2018, reflecting SAP implementation.

#### Net cash from/(used in) financing activities

Net cash used in financing activities amounted to €15.5 million in the nine months ended 30 September 2019, compared to net cash used in financing activities of €7.1 million in the nine months ended 30 September 2018. This decrease reflects higher interest paid and the payment of leased liability.

#### Net trade working capital

Net trade working capital as of 30 September 2019 amounted to €119.6 million, compared to €107.1 million as of 30 September 2018. This increase reflects higher trade receivables due to the sales growth in the third quarter of the year and a less favorable customer mix.

	30 September	30 September
(in €m)	2019	2018
Trade debtors	87.8	64.3
Inventories	87.8	97.3
Trade creditors	56.0	54.6
Net Trade Working Capital	119.6	107.1

#### **Capital Expenditures**

Capital expenditures from continuing operations amounted to €13.3 million in the nine months ended 30 September 2019, of which €10.8 million related to the purchase of property, plant and equipment and €2.6 million related to the purchase of intangible assets, compared to €11.2 million in the nine months ended 30 September 2018, of which €9.7 million related to the purchase of property, plant and equipment and €1.5 million related to the purchase of intangible assets.

#### **Business Outlook**

Following this solid year-to-date performance and an exceptional order from an ICM customer in the last quarter of the year, we are confident that 2019 will be another year of significant top-line growth and comparable EBITDA margin improvement.

Moving ahead, we will continue to focus on the strong execution of our coolers commercial strategy, enhancing Frigoserve's customer base, operational improvements, cost efficiency measures and investing for growth. Incremental glass containers capacity, following the furnace rebuild at the Beta Glass Guinea plant in Nigeria, will also support future growth. We are on track for a planned shutdown at the end of the first quarter of next year, expecting the furnace to be operational towards the end of the second quarter of 2020.

We continue to expect full-year 2019 capital expenditure at approximately €30 million, including pre-buying of materials associated with the furnace rebuild next year and SAP implementation..

Yours Faithfully,

The Board of Directors

# Commercial Refrigerators Interim Condensed Financial Statements 1 January – 30 September 2019

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# FRIGOGLASS S.A.I.C. Interim Condensed Statement of Profit & Loss in € 000's



		Consoli	idated	Parent Company			
	Note	Nine mon	ths ended	Nine mon	ths ended		
		30.09.2019 30.09.2018		30.09.2019	30.09.2018		
Continuing operations:							
Revenue from contracts with customers	5 & 23	384.831	328.412	35.374	36.739		
Cost of goods sold		(305.003)	(263.872)	(32.809)	(33.905)		
Gross profit	_	79.828	64.540	2.565	2.834		
Administrative expenses		(16.125)	(15.972)	(12.936)	(11.134)		
Selling, distribution & marketing expenses		(16.898)	(15.563)	(3.128)	(3.209)		
Development expenses		(2.769)	(2.568)	-	(1.851)		
Other operating income	26	3.341	3.210	12.144	15.365		
Other gains/ <losses> - net</losses>	26	20	212	10.121	(20)		
Impairment of fixed assets	6	-	(2.075)	-			
Operating Profit / <loss></loss>		47.397	31.784	8.766	1.985		
Finance costs	17	(19.034)	(17.981)	(1.224)	(1.348)		
Finance income	17	2.626	2.166	1	-		
Finance costs - net		(16.408)	(15.815)	(1.223)	(1.348)		
Profit / <loss> before income tax &amp; restructuring costs</loss>		30.989	15.969	7.543	637		
Restructuring gains/ <losses></losses>	28	(4.273)	(297)	(4.073)			
Profit / <loss> before income tax</loss>		26.716	15.672	3.470	637		
Income tax expense	18	(12.851)	(11.857)	(110)	(720)		
Profit / <loss> after income tax expenses from</loss>							
continuing operations	_	13.865	3.815	3.360	(83)		
Discontinued operations:							
Profit / <loss> after income tax expenses from</loss>							
discontinued operations attributable to the shareholders	29						
of the company		-	(6.772)	-	-		
Profit / <loss> for the period</loss>		13.865	(2.957)	3.360	(83)		
Attributable to:			<u> </u>				
Non-controlling interests		4.702	4.907	-	-		
Shareholders		9.163	(7.864)	3.360	(83)		
Depreciation		17.193	14.539	1.332	2.548		
Depreciation	-	17.133	14.555	1.552	2.540		
EBITDA	27	64.590	48.398	10.098	4.533		
			Amour	nts in €			
Basic Earnings / <loss> per share, after taxes</loss>							
attributable to the shareholders							
- Continuing operations	21	0,0258	(0,0031)	0,0095	(0,0002)		
- Discontinued operations	21	-	(0,0191)	-			
Total		0,0258	(0,0221)	0,0095	(0,0002)		
Diluted Formings / disserves about 10 to 1000							
Diluted Earnings / <loss> per share, after taxes</loss>							
attributable to the shareholders	24	0.0350	(0.0024)	0.0005	(0.0003)		
- Continuing operations	21 21	0,0258	(0,0031)	0,0095	(0,0002)		
- Discontinued operations	21	0.0350	(0,0191)	0.0005	- (0.0002)		
Total		0,0258	(0,0221)	0,0095	(0,0002)		

# FRIGOGLASS S.A.I.C. Interim Condensed Statement of Profit & Loss - 3nd Quarter in € 000's



		Consoli	idated	Parent Company		
	Note	Three mon	ths ended	Three mon	ths ended	
		30.09.2019	30.09.2018	30.09.2019	30.09.2018	
Continuing operations:						
Revenue from contracts with customers		96.569	80.298	6.787	7.201	
Cost of goods sold	_	(76.040)	(63.140)	(5.897)	(6.063)	
Gross profit		20.529	17.158	890	1.138	
Administrative expenses	_	(5.677)	(5.388)	(3.783)	(2.995)	
Selling, distribution & marketing expenses		(4.463)	(4.691)	(1.006)	(961)	
Development expenses		(731)	(814)	-	(549)	
Other operating income		1.153	1.126	2.655	3.621	
Other gains/ <losses> - net</losses>		(3)	17	_	_	
Impairment of fixed assets		-	10	_	_	
Operating Profit / <loss></loss>		10.808	7.418	(1.244)	254	
Finance costs		(8.478)	(4.641)	(416)	(363)	
Finance income		813	933	(110)	(303)	
Finance costs - net		(7.665)	(3.708)	(416)	(363)	
		(7.003)	(3.708)	(410)	(303)	
Profit / <loss> before income tax &amp; restructuring</loss>		2.442	2.740	(4, 660)	(400)	
costs		3.143	3.710	(1.660)	(109)	
Restructuring gains/ <losses></losses>	-	(481)	(3)	(481)	- (4.00)	
Profit / <loss> before income tax</loss>		2.662	3.707	(2.141)	(109)	
Income tax expense		(2.987)	(3.385)	(35)	(247)	
Profit / <loss> after income tax expenses from</loss>						
continuing operations	_	(325)	322	(2.176)	(356)	
Discontinued operations:						
Profit / <loss> after income tax expenses from</loss>						
discontinued operations attributable to the						
shareholders of the company		_	(1.689)	_	-	
		(225)		(2.176)	(256)	
Profit / <loss> for the period Attributable to:</loss>		(325)	(1.367)	(2.176)	(356)	
Non-controlling interests		1.315	1.992			
_				(2.476)	- (25C)	
Shareholders		(1.640)	(3.359)	(2.176)	(356)	
Depreciation	_	5.269	4.575	348	799	
EBITDA	27	16.077	11.983	(896)	1.053	
	_		Amoun	ts in €		
Basic Earnings / <loss> per share, after taxes</loss>		Amoun				
attributable to the shareholders						
- Continuing operations	21	(0,0046)	(0,0047)	0,0061	(0,0010)	
- Discontinued operations	21	-	(0,0048)	-	-	
Total		(0,0046)	(0,0095)	0,0061	(0,0010)	
Diluted Earnings / <loss> per share, after taxes</loss>						
attributable to the shareholders						
- Continuing operations	21	(0,0046)	(0,0047)	0,0061	(0,0010)	
- Discontinued operations	21	-	(0,0048)	-	-	

# FRIGOGLASS S.A.I.C. Interim Condensed Statement of Comprehensive Income in € 000's



	Consolidated				
	Nine mon	nths ended			
	30.09.2019	30.09.2018	30.09.2019	30.09.2018	
Profit / <loss> after income tax expenses</loss>	13.865	(2.957)	(325)	(1.367)	
Other Compehensive Income:					
Items that will be reclassified to Profit & Loss in subsequent periods:					
Currency translation differences	7.197	5.465	6.366	(179)	
				,	
Items that will be reclassified to Profit & Loss in subsequent periods	7.197	5.465	6.366	(179)	
Items that will not be reclassified to Profit & Loss in subsequent periods	-	-	-	-	
Other comprehensive income / <expenses> net of tax</expenses>	7.197	5.465	6.366	(179)	
Total comprehensive income / <expenses> net of tax</expenses>	21.062	2.508	6.041	(1.546)	
Attributable to:					
- Non-controlling interests	7.278	6.442	3.607	1.950	
- Shareholders	13.784	(3.934)	2.434	(3.496)	
	21.062	2.508	6.041	(1.546)	
Total comprehensive income / <expenses> net of tax</expenses>					
attributable to the shareholders of the company from:					
- Continuing operations	13.784	1.039	2.432	(1.983)	
- Discontinued operations	-	(4.973)	-	(1.513)	
	13.784	(3.934)	2.432	(3.496)	
	Parent Company				
	Nine months ended Three month			nths ended	
	30.09.2019	30.09.2018	30.09.2019	30.09.2018	
Profit / <loss> after income tax expenses</loss>	3.360	(83)	(2.176)	(356)	
Items that will not be reclassified to Profit & Loss in subsequent periods	-	-	-	-	
Total comprehensive income / <expenses> net of tax</expenses>	3.360	(83)	(2.176)	(356)	

# FRIGOGLASS S.A.I.C. Interim Condensed Statement of Financial Position in € 000's



		Consol	idated	Parent Company		
	Note	30.09.2019	31.12.2018	30.09.2019	31.12.2018	
Assets:		30.09.2019	31.12.2018	30.09.2019	31.12.2016	
Property, plant & equipment	6	121.925	121.235	2.711	3.908	
Right-of-use assets	19	5.592	121.233	1.024	3.308	
Intangible assets	7	10.874	11.133	2.211	7.369	
Investments in subsidiaries	, 14	10.874	11.155	60.005	60.005	
Deferred tax assets	14	-	400	60.003	60.003	
		2 270		-	70	
Other long term assets	_	3.278	3.323	66.031	78 <b>71.360</b>	
Total non current assets		141.669	136.091			
Inventories	8	87.828	101.739	555	2.232	
Trade receivables	9	87.828	77.606	7.055	3.952	
Other receivables	10	29.149	27.441	751	1.005	
Current tax assets		4.494	4.163	-	-	
Intergroup receivables	20	-	-	15.703	13.087	
Cash & cash equivalents	_ 11	57.496	49.057	2.106	2.352	
Total current assets	_	266.795	260.006	26.170	22.628	
Total Assets	=	408.464	396.097	92.201	93.988	
Liabilities:						
Non current borrowings	13	227.306	227.998	-	-	
Lease Liabilities	19	3.962	-	563	-	
Deferred tax liabilities		16.075	16.698	-	-	
Retirement benefit obligations		3.855	6.582	2.543	5.480	
Intergroup bond loans	13	-	-	23.745	26.480	
Other long term liabilities	30	1.863	887	1.568	720	
Provisions		4.350	3.468	-	-	
Total non current liabilities	_	257.411	255.633	28.419	32.680	
Trade payables	_	56.034	77.643	3.183	6.052	
Other payables	12 & 30	57.491	51.052	6.210	4.347	
Current tax liabilities	30	11.038	7.467	-	-	
Intergroup payables	20	-	-	28.001	28.355	
Current borrowings	13	47.198	47.261	_	-	
Lease Liabilities	19	1.759	-	474	-	
Total current liabilities	_	173.520	183.423	37.868	38.754	
Total Liabilities	_	430.931	439.056	66.287	71.434	
Equity:	=					
Share capital	15	127.958	127.958	127.958	127.958	
Share premium	15	(33.801)	(33.801)	(33.801)	(33.801)	
Other reserves	16	(7.327)	(11.948)	25.463	25.463	
Retained earnings	10	(165.031)	(174.194)	(93.706)	(97.066)	
Equity attributable to equity holders of the	_	(105.051)	(1/4.134)	(55.700)	(37.000)	
parent		(78.201)	(91.985)	25.914	22.554	
Non-controlling interests		55.734	49.026	23.314	22.334	
Total Equity	_	(22.467)	(42.959)	25.914	22.554	
	_					
Total Liabilities & Equity	_	408.464	396.097	92.201	93.988	

## FRIGOGLASS S.A.I.C. Interim Condensed Statement of Changes in Equity in € 000's



			C	onsolidated			
	Share Capital	Share premium	Other reserves	Retained earnings	Total	Non - Controlling Interests	Total Equity
Balance at 01.01.2018	127.958	(33.801)	(12.232)	(165.073)	(83.148)	40.883	(42.265
Profit / <loss> for the period</loss>	-	-	-	(7.864)	(7.864)	4.907	(2.957
Other Comprehensive income / <expenses> net</expenses>							
of tax	·	-	3.930	-	3.930	1.535	5.465
Total comprehensive income / <expenses></expenses>							
net of taxes	re-	-	3.930	(7.864)	(3.934)	6.442	2.508
Dividends to non-controlling interests	-	-	-:	-	-	(448)	(448
Total Transactions with owners in their							
capacity as owners	-	-	-1	-	-	(448)	(448
Balance at 30.09.2018	127.958	(33.801)	(8.302)	(172.937)	(87.082)	46.877	(40.205
Balance at 01.10.2018	127.958	(33.801)	(8.302)	(172.937)	(87.082)	46.877	(40.205
Profit / <loss> for the period</loss>	-	-	-1	(844)	(844)	1.737	893
Other Comprehensive income / <expenses> net</expenses>							
of tax	-	-	(3.646)	(413)	(4.059)	412	(3.647
Total comprehensive income / <expense></expense>							
net of taxes	-	-	(3.646)	(1.257)	(4.903)	2.149	(2.754
Dividends to non controlling interest	-	-	-	-	-	-	-
Total Transactions with owners in their							
capacity as owners		-	-	-	-	-	
Balance at 31.12.2018	127.958	(33.801)	(11.948)	(174.194)	(91.985)	49.026	(42.959
Balance at 01.01.2019	127.958	(33.801)	(11.948)	(174.194)	(91.985)	49.026	(42.959
Profit / <loss> for the period</loss>	DE C			9.163	9.163	4.702	13.865
Other Comprehensive income / <expenses> net</expenses>							
of tax	-		4.621		4.621	2.576	7.197
Total comprehensive income / <expenses></expenses>							
net of taxes	E	-	4.621	9.163	13.784	7.278	21.062
Dividends to non-controlling interests	-	-	=	-	-	(570)	(570
Total Transactions with owners in their							
capacity as owners	-	-		-	-	(570)	(570
Balance at 30.09.2019	127.958	(33.801)	(7.327)	(165.031)	(78.201)	55.734	(22.467
Data	12,1550	(35,001)	(71527)	(100.001)	(,0,201)	331,34	(22.40)

# FRIGOGLASS S.A.I.C. Interim Condensed Statement of Changes in Equity in € 000's



		Pa	rent Compar	ıy	
	Share	Share	Other	Retained	Total
	Capital	premium	reserves	earnings	Equity
Balance at 01.01.2018	127.958	(33.801)	25.463	(95.382)	24.238
Profit / <loss> for the period</loss>	-	-	-	(83)	(83)
Other Comprehensive income / <expenses></expenses>					
net of tax	-	-	-	-	-
Total comprehensive income / <expenses></expenses>					
net of taxes	-	-	-	(83)	(83)
Total Transactions with owners in their					
capacity as owners	-	-	-	-	-
- 1	407.000	(22.224)		(07.457)	
Balance at 30.09.2018	127.958	(33.801)	25.463	(95.465)	24.155
D-1	127.050	(22.001)	25 462	(05.465)	24.455
Balance at 01.10.2018	127.958	(33.801)	25.463	(95.465)	24.155
Profit / <loss> for the period</loss>	-	-	-	(1.188)	(1.188)
Other Comprehensive income / <expenses></expenses>					
net of tax	-	-	-	(413)	(413)
Total comprehensive income / <expense></expense>				44	(4. 224)
net of taxes	-	-		(1.601)	(1.601)
Total Transactions with owners in their					
capacity as owners		-	-	-	
Balance at 31.12.2018	127.958	(33.801)	25.463	(97.066)	22.554
Balance at 01.01.2019	127.958	(33.801)	25.463	(97.066)	22.554
Profit / <loss> for the period</loss>	-	-	-	3.360	3.360
Other Comprehensive income / <expenses></expenses>					
net of tax	-	_	-	-	-
Total comprehensive income / <expenses></expenses>					
net of taxes	-	-	-	3.360	3.360
Total Transactions with owners in their					
capacity as owners	-	-	-	-	-
Balance at 30.09.2019	127.958	(33.801)	25.463	(93.706)	25.914

#### FRIGOGLASS S.A.I.C. Interim Condensed Statement of Cash Flows in € 000's



			idated	Parent Company		
	Note	Period	ended	Period	l ended	
		30.09.2019	30.09.2018	30.09.2019	30.09.2018	
Profit / <loss> for the period</loss>		13.865	(2.957)	3.360	(83)	
Adjustments for:						
Income tax expense	18	12.851	11.857	110	720	
Depreciation		17.193	14.671	1.332	2.548	
Provisions		1.656	1.746	99	333	
Restructuring gains/ <losses></losses>		3.228	-	3.228	-	
Impairment of fixed assets	6	-	2.075	-	-	
Finance costs, net	17	16.408	16.176	1.223	1.348	
Loss/ <profit> from disposal of property, plant &amp; equipment</profit>	26	(42)	(210)	(10.121)	20	
Changes in working capital:						
Decrease / (increase) of inventories		16.527	870	1.522	(419)	
Decrease / (increase) of trade receivables		(8.431)	17.260	(3.085)	(1.644)	
Decrease / (increase) of intergroup receivables	20	-	-	(2.616)	4.822	
Decrease / (increase) of other receivables		(1.497)	(276)	144	806	
Decrease / (increase) of other long term receivables		43	38	(1)	36	
(Decrease) / increase of trade payables		(22.866)	(5.191)	(2.868)	466	
(Decrease) / increase of intergroup payables	20	-	-	15.012	6.201	
(Decrease) / increase of other current & non current liabilities		1.121	(3.779)	2.115	(477)	
Retirement benefit obligations paid	28	(4.865)	-	(4.865)	-	
Less:						
Income taxes paid		(10.499)	(18.321)	-	-	
(a) Cash flows from /(used in) operating activities		34.692	33.959	4.589	14.677	
Cash flows from investing activities						
Purchase of property, plant and equipment	6	(10.765)	(10.062)	(84)	(42)	
Purchase of intangible assets	7	(2.577)	(1.482)	(525)	(1.175)	
Proceeds from disposal of property, plant & equipment		77	1.037	-	-	
Proceeds from disposal of subsidiary		795	-	-	-	
(b) Net cash flows(used in) /from investing activities		(12.470)	(10.507)	(609)	(1.217)	
Net cash generated from operating and investing activities (a) + (b)		22.222	23.452	3.980	13.460	
Cash flows from financing activities			_			
Proceeds from borrowings		81.710	80.584	-	-	
<repayments> of borrowings</repayments>		(82.751)	(77.792)	-	-	
Proceeds from intergroup loans		-	-	3.000	8.000	
<repayments> of intergroup loans</repayments>		-	-	(5.439)	(17.750)	
Interest paid		(12.405)	(9.396)	(1.421)	(1.178)	
Payment of Lease Liabilities		(1.449)	-	(366)	-	
Dividends paid to non-controlling interests		(570)	(448)	-	-	
(c) Net cash flows from/(used in ) financing activities		(15.465)	(7.052)	(4.226)	(10.928)	
Net increase/(decrease) in cash and cash equivalents (a) + (b) + (c)		6.757	16.400	(246)	2.532	
Cash & cash equivalents at the beginning of the period						
- Continuing operations		49.057	53.130	-	_	
Cash & cash equivalents at the beginning of the period						
- Discontinued operations		-	415	-	-	
Cash and cash equivalents at the beginning of the period		49.057	53.545	2.352	998	
Effects of changes in exchange rate		1.682	995	-	-	
Cash and cash equivalents from discontinued operations		1.002	(3.108)		_	
Cash and cash equivalents it the end of the period	11	57.496	67.832	2.106	3.530	
		37.430	07.032	2.100	3.330	

**Commercial Refrigerators** 

**General Commercial Registry: 1351401000** 

**Notes to the Interim Condensed Financial Statements** 

#### Note 1 - General Information

These Interim Condensed Financial Statements (the "Financial Statements") include the financial statements of the Parent Company FRIGOGLASS S.A.I.C. (the "Company") and the Consolidated Financial Statements of the Company and its subsidiaries (the "Group"). The names of the subsidiaries are presented in **Note 14** of the financial statements.

FRIGOGLASS S.A.I.C. and its subsidiaries are engaged in the manufacturing, trade and distribution of commercial refrigeration units and packaging materials for the beverage industry. The Group has manufacturing plants and sales offices in Europe, Asia and Africa.

The Company is incorporated and based in Kifissia, Attica.

The Company's' shares are listed on the Athens Stock Exchange.

The address of its registered office is:

15, A. Metaxa Street GR 145 64, Kifissia Athens, Hellas

The company's web page is: www.frigoglass.com

The interim condensed financial statements have been approved by the Board of Directors of the Company on **10**<sup>th</sup> **December 2019**.

#### Note 2 – Basis of Preparation

This Interim Condensed Financial Information for the period **01.01** - **30.09.2019** has been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union and specifically in terms of IAS 34, 'Interim financial reporting'.

The Interim Condensed Financial Information should be read in conjunction with the annual financial statements for the year ended **31 December 2018** that are available on the company's web page <a href="https://www.frigoglass.com">www.frigoglass.com</a>.

The financial statements have been prepared on a historical cost basis.

Differences that may exist between the figures of the financial statement and those of the notes are due to rounding. Wherever it was necessary, the comparative figures have been reclassified in order to be comparable with the current year's presentation.

The financial statements have been prepared in accordance with the going concern basis of accounting. The use of this basis of accounting takes into consideration the Group's current and forecasted financing position.

The Group reported Profit after income tax expenses €13,86m compared to Loss after income tax expenses €2,96m for the previous period.

The total consolidated current liabilities of the group amounted to €173,5m and the total consolidated current assets amounted to €266,8m.

Within the framework of the Group's business policy, management is targeting to reduce costs, improve long-term profitability and generate cash flows, coupled with maintaining and improving product quality and increasing customer value. Management of the Company has undertaken specific actions to achieve the above, including (a) cost reduction through the simplification of the product portfolio; (b) managing inventories at right levels; (c) Lean manufacturing alongside improvements in product quality; and (d) creating value from recent strategic investments.

Frigoglass S.A.I.C has an equity position of €25,9 m. at 30.09.2019, therefore is lower than half (1/2) of the share capital. As a consequence, the requirements of article 119 of the Companies Act 4548/2018 are applicable.

The 1st Repetitive General Meeting of shareholders, as at 05.07.2019, decided the nominal decrease of the Company's share capital by the amount of €92,413,815.26 to become €35,543,775.10, through decrease of the nominal value of the Company's 355,437,751 shares from €0.36 to €0.10 each, according to article 31 of Law 4548/2018, for the purpose of forming a special reserve of equal amount for offsetting losses by deletion of losses from the Company's account "Retained earnings" and the amendment of article 3 of the Company's Articles of Association.

On 09.10.2019 the Ministry of Development and Investments approved the above decision.

The Group's financial projections for the upcoming 12 months indicate that it will be able to meet its obligations as they fall due, however, this assessment is subject to a number of risks as described in the "Risks and uncertainties" section of the Directors' Report and in Note 3 to the Group's Annual Financial Report for the prior year, particularly if such risks were to materialize in combination.

Taking into consideration the above, the Directors of the Group have a reasonable expectation that the Group will be able to successfully navigate the present uncertainties and continue its operation. Therefore, the financial statements have been prepared on a going concern basis.

#### Note 3 - Principal accounting policies

The accounting policies adopted in preparing this Interim Condensed Financial Information are consistent with those described in the annual financial statements of the Company and the Group for the year ended **31 December 2018**.

With the exception of the new standard, IFRS 16 for Leases, there have been no changes in the accounting policies that were used for the preparation of the annual financial statements prepared by the Company and the Group for the year ended **31 December 2018**.

The financial statements have been prepared on a historical cost basis.

The preparation of these Interim Condensed Financial Information in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

#### New standards, amendments to standards and interpretations:

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning on or after **01.01.2019**.

None of the standards and interpretations issued is expected to have a significant effect on the Consolidated or the Parent Company financial statements with the exception of IFRS 16 "Leases" effective after 1 January 2019.

#### Standards and Interpretations effective for the current financial year

#### IFRS 16 "Leases" (effective for annual periods beginning on or after 1 January 2019)

IFRS 16 has been issued in January 2016 and supersedes IAS 17. The objective of the standard is to ensure the lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The Group applies IFRS 16 from its mandatory adoption date of 1 January 2019. The Group applies the simplified transition approach and will not restate comparative amounts for the year prior to first adoption. The standard will affect primarily the accounting for the Group and Parent Company operating leases. The Group applies the practical expedients for short-term leases and low value leases. It also applies the transition expedient and exclude leases

for which the lease term ends within 2019. Right-of-use assets are measured at an amount equal to the lease liability.

The Lease liability is the present value of the remaining lease payments, discounted using lessee's incremental borrowing rate at the date of initial application.

Right-of-use asset is the amount of lease liability (adjusted by the amount of any previously recognised prepaid or accrued lease payments relating to that lease) less Impairment provision calculated under IAS 36 (or onerous provision under IAS 37 using the practical expedient on first adoption). For more details refer to Note 19.

#### IFRS 9 (Amendments) "Prepayment Features with Negative Compensation"

The amendments allow companies to measure particular prepayable financial assets with so-called negative compensation at amortised cost or at fair value through other comprehensive income if a specified condition is met—instead of at fair value through profit or loss.

#### IAS 28 (Amendments) "Long term interests in associates and joint ventures"

The amendments clarify that companies account for long-term interests in an associate or joint venture—to which the equity method is not applied—using IFRS 9.

#### IFRIC 23 "Uncertainty over income tax treatments"

The interpretation explains how to recognise and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. IFRIC 23 applies to all aspects of income tax accounting where there is such uncertainty, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.

#### IAS 19 (Amendments) "Plan amendment, curtailment or settlement"

The amendments specify how companies determine pension expenses when changes to a defined benefit pension plan occur.

#### Annual Improvements to IFRS (2015 – 2017 Cycle)

The amendments set out below include changes to four IFRSs.

#### IFRS 3 "Business combinations"

The amendments clarify that a company remeasures its previously held interest in a joint operation when it obtains control of the business.

#### IFRS 11 "Joint arrangements"

The amendments clarify that a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

#### IAS 12 "Income taxes"

The amendments clarify that a company accounts for all income tax consequences of dividend payments in the same way.

#### IAS 23 "Borrowing costs"

The amendments clarify that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

#### Standards and Interpretations effective for subsequent periods

### **IFRS 3 (Amendments) "Definition of a business"** (effective for annual periods beginning on or after 1 January 2020)

The amended definition emphasises that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. The amendments have not yet been endorsed by the EU.

### IAS 1 and IAS 8 (Amendments) "Definition of a material" (effective for annual periods beginning on or after 1 January 2020)

The amendments clarify the definition of material and how it should be applied by including in the definition guidance which until now was featured elsewhere in IFRS. In addition, the explanations accompanying the definition have been improved. Finally, the amendments ensure that the definition of material is consistent across all IFRS. The amendments have not yet been endorsed by the EU.

#### Note 4 - Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under current circumstances.

#### 4.1. Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows.

#### 4.1.1. Income Taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required by the Group Management in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. If the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax.

#### 4.1.2. Estimated impairment of investments

The Group's investments in subsidiaries are tested for impairment when indications exist that its carrying value may not be recoverable. The recoverable amount of the investments in subsidiaries is determined on value in use calculations, which requires the use of assumptions. The calculations use cash flow projections based on financial budgets approved by management covering a one year period and cash projections for four additional years. The Company has an investment in Frigoinvest Holdings B.V. ( Note 14 ), which holds the Group's subsidiaries in the ICM and Glass segments which represent the two identifiable, separate cash generating units. Based on the assessment performed by management no impairment charge was recognized with respect to the Company's investment in subsidiary.

#### 4.1.3. Estimation of useful lives of fixed assets

The Group assesses on an annual basis, the useful lives of its property, plant and equipment and intangible assets. These estimates take into account the relevant operational facts and

circumstances, the future plans of Management and the market conditions that exist as at the date of the assessment.

#### 4.1.4. Provision for doubtful debts

The provision for doubtful debts has been based on the outstanding balances of specific debtors after taking into account their ageing, the agreed credit terms, the history, the existing market conditions and the forward-looking estimates.

Management has assessed receivable balances of subsidiaries and has determined that these receivable do not require an impairment provision

#### 4.1.5. Staff retirement benefit obligations

The present value of the retirement benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the relevant obligation comprises the discount rate, the expected return on plan assets, the rate of compensation increase, the rate of inflation and future estimated pension increases. Any changes in these assumptions will impact the carrying amount of the retirement benefit obligations. The Group determines the amount of the retirement benefit obligations using suitably qualified independent actuaries at each year-end's balance sheet date.

#### 4.1.6. Estimated impairment of property, plant & equipment

The Group's property, plant & equipment is tested for impairment when indications exist that its carrying value may not be recoverable. The recoverable amount of the property, plant & equipment is determined under IAS 36 at the higher of its value in use and fair value less costs of disposal. When the recoverable amount is determined on a value in use basis, the use of assumptions is required.

#### 4.2. Critical judgements in applying the entity's accounting policies

There are no areas that Management required to make critical judgements in applying accounting policies except the below.

During 2017 the Group proceeded with the restructuring of its indebtedness, with its key stakeholders, including its largest shareholder, Boval, holders of the Existing Notes, and the Group's core lending banks. The Noteholders, the Participating Lenders and Boval negotiated together the terms of the Restructuring. Therefore, the different steps were linked and accounted for as one transaction to reflect the substance of the Restructuring rather than its legal form.

#### 4.3. Financial risk management

The group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements they should be read in conjunction with the group's annual financial statements as at **31 December 2018**. There have been no changes in the risk management department or in any risk management policies since the year end of the previous year.

#### Note 5 - Segment Information

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments.

The operating segment information presented below is based on the information that the Management Committee uses to assess the performance of the Group's operating segments.

Taking into account the above, the categorization of the Group's operations in business segments is the following:

- Ice Cold Merchandise ( ICM ) Operations
- Glass Operations

See Note 19 on the effect on the segment information of changes in accounting policy.

The consolidated Statement of Financial Position and Statement of Profit & Loss per business segment are presented below:

_					
Con	itini	ııng	ope	ratı	ons:

a) Analysis per business segment	Nine months ended	Nine months ended		Ni	Nine months ended			
i) Statement of Profit & Loss	30.09.2018		30.09.2019			30.09.2018		
	Discontinued Glass	ICM	Glass	Total	ICM	Glass	Total	
	Operations	Operations	Operations		Operations	Operations		
Revenue from contracts with customers								
At a point in time	20.781	257.020	84.941	341.961	215.573	74.229	289.802	
Over time	-	42.870	-	42.870	38.610	-	38.610	
Total Revenue from contracts with customers	20.781	299.890	84.941	384.831	254.183	74.229	328.412	
Operating Profit / <loss></loss>	(6.411)	29.076	18.321	47.397	15.550	16.234	31.784	
Finance costs - net	(361)	(18.797)	2.389	(16.408)	(17.752)	1.937	(15.815)	
Profit / <loss> before income tax &amp;</loss>								
restructuring costs	(6.772)	10.279	20.710	30.989	(2.202)	18.171	15.969	
Restructuring gains/ <losses></losses>	-	(4.273)	-	(4.273)	(297)	-	(297)	
Profit / <loss> before income tax</loss>	(6.772)	6.006	20.710	26.716	(2.499)	18.171	15.672	
Income tax expense	-	(6.077)	(6.774)	(12.851)	(5.395)	(6.462)	(11.857)	
Profit / <loss> after income tax expenses</loss>	(6.772)	(71)	13.936	13.865	(7.894)	11.709	3.815	
Profit / <loss> attributable to the</loss>								
shareholders of the company	(6.772)	758	8.405	9.163	(7.741)	6.649	(1.092)	
Depreciation	132	10.766	6.427	17.193	9.393	5.146	14.539	
Impairment of fixed assets	-				(2.075)	-	(2.075)	
EBITDA	(6.279)	39.842	24.748	64.590	27.018	21.380	48.398	

There are no sales between the two segments.		Y-o-Y %	
	30.09.2019 vs 30.09.2018		
	ICM	Glass	Total
	Operations	Operations	Total
Total Revenue from contracts with customers	18,0%	14,4%	17,2%
Operating Profit / <loss></loss>	87,0%	12,9%	49,1%
EBITDA	47,5%	15,8%	33,5%

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 5 - Segment Information (continued)

#### ii) Statement of Financial Position

	Nine	Nine months ended 30.09.2019			Year ended 31.12.2018	
	ICM Operations	Glass Operations	Total	ICM Operations	Glass Operations	Total
Total assets	257.606	150.858	408.464	247.816	148.281	396.097
Total liabilities	378.219	52.712	430.931	374.061	64.995	439.056
Capital expenditure	4.848	8.493	13.341	11.402	24.464	35.866

Reference Note 6 & 7

#### b) Net sales revenue analysis per geographical area (based on customer location)

		Consolidated		Consolidated Discontinue Operati			
		Nine mon	nths ended Nine mont		ths ended		
		30.09.2019	30.09.2018	30.09.2019	30.09.2018		
ICM Operations :							
East Europe		148.582	117.677				
West Europe		82.746	70.778				
Africa / Middle East		40.536	43.713				
Asia		28.026	22.015				
Total		299.890	254.183				
Glass Operations :							
Africa		84.941	74.229				
Total		84.941	74.229				
Total Sales :							
East Europe		148.582	117.677	-	-		
West Europe		82.746	70.778	-	64		
Africa / Middle East		125.477	117.942	-	8.136		
Asia		28.026	22.015	-	12.581		
Consolidated		384.831	328.412	-	20.781		

Segment liabilities are measured in the same way as in the financial statements.

These liabilities are allocated based on the operations of each segment.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 5 - Segment information (continued)

Net sales revenue analysis per geographical area (based on customer location)

ICM Operations :
East Europe
West Europe
Africa / Middle East
Asia
Sales to third parties
Intercompany sales (Note 20)
Total Sales

Parent Company						
Nine months ended						
30.09.2019	30.09.2018					
1.605	1.380					
22.675	23.524					
6.497	6.752					
-	3					
30.777	31.659					
4.597	5.080					
35 374	36,739					

#### c) Capital expenditure per geographical area

ICM Operations :	
East Europe	
West Europe	
Africa	
Asia	
Total	
Glass Operations:	
Africa	
Total	
Consolidated	
Discontinued operations	

Consolidated									
Period ended									
30.09.2019	31.12.2018	30.09.2018							
1.812	6.464	2.739							
2.622	4.226	1.229							
244	304	228							
170	408	208							
4.848	11.402	4.404							
8.493	24.464	6.797							
8.493	24.464	6.797							
13.341	35.866	11.201							
		-							
-	359	343							

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

Note 6 - Property, plant & equipment						
			Consolidate	d		
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
Cost						
Balance at 01.01.2019	4.856	58.870	231.445	6.177	11.714	313.062
Additions	-	1.051	5.122	711	860	7.744
Construction in progress	-	70	2.943	-	8	3.021
Disposals	-	-	(4.484)	(573)	(8)	(5.065)
Transfer to / from & reclassification (Note 7)	-	244	(202)	(8)	(96)	(62)
Tangible Assets Write off	-	(318)	(11.394)	(136)	(1.947)	(13.795)
Exchange differences	170	581	5.907	248	207	7.113
Balance at 30.09.2019	5.026	60.498	229.337	6.419	10.738	312.018
Accumulated Depreciation						
Balance at 01.01.2019	-	27.769	150.485	4.122	9.451	191.827
Additions	-	1.304	9.754	682	625	12.365
Disposals	-	-	(4.484)	(572)	(8)	(5.064)
Impairment charge from restructuring activities						
(Note 28)	-	223	430	5	42	700
Tangible Assets Write off	-	(318)	(11.389)	(136)	(1.981)	(13.824)
Exchange differences	_	239	3.539	141	170	4.089
Balance at 30.09.2019	-	29.217	148.335	4.242	8.299	190.093
Net book value at 30.09.2019	5.026	31.281	81.002	2.177	2.439	121.925
Net book value at 31.12.2018	4.856	31.101	80.960	2.055	2.263	121.235

Pledged assets are described in detail in Note 13 - Non current and current borrowings.

Frigoglass S.A.I.C announced on June 7, 2019 that following its ongoing manufacturing footprint restructuring related initiatives, aiming to improve its cost structure and enhance its long-term competitiveness for the entire Group, discontinues production in Kato Achaia plant in Greece, effected from the date of the announcement.

As part of the restructuring, impairment costs of tangible assets of € 0.7 million were recognized.

Costs related to Construction in progress are capitalised until the end of the forthcoming year.

Exchange differences: Negative foreign exchange differences arise from currency devaluation against the Euro and positive exchange differences from currencies appreciation against the Euro.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Year ended 31.12.2018

Impairment assessment has been performed for those cash-generating units (CGUs) with an indication that their carrying amount exceeds their recoverable amount.

The recoverable amount of each cash-generating unit was determined through a value-in-use calculation. That calculation uses cash flow projections based on financial budgets approved by management covering a one-year period and cash projections for four additional years.

Subjective estimates and judgements by management about the future results of the CGU were included in the above calculation. These estimates and judgements include assumptions surrounding revenue growth rates, direct costs, and discount rates.

The following table sets out the key assumptions for the calculation of the Value in Use:

ICM segment: Frigoglass India

After - Tax discount rate: 12,6%
Gross margin pre Depreciation: 8,4% - 11,0%

Growth rate in perpetuity: 4,0%

Due to adverse operating results impairment assessment at **31.12.2018**, was carried out, using the assumptions stated above, which resulted to impairment loss of € **2,1 m.** for the Frigoglass India PVT Ltd..

#### ICM segment: Frigoglass India PVT Ltd.

As at 31.12.2018, the recoverable amount of the CGU of the ICM manufacturing Frigoglass India was € 6,9 m..

If the growth rate used in the value-in-use calculation had been 1% lower than management's estimates as at **31.12.2018** (3,0% instead of 4,0%), the Group would not have to recognise an additional impairment against the carrying amount of property, plant and equipment. If the after-tax discount rate applied to the cash flow projections of this CGU had been 1% higher than management's estimates (13,6% instead of 12,6%), the Group would have had to recognise an additional impairment against property, plant and equipment of € 0,54 m..

#### Note 6 - Property, plant & equipment (continued)

	Parent Company							
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total		
Cost								
Balance at 01.01.2019	303	9.046	13.928	362	2.561	26.200		
Additions	-	3	9	-	72	84		
Disposals	-	-	(659)	-	-	(659)		
Tangible Assets Write off	-	(318)	(11.222)	(136)	(1.826)	(13.502)		
Transfer to / from & reclassification (Note 7)		(14)	-	-	(129)	(143)		
Balance at 30.09.2019	303	8.717	2.056	226	678	11.980		
Accumulated Depreciation Balance at 01.01.2019	-	6.633	13.145	260	2.254	22.292		
Additions		198	124	3	82	407		
Disposals	-	-	(619)	-	-	(619)		
Tangible Assets Write off	-	(318)	(11.232)	(141)	(1.820)	(13.511)		
Impairment charge from restructuring activities								
(Note 28)		223	430	5	42	700		
Balance at 30.09.2019	-	6.736	1.848	127	558	9.269		
N. J. J. J. J. 20 20 2010	202	4 004	200	20	420	2.744		
Net book value at 30.09.2019	303	1.981	208	99	120	2.711		
Net book value at 31.12.2018	303	2.413	783	102	307	3.908		

Frigoglass S.A.I.C announced on June 7, 2019 that following its ongoing manufacturing footprint restructuring related initiatives, aiming to improve its cost structure and enhance its long-term competitiveness for the entire Group, discontinues production in Kato Achaia plant in Greece, effected from the date of the announcement.

As part of the restructuring, impairment costs of tangible assets of  $\mathbf{\mathfrak{C}}$  0.7 million were recognized.

#### Note 7 - Intangible assets

	Consolidated							
	Development costs	Patents & trademarks	Software & other intangible assets	Total				
Cost								
Balance 01.01.2019	29.866	37	25.817	55.720				
Additions	19	-	146	165				
Construction in progress	1.974	-	438	2.412				
Transfer to / from & reclassification ( Note 6 )	1.813	-	(1.751)	62				
Write off of Intangible Assets	(14.039)	(35)	(12.514)	(26.588)				
Exchange differences	25	-	40	65				
Balance at 30.09.2019	19.658	2	12.176	31.836				
Accumulated Depreciation								
Balance at 01.01.2019	23.034	37	21.516	44.587				
Additions	1.874	-	1.046	2.920				
Write off of Intangible Assets	(13.970)	(35)	(12.576)	(26.581)				
Exchange differences	25	-	11	36				
Balance at 30.09.2019	10.963	2	9.997	20.962				
Net book value at 30.09.2019	8.695	-	2.179	10.874				
Net book value at 31.12.2018	6.832	-	4.301	11.133				

Costs related to Construction in progress are capitalised until the end of the forthcoming year.

# FRIGOGLASS S.A.I.C. Notes to the Interim Condensed Financial Statements in € 000's

Note 7 - Intangible assets (continued)								
	Parent Company							
	Development Patents & Software & other intangible Tota assets							
Cost								
Balance at 01.01.2019	22.567	35	18.758	41.360				
Additions	-	-	525	525				
Disposals to subsidiaries of the group	(8.528)	-	(1.805)	(10.333)				
Write off of Intangible Assets	(14.039)	(35)	(12.514)	(26.588)				
Transfer to / from & reclassification ( Note 6 )	-	-	143	143				
Balance at 30.09.2019	-	-	5.107	5.107				
Accumulated Depreciation								
Balance at 01.01.2019	18.129	35	15.827	33.991				
Additions	-	-	552	552				
Disposals to subsidiaries of the group	(4.159)	-	(907)	(5.066)				
Write off of Intangible Assets	(13.970)	(35)	(12.576)	(26.581)				
Balance at 30.09.2019	-	-	2.896	2.896				
Net book value at 30.09.2019	-		2.211	2.211				
Net book value at 31.12.2018	4.438	-	2.931	7.369				

The disposal relates to the disposal of the Intellectual Property for Product Development to Frigoglass Romania S.R.L. for the amount of € 15,4 million which was netted off against liabilities to Frigoglass Romania S.R.L.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 8 - Inventories

Consolidated		Parent Company		
30.09.2019 31.12.2018		30.09.2019	31.12.2018	
58.608	66.597	2.246	3.046	
2.028	2.533	24	28	
36.728	42.023	338	1.056	
(9.536)	(9.414)	(2.053)	(1.898)	
87.828 101.739		555	2.232	

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

Note 9 - Trade receivables								
		Consol	idated	Parent Company				
	30.09	9.2019	31.12.2018	30.09.2019	31.12.2018			
Trade receivables		88.777	78.611	7.655	4.570			
Less: Provisions		(949)	(1.005)	(600)	(618)			
Total		87.828	77.606	7.055	3.952			

The increase in the balance of the trade receivables is mainly attributable to the seasonality and sales growth. ( Note 23).

The fair value of trade receivables closely approximates their carrying value. The Group and the Company have a significant concentration of credit risk with specific customers which comprise large international groups such as Coca - Cola HBC, other Coca - Cola bottlers, Diageo - Guinness and Heineken.

The Group does not require its customers to provide any pledges or collateral due to the general high calibre and international reputation of portfolio.

Management does not expect any losses from non-performance of trade receivables, other than as provided for as at **30.09.2019**.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 10 - Other receivables

	Consolidated			Parent C	Company
	30.09.2019	31.12.2018		30.09.2019	31.12.2018
V.A.T receivable	11.293	9.846		81	329
Grants for exports receivable	8.978	8.714		-	-
Insurance prepayments	598	1.228		94	160
Prepaid expenses	973	1.287		27	57
Receivable from the disposal of subsidiary	1.491	2.286		-	-
Other taxes receivable	2.409	1.425		-	-
Advances to employees	960	550		83	23
Other receivables	2.447	2.105	-	466	436
Total	29.149	27.441	<u>-</u>	751	1.005

The amount of Grants for exports receivable of € 8.98m (2018 € 8.7m) comprise of Export Expansion Grants (EEG) and Negotiable Duty Credit Certificate (NDCC). Export Expansion Grants (EEG) are granted by the Nigerian Government on exports of goods produced in the country, having met certain eligibility criteria. These are recognized at fair value, and Management does not expect any losses from the non-recoverability of these grants. Negotiable Duty Credit Certificates (NDCC) originate from export grants received from government and the instrument is useful for settlement of custom duties payable to government, with no expiry date, under the previous scheme.

A revised scheme has been implemented for the Claims of 2017 and the years thereafter. The Revised Scheme proposes to make the Settlement of Claims for EEG by the Federal Government through the issue of Export Credit Certificates (ECCs) to the eligible beneficiaries. The ECCs, can be used to settle most Federal Government taxes such as Company Income Tax (CIT), VAT, WHT, etc. and the following:

1. Purchase of Federal Government Bonds 2. Settlement of credit facilities by Bank of Industry, NEXIM Bank and Central Bank of Nigeria 3. Settlement of AMCON liabilities.

During the year 2019, ECC's for a value of 37.64 M Naira (~ 100 K EUR) were received as partial settlement of 2017 EEG Claims. All the ECCs received were effectively utilized for settling some of the VAT liabilities (instead of paying cash). The NDCC's were surrendered to the Nigeria Export Promotion Council (NEPC) in Jan 2018, as mandated by the NEPC for all the Holders of such NDCC's. The NDCC's are proposed to swap for Promissory Notes.

The EEG Claims pertaining to the period 2007-2016, are proposed to be settled by issuance of Promissory Notes, through a Reverse Auction Process (RAP).

The V.A.T receivable is fully recoverable through the operating activity of the Group and the Company.

Other receivables comprise various prepayments. The fair value of other receivables closely approximates their carrying value.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 11 - Cash & cash equivalents

Consolidated **Parent Company** 30.09.2019 31.12.2018 30.09.2019 31.12.2018 Cash on hand 11 49.050 57.485 2.105 2.351 Short term bank deposits Total 57.496 49.057 2.106 2.352

Cash and cash equivalents include an amount of € 19.3 million equivalent in Nigerian Naira held by the Group's subsidiaries: Beta Glass Plc., Frigoglass Industries Nigeria Ltd. and Frigoglass West Africa Ltd. .

Note 12 -	Other	pava	bles
-----------	-------	------	------

	Consolidated		Parent C	Company
	30.09.2019	31.12.2018	30.09.2019	31.12.2018
Taxes and duties payable	1.995	3.807	344	530
VAT payable	3.950	1.371	15	-
Social security insurance	965	1.506	188	473
Customers' advances	841	1.886	67	87
Other taxes payable	516	2.067	-	-
Accrued discounts on sales	22.011	13.957	1.609	374
Accrued fees & costs payable to third parties	6.296	5.494	1.051	555
Accrued payroll expenses	7.786	7.327	1.658	1.705
Other accrued expenses	1.170	2.697	44	64
Accrued interest for bank loans	2.951	5.096	-	-
Expenses for restructuring activities	778	-	631	-
Accrual for warranty expenses	5.181	3.332	372	297
Other payables	3.051	2.512	231	262
Total	57.491	51.052	6.210	4.347

The fair value of other creditors approximates their carrying value.

Accrued discount on sales: The increase in the balance is mainly attributable to the higher discounts, sales and seasonality. Expenses for restructuring activities:

Frigoglass S.A.I.C announced on June 7, 2019 that following its ongoing manufacturing footprint restructuring related initiatives, aiming to improve its cost structure and enhance its long-term competitiveness for the entire Group, discontinues production in Kato Achaia plant in Greece.

### Notes to the Interim Condensed Financial Statements in € 000's

on current & current borrowings						
		Consol	idated	Parent Company		
		30.09.2019 31.12.2018		30.09.2019	31.12.2018	
		54.958	53.014	-		
bond loans		-	-	23.745	26.4	
		172.348	174.984	-		
orrowings		227.306	227.998	23.745	26.4	
fts		4.762	1.259	-		
oorrowings	-	42.436	46.002	-		
vings		47.198	47.261	-		
	1	274.504	275.259	23.745	26.4	
ent borrowings		30.09.2019	31.12.2018	30.09.2019	31.12.20	
		227.306	227.998	23.745	26.4	
	- 1	227.306	227.998	23.745	26.4	
		Consolidated Parent Com				
al capital		30.09.2019	31.12.2018	30.09.2019	31.12.201	
		274.504	275.259	23.745	26.4	
alents		(57.496)	(49.057)	(2.106)	(2.3	
		217.008	226.202	21.639	24.1	
(B)		(22.467)	(42.959)	25.914	22.5	
) = (A) + (B)		194.541	183.243	47.553	46.6	
apital (A) / (C)		111,55%	123,44%	45,51%	51,6	

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 13 - Non current & current borrowings (continued)

During the period 01.01.2019 – 30.09.2019, the Group proceeded to a debt repayment amounting to €3.0 million as part of its amortization schedule (paid every six months starting from March 2019) regarding first lien debt.

The analysis of the Group's non-current borrowings is as follows:

Description	Rate	Maturity	31.12.2018 Book Value	(Repayments)/	30.09.2019 Book Value
a) Bank Loans		- Total Carrey	20011 74140		20011 141140
First Lien RCF	Euribor/Libor+4.25%	31.12.2021	9,046	2,051	11,097
First Lien Term Loan (Euro)	Euribor+4.25%	31.12.2021	6,730	-232	6,498
First Lien Term Loan (US\$)	Libor+4.25%	31.12.2021	8,215	125	8,340
Second Lien RCF (Ancillary)	Euribor/Libor+3.25%	31.03.2022	11,629		11,629
Second Lien Term Loan (Euro)	Euribor+3.25%	31.03.2022	17,393		17,393
b) Bond Loans					
Senior Secured Guaranteed Notes	Euribor+4.25%	31.12.2021	76,449	-2,637	73,813
Second Priority Secured Notes	7%	31.03.2022	98,535		98,535
Total Non current borrowings			227,998	-692	227,305

Committed unutilized Revolving Credit Facilities (RCFs):

30.09.2019: €12,438 (31.12.2018: €15,330)

Based on the First Lien Facilities Agreement, there are two financial covenants:

- (i) Minimum Liquidity Covenant which is tested weekly, and
- (ii) Leverage Covenant which is tested semi-annually.

Representations, covenants and events of default on Second Lien Facilities are substantially the same as those in the First Lien Facilities Agreement.

The First Lien Notes Subscription Agreement contains the same covenants and undertakings as the First Lien Facilities. The Second Lien Notes indenture contains a series of common restrictions and undertakings for the Group, including, among other, restrictions on financial indebtedness, distribution of dividends, the disposal of assets and mergers and acquisitions.

Interest on Senior Secured Guaranteed Notes (First Lien Notes) and Second Priority Secured Notes is paid on January 15 and July 15 each year, starting as of 15 January 2018. The First Lien Notes are listed on the official list of the International Stock Exchange and are private notes held in certificated form and settled through the Notes Agent/Issuer. The Second Lien Notes are listed on the official list of The International Stock Exchange. The notes are settled through the Clearstream/Euroclear.

#### Guarantees

The following companies have granted guarantees in respect of the First and Second Lien Debt:

- 1. Frigoglass S.A.I.C.
- 2. Frigoglass Finance B.V.
- 3. Frigoinvest Holdings B.V.
- 4. Frigoglass Romania S.R.L.
- 5. Frigoglass Eurasia LLC
- 6. Frigoglass West Africa Limited
- 7. Frigoglass Industries Nigeria Limited
- 8. Beta Glass Plc.
- 9. PT Frigoglass Indonesia
- 10. 3P Frigoglass S.R.L
- 11. Frigoglass Cyprus Limited
- 12. Frigoglass Global Limited
- 13. Frigoglass South Africa (Proprietary) Limited
- 14. Frigoglass East Africa Limited

#### Security

The security granted in favour of the creditors under the First Lien Facilities, First Lien Notes, Second Lien Facilities and Second Lien Notes include the following:

- (a) security over shares in the following Group companies: Frigoinvest Holdings B.V., Frigoglass Finance B.V., Frigoglass Industries Nigeria Limited, Beta Glass plc, Frigoglass West Africa Limited, Frigoglass Romania S.R.L., Frigoglass Eurasia LLC, PT Frigoglass Indonesia, Frigoglass South Africa (Proprietary) Limited, Frigoglass Cyprus Limited, Frigoglass Global Limited, Frigoglass East Africa Limited and 3P Frigoglass S.R.L.; and
- (b) security over assets of the Group in the value shown below:

Asset	in € 000's as at 30.09.2019
Tangible assets	31.928
Other long term assets	42
Inventories	33.846
Trade debtors	32.887
Intergroup receivables	55.559
Intergroup loan receivables	263.394
Other debtors	2.592
Cash & cash equivalents	9.195
Total	429.443

## in € 000's

## Note 14 - Investments in subsidiaries

	Parent Company	
	30.09.2019	31.12.2018
Investment in Frigoinvest Holdings B.V. ( The Netherlands )	Net book value	Net book value
Opening balance	60.005	60.00
Closing Balance	60.005	60.005

In its separate financial statements, the Parent Company accounts for investments in subsidiaries at historic cost less any impairment losses.

The subsidiaries of the Group, the country of incorporation and their shareholding status as are described below:

Company name & business segment	Country of incorporation	Consolidation method	% Shareholding
ICM Operations	·		
Frigoglass S.A.I.C.	Greece	Parent Company	
SC. Frigoglass Romania SRL	Romania	Full	100,00%
PT Frigoglass Indonesia	Indonesia	Full	99,98%
Frigoglass South Africa Ltd.	South Africa	Full	100,00%
Frigoglass Eurasia LLC	Russia	Full	100,00%
Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. Scandinavian Appliances A.S	China Norway	Full Full	100,00% 100,00%
Frigoglass Spzoo	Poland	Full	100,00%
Frigoglass India PVT.Ltd.	India	Full	100,00%
Frigoglass East Africa Ltd.	Kenya	Full	100,00%
Frigoglass GmbH	Germany	Full	100,00%
Frigoglass Hungary Kft	Hungary	Full	100,00%
Frigoglass Nordic AS	Norway	Full	100,00%
Frigoglass West Africa Limited	Nigeria	Full	76,03%
Frigoglass Cyprus Limited	Cyprus	Full	100,00%
Norcool Holding A.S	Norway	Full	100,00%
Frigoinvest Holdings B.V	The Netherlands	Full	100,00%
Frigoglass Finance B.V	The Netherlands	Full	100,00%
3P Frigoglass Romania SRL	Romania	Full	100,00%
Frigoglass Ltd.	Ireland	Full	100,00%
Glass Operations			
Frigoglass Global Limited	Cyprus	Full	100,00%
Beta Glass Plc.	Nigeria	Full	55,21%
Frigoglass Industries (NIG.) Ltd.	Nigeria	Full	76,03%

The Parent Company does not have any shareholdings in the preference shares of subsidiary undertakings included in the Group.

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 15 - Share capital

#### A) Share capital:

#### 2019

The share capital of the Group as at **30.09.2019** comprised of **355.437.751** fully paid up ordinary shares with an nominal value of € 0,36 each.

The 1st Repetitive General Meeting of shareholders, as at 05.07.2019, decided the nominal decrease of the Company's share capital by the amount of €92,413,815.26 to become €35,543,775.10, through decrease of the nominal value of the Company's 355,437,751 shares from €0.36 to € 0.10 each, according to article 31 of Law 4548/2018, for the purpose of forming a special reserve of equal amount for offsetting losses by deletion of losses from the Company's account "Retained earnings" and the amendment of article 3 of the Company's Articles of Association.

On 09.10.2019 the Ministry of Development and Investments approved the above decision.

#### 2018

The share capital of the Group as at 31.12.2018 comprised of 355.437.751 fully paid up ordinary shares with an nominal value of €0,36 each.

	Number of shares	Share capital -000' Euro-	Share premium -000' Euro-
Balance at 01.01.2018	355.437.751	127.958	(33.801)
Balance at 31.12.2018	355.437.751	127.958	(33.801)
Balance at 30.09.2019	355.437.751	127.958	(33.801)

#### Note 16 - Other reserves

			Consc	olidated		
			Collsc	Jiluateu		
	Statutory reserves	Share option reserve	Extraordinary reserves	Tax free reserves	Currency translation reserve	Total
Balance at 01.01.2018	4.177	670	14.638	8.760	(40.477)	(12.232)
Exchange differences	-	-	70	-	3.860	3.930
Balance at 30.09.2018	4.177	670	14.708	8.760	(36.617)	(8.302)
Balance at 01.10.2018	4.177	670	14.708	8.760	(36.617)	(8.302)
Exchange differences from discontinued						
operations recycled to P&L	-	-	-	-	(3.684)	(3.684)
Exchange differences from continuing operations	_	_	21	_	17	38
Balance at 31.12.2018	4.177	670	14.729	8.760	(40.284)	(11.948)
					, ,	, ,
					(*** ***)	(*** ****)
Balance at 01.01.2019 Exchange differences from continuing	4.177	670	14.729	8.760	(40.284)	(11.948)
operations	-	_	106	-	4.515	4.621
Balance at 30.09.2019	4.177	670	14.835	8.760	(35.769)	(7.327)
			P	arent Company		
		Statutory reserves	Share option reserve	Extraordinary reserves	Tax free reserves	Total
Balance at 01.01.2018		4.020	670	12.013	8.760	25.463
Balance at 30.09.2018		4.020	670	12.013	8.760	25.463
Balance at 01.10.2018		4.020	670	12.013	8.760	25.463
Balance at 31.12.2018		4.020	670	12.013	8.760	25.463
Balance at 01.01.2019		4.020	670	12.013	8.760	25.463
Balance at 30.09.2019		4.020	670	12.013	8.760	25.463

A statutory reserve is created under the provisions of Hellenic law (Law 4548/2018) according to which, an amount of at least 5% of the profit (after tax) for the year must be transferred to this reserve until it reaches one third of the paid up share capital. The statutory reserve can not be distributed to the shareholders of the Company except for the case of liquidation.

The share option reserve refers to the established Stock Option Plan provided to senior managers and members of the Management Committee.

The Company has created tax free reserves, in accordance with several Hellenic tax laws, during the years, in order to achieve tax deductions, either:

- a) by postponing the settlement of tax liabilities until the distribution of the reserves to the shareholders, or
- b) by eliminating any future income tax payment related to the issuance of bonus shares to the shareholders.

Should the reserves be distributed to the shareholders as dividends, the distributed profits will be taxed with the applicable rate at the time of distribution.

No provision has been recognized for contingent income tax liabilities in the event of a future distribution of such reserves to the Company's shareholders since such liabilities are recognized at the same time as the dividend liability associated with such distributions.

# Notes to the Interim Condensed Financial Statements in € 000's

# Note 17 - Financial expenses

		Consoli	dated	Parent C	Company	
		30.09.2019	30.09.2018	30.09.2019	30.09.2018	
	į					
		(2.626)	(2.166)	(1)		
		12.886	12.328	1.130	1.322	
gain) &						
sts		5.864	5.653	49	26	
ase liabilities		284	-	45	-	
		19.034	17.981	1.224	1.348	
		16.408	15.815	1.223	1.348	
m						
		-	361			

The Group's principal sources of finance consist of Bond Loans, local overdraft facilities, short- and long-term local bank borrowing facilities and Revolving Credit Facilities (RCFs).

The ratio of the fixed to floating interest rates of the Group's principal sources of finance as at **30.09.2019** amounts to **62% / 38%**.

#### Frigoglass S.A.I.C

#### **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 18 - Income tax

For 2019 in Greece tax rate is 24%. The Group and the Company calculate the period income tax using the tax rate that would be applicable to the expected annual earnings.

The income tax rates in the countries where the Group operates are between 12,5% and 33%.

A part of non deductible expenses, tax losses for which no deferred income tax asset was recognised, the different tax rates in the countries in which the Group operates, incomes not subject to tax and other taxes create the final effective tax rate for the Group.

#### **Audit Tax Certificate**

For the financial years **2011 to 2018**, all Hellenic Societe Anonyme and Limited Liability Companies that are required to prepare audited statutory financial statements must in addition obtain an "Annual Tax Certificate" as provided for by paragraph 5 of Article 82 of L.2238/1994 for the financial years **2011-2013** and the Article 65A of L.4174/2013 for the financial years **2014-2018**. This "Annual Tax Certificate" must be issued by the same statutory auditor or audit firm that issues the audit opinion on the statutory financial statements.

Upon completion of the tax audit, the statutory auditor or audit firm must issue a "Tax Compliance Report" which will subsequently be submitted electronically to the Ministry of Finance.

For the years **2011 up to 2018** a respective "Tax Certificate" has been issued by the statutory Certified Auditors in accordance with art 65A of Law 4174/2013, without any qualification or matter of emphasis as pertains to the tax compliance of the Company.

#### **Unaudited Tax Years**

The Parent Company has not been audited by tax authorities for the 2010 financial year.

Up to 30.09.2019 we have not been officially served with any audit mandate by the Greek tax authorities for the year 2010.

Consequently, the State is not anymore entitled, due to the lapse of the statute of limitation, to issue assessment sheets and assessment acts for taxes, duties, contributions and surcharges for the years up to and including 2010, pursuant to the following provisions:

- (a) para. 1 art. 84 of Law 2238/1994 (unaudited cases of Income taxation),
- (b) para. 1 art. 57 of Law 2859/2000 (unaudited cases of Value Added Tax), and,
- (c) para. 5 art. 9 of Law 2523/1997 (imposition of penalties for income tax cases).

For the Parent Company, the "Tax Compliance Report" for the financial years **2011-2018** has been issued with no substantial adjustments with respect to the tax expense and corresponding tax provision as reflected in the annual financial statements of **2011 - 2018**.

The Parent company received an audit mandate for a tax re-examination for 2012.

The tax returns of the Parent Company and the Group's subsidiaries have not been assessed by the tax authorities for different periods (see the table below).

Until such time the special tax audit of the companies in the below table is completed, the tax burden for the Group relating to those years cannot be accurately determined. The Group is raising provisions for any additional taxes that may result from future tax audits to the extent that the relevant liability is probable and may be reliably measured.

# Note 18 - Income tax (continued)

#### Note:

In some countries, the tax audit is not mandatory and may only be performed under certain conditions.

Frigoglass S.A.I.C Parent Company  SC. Frigoglass Romania SRL  PT Frigoglass Indonesia Frigoglass South Africa Ltd.  Frigoglass Eurasia LLC  Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd.  Scandinavian Appliances A.S  Frigoglass Spzoo  Frigoglass Spzoo  Romania  2012-2018 Ice Cold Russia  2016-2018 Ice Cold Frigoglass (Guangzhou) Ice Cold Equipment China  2017-2018 Sales Cold Sales Cold Frigoglass Spzoo  Poland  Soles Cold Frigoglass Spzoo  Service	Business	
SC. Frigoglass Romania SRL  PT Frigoglass Indonesia  Indonesia  Indonesia  2012-2018  Ice Color  Frigoglass South Africa Ltd.  Frigoglass Eurasia LLC  Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd.  Scandinavian Appliances A.S  Frigoglass Spzoo  Poland  Poland  Norway  Poland  Sales Color  Frigoglass India PVT.Ltd.  Frigoglass East Africa Ltd.  Kenya  Poland  Soles Color  Soles Color  Soles Color  Frigoglass Spzoo  Poland	Line of Business	
SC. Frigoglass Romania SRL PT Frigoglass Indonesia Indonesia Indonesia 2012-2018 Ice Cole PT Frigoglass Indonesia Indonesia 2015-2018 Ice Cole Frigoglass South Africa Ltd. S. Africa 2012-2018 Ice Cole Frigoglass Eurasia LLC Russia 2016-2018 Ice Cole Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. Scandinavian Appliances A.S Norway 2010-2018 Sales Cole Frigoglass Spzoo Poland 2009-2018 Service Frigoglass India PVT.Ltd. India 2016-2018 Ice Cole Frigoglass East Africa Ltd. Kenya 2014-2018 Sales Cole		
PT Frigoglass Indonesia Indonesia 2015-2018 Ice Cole Frigoglass South Africa Ltd. S. Africa 2012-2018 Ice Cole Frigoglass Eurasia LLC Russia 2016-2018 Ice Cole Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. China 2017-2018 Sales Cole Scandinavian Appliances A.S Norway 2010-2018 Sales Cole Frigoglass Spzoo Poland 2009-2018 Service Frigoglass India PVT.Ltd. India 2016-2018 Ice Cole Frigoglass East Africa Ltd. Kenya 2014-2018 Sales Cole	d Merchandisers	
Frigoglass South Africa Ltd.  Frigoglass Eurasia LLC Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd.  Scandinavian Appliances A.S Frigoglass Spzoo Frigoglass India PVT.Ltd. Frigoglass East Africa Ltd.  Scandinavian Appliances A.S Frigoglass Spzoo Frigoglass Spzoo Frigoglass India PVT.Ltd. Frigoglass East Africa Ltd.  Scandinavian Appliances A.S Frigoglass Spzoo Frigoglass Spzoo Frigoglass Spzoo Frigoglass Spzoo Frigoglass India PVT.Ltd. Frigoglass East Africa Ltd.  Scandinavian Appliances A.S Frigoglass Spzoo Frigoglass Factor	d Merchandisers	
Frigoglass Eurasia LLC Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd.  Scandinavian Appliances A.S Frigoglass Spzoo Poland Prigoglass India PVT.Ltd. Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold China 2017-2018 Sales Cold Sales Cold China 2010-2018 Sales Cold Service Frigoglass India PVT.Ltd. Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Ice Cold Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Sales Cold Frigoglass East Africa Ltd.  Russia 2016-2018 Sales Cold Frigoglass East Africa Ltd.  Russia	d Merchandisers	
Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd.  China 2017-2018 Sales Co. Ltd.  Scandinavian Appliances A.S Norway 2010-2018 Sales Co. Prigoglass Spzoo Poland 2009-2018 Service Frigoglass India PVT.Ltd. India 2016-2018 Ice Col. Frigoglass East Africa Ltd.  Kenya 2014-2018 Sales Co.	d Merchandisers	
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Frigoglass Spzoo Poland 2009-2018 Service Frigoglass India PVT.Ltd. India 2016-2018 Ice Cole Frigoglass East Africa Ltd. Kenya 2014-2018 Sales C	Office	
Frigoglass India PVT.Ltd. India 2016-2018 Ice Cole Frigoglass East Africa Ltd. Kenya 2014-2018 Sales O	Office	
Frigoglass East Africa Ltd. Kenya 2014-2018 Sales C	e & Repair of ICM's	
,,	d Merchandisers	
Frigoglass GmbH Germany 2016-2018 Sales C	Office	
	Office	
Frigoglass Hungary Kft Hungary 2017-2018 Service	e & Repair of ICM's	
Frigoglass Nordic AS Norway 2010-2018 Sales C	Office	
Frigoglass West Africa Limited Nigeria 2015-2018 Ice Cole	d Merchandisers	
Frigoglass Cyprus Limited Cyprus 2015-2018 Holding	g Company	
Norcool Holding A.S Norway 2010-2018 Holding	g Company	
Frigoinvest Holdings B.V Netherlands 2013-2018 Holding	g Company	
Frigoglass Finance B.V Netherlands 2013-2018 Financi	ial Services	
3P Frigoglass Romania SRL Romania 2017-2018 Plastics	S	
Frigoglass Global Limited Cyprus 2015-2018 Holding	g Company	
Beta Glass Plc. Nigeria 2014-2018 Glass C	Operation	
Frigoglass Industries (NIG.) Ltd. Nigeria 2016-2018 Crowns	s & Plastics	

The Group Management is not expecting significant tax liabilities to arise from the specific tax audit of the open tax years of the Company as well as of other Group entities in addition to the ones already disclosed in the consolidated financial statements and estimates that the results of the tax audit of the unaudited tax years will not significantly affect the financial position, the asset structure, the profitability and the cash flows of the Company and the Group.

#### Frigoglass S.A.I.C

# Notes to the Interim Condensed Financial Statements

#### in € 000's

#### Note 19 - Right-of-use assets & Lease liabilities

#### Changes in accounting policies:

This note explains the impact of the adoption of IFRS 16 Leases on the group's financial statements and discloses the new accounting policies that have been applied from 1 January 2019.

The group has adopted IFRS 16 Leases retrospectively from 1 January 2019, but has not restated comparatives for the 2018 reporting period, as permitted under the specific transition provisions in the standard. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening balance sheet on 1 January 2019.

#### Adjustments recognized on adoption of IFRS 16

On adoption of IFRS 16, the group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 January 2019.

Consolidated		
Operating lease commitments disclosed as at <b>31 December 2018</b>		3.114
Weighted average incremental borrowing rate on 01.01.2019		6,4%
Discounted using the lessee's incremental borrowing rate of at the date of initial app	lication	2.883
(Less): short-term leases recognised on a straight-line basis as expense		(135)
(Less): low-value leases recognised on a straight-line basis as expense		(33)
Add/(less): adjustments as a result of different treatment of extension and termination options		1.687
Add/ <less>: Other Adjustments</less>		1.294
Operating lease commitments as at 1st January 2019		5.696
	of which are:	
	Long-term lease liabilities	3.976
	Short-term lease liabilities	1.720
	Total	5.696

On 1.1.2019, a new contract for the lease of a warehouse in the subsidiary in Romania was signed.

The discounted amount using the lessee's incremental borrowing rate amounted to €1,204.

Therefore, the total value of the first application originally amounting to € 5.696, turned to € 6.900 with the above addition.

Parent Company		
Operating lease commitments disclosed as at <b>31 December 2018</b>		1.239
Weighted average incremental borrowing rate on 01.01.2019		5,8%
Discounted using the lessee's incremental borrowing rate of at the date of initia	l application	1.169
Add/(less): adjustments as a result of different treatment of extension and termin	ation options	87
Operating lease commitments as at 1st January 2019		1.256
	of which are:	
	Long-term lease liabilities	818
	Short-term lease liabilities	438
	Total	1.256

Right-of use assets were measured at the amount equal to the lease liability.

The recognized right of use assets relate to the following types of assets:

# Notes to the Interim Condensed Financial Statements in € 000's

#### Note 19 - Right-of-use assets & Lease liabilities (continued)

-					
	Warehouses & Offices	Machinery	Vehicles	Other	Total
		Con	solidated		
Cost					
Balance at 01.01.2019	-	-	-	-	-
Effect of the first time adoption	4.446	40	1.054	156	5.696
Additions	1.698	-	71	-	1.769
Balance at 30.09.2019	6.144	40	1.125	156	7.465
Accumulated Depreciation					
Balance at 01.01.2019	-	-	-	-	-
Additions	1.619	12	214	28	1.873
Balance at 30.09.2019	1.619	12	214	28	1.873
Net book value at 30.09.2019	4.525	28	911	128	5.592
		Parer	nt Company		
Cost					
Balance at 01.01.2019	-	-	-	-	-
Effect of the first time adoption	599	-	507	150	1.256
Additions	-	-	71	-	71
Balance at 30.09.2019	599	-	578	150	1.327
Accumulated Depreciation					
Balance at 01.01.2019	-	-	-	-	-
Additions	186	-	97	20	303
Balance at 30.09.2019	186	-	97	20	303
Net book value at 30.09.2019	413	-	481	130	1.024

The change in accounting policy affected the following items in the balance sheet on

- 1 January 2019:
- right-of-use assets increase by € 5.696
- lease liabilities increase by € 5.696

#### Impact on segment disclosures and earnings per share:

Adjusted EBITDA, segment assets and segment liabilities for **September 2019** all increased as a result of the change in accounting policy. Lease liabilities are now included in segment liabilities.

The following segments were affected by the change in policy: ICM Operations € 5,4 m & Glass Operations € 0,3m.

Earnings per share decreased by € 0,0004 per share for the period 01.01 - 30.09.2019 as a result of the adoption of IFRS 16.

#### **Practical expedients applied**

In applying IFRS 16 for the first time, the group has used the following practical expedients permitted by the standard:

- accounting for operating leases with a remaining lease term of less than 12 months as at 1 January 2019 as short-term leases
- excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application, and
- using hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the group relied on its assessment made applying IAS 17 and Interpretation 4 Determining whether an Arrangement contains a Lease.

#### Frigoglass S.A.I.C

# Notes to the Interim Condensed Financial Statements in € 000's

#### Note 19 - Right-of-use assets & Lease liabilities (continued)

#### The Group's leasing activities and how these are accounted for:

The group leases various offices, warehouses, equipment and vehicles. Rental contracts are typically made for fixed periods of 2 to 5 years, but may have extension options as described below.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Until the 2018 financial year, leases of property, plant and equipment were classified as either finance leases or operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight line basis over the period of the lease

From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right of use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate,
- amounts expected to be payable by the group under residual value guarantees
- the exercise price of a purchase option if the group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

Right-of-use assets are measured at cost comprising the following:

- a) the amount of the initial measurement of lease liability
- b) any lease payments made at or before the commencement date less any lease incentives received
- c) any initial direct costs, and
- d) restoration costs at the expense of the lessee in order to disassemble and remove the underlying asset, to restore the premises where it has been located, or to restore the underlying asset to the condition provided by the terms and conditions of the lease.

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT equipment.

Extension and termination options are included in a number of property and equipment leases across the group. These are used to maximise operational flexibility in terms of managing the assets used in the group's operations. The majority of extension and termination options held are exercisable only by the group and not by the respective lessor.

# **Notes to the Interim Condensed Financial Statements**

#### in € 000's

#### Note 20 - Related party transactions

Truad Verwaltungs A.G is the main shareholder of Frigoglass S.A.I.C with 48,55% shareholding.

Truad Verwaltungs A.G. has also a 23% stake in Coca-Cola HBC AG share capital.

Frigoglass is the major shareholder of Frigoglass Nigeria Industries Ltd. and Frigoglass West Africa Ltd. based in Nigeria, with shareholding of 76,0%, where Coca-Cola HBC AG also owns a 23,9% equity interest.

#### **Coca-Cola HBC AG Agreement:**

Based on a contract that has been renewed until **31.12.2020** the Coca-Cola HBC AG purchases ICM's from the Frigoglass Group at yearly negotiated prices.

## A.G. Leventis Lease Agreement:

Truad Verwaltungs A.G. has also a 50,75% stake in A.G. Leventis Nigeria Plc.

Frigoglass Industries (NIG) Ltd. has signed an office lease agreement with A.G. Leventis (Nigeria) Plc. for its offices in Lagos, Nigeria, and freight forwarding in Nigeria. Contracts are renewed annually.

The investments in subsidiaries are reported to Note 14.

a) The amounts of related party transactions and balances were:

	Consol	Consolidated		<u>Consolidated</u> Parer		Parent C	ompa
	30.09.2019	30.09.2018		30.09.2019	30		
Sales of goods and services	143.547	138.407		18.096			
Purchases of goods and services	916	164		62			
Receivables / <payables></payables>	20.912	22.666		2.284			

b) The intercompany transactions and balances of the **Parent** company with the Group's subsidiaries were:

	Parent C	ompany
	30.09.2019	30.09.2018
Sales of goods & other services	4.597	5.080
Disposal of the Intellectual Property for Product Development to Frigoglass Romania S.R.L	15.366	-
Income from subsidiaries: Services fees and royalties on sales	11.980	14.820
Income from subsidiaries: recharge research & development expenses	1.594	-
Expenses from subsidiaries: Services fees	2.047	1.137
Income from subsidiaries: commissions on sales	117	382
Purchases of goods / Expenses from subsidiaries	22.262	22.464
Interest expense	1.130	1.322
Receivables	15.703	9.490
Payables	28.001	30.097
Loans payables (Note 13)	23.745	24.090

c) The fees to members of the Board of Directors and Management compensation include wages, indemnities and other employee benefits and the amounts are:

	Consol	Consolidated		Parent C	ompany
	30.09.2019	30.09.2018	30	0.09.2019	30.09.2018
Fees for Board of Directors	289	259		289	25
Management compensation	2.341	2.154		1.780	1.83

# Notes to the Interim Condensed Financial Statements in € 000's

#### Note 21 - Earnings per share

#### Basic & Diluted earnings per share

Basic and Diluted earnings per share are calculated by dividing the profit attributable to shareholders, by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the company (treasury shares).

The diluted earnings per share are calculated adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares: share options. For the share options a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options. The difference is added to the denominator as an issue of ordinary shares for no consideration.

No adjustment is made to net profit (numerator).

#### Diluted earnings per share

Given that the average share price for the year is not in excess of the available stock options' exercise price, there is no dilutive effect.

	Consolidated		Parent Co	ompany
in 000's €	Nine mon	ths ended	Nine mon	ths ended
(apart from earning per share and number of shares)	30.09.2019	30.09.2018	30.09.2019	30.09.2018
Profit / <loss> after income tax from Continuing operations</loss>				
attributable to the shareholders of the company				
	9.163	(1.092)	3.360	(83)
Profit / <loss> after income tax from Discontinued</loss>				
operations attributable to the shareholders of the company				
	-	(6.772)	-	-
Profit / <loss> after income tax for attributable to the</loss>				
shareholders of the company	9.163	(7.864)	3.360	(83)
Weighted average number of ordinary shares for the				
purposes of basic earnings per share	355.437.751	355.437.751	355.437.751	355.437.751
Weighted average number of ordinary shares for the purpose				
of diluted earnings per share	355.437.751	355.437.751	355.437.751	355.437.751
a) Basic:				
Profit / <loss> per share after taxes from Continuing</loss>				
operations attributable to the shareholders of the company				
	0,0258	(0,0031)	0,0095	(0,0002)
Profit / <loss> per share after taxes from Discontinued</loss>				
operations attributable to shareholders of the company				
	-	(0,0191)	-	-
Basic earnings / <losses> per share</losses>	0,0258	(0,0221)	0,0095	(0,0002)
b) Diluted:				
Profit / <loss> per share after taxes from Continuing</loss>				
operations attributable to the shareholders of the company				
	0,0258	(0,0031)	0,0095	(0,0002)
Profit / <loss> per share after taxes from Discontinued</loss>		(-,	,,,,,,,	(-,,
operations attributable to the shareholders of the company				
	_	(0,0191)	_	-
Diluted earnings / <losses> per share</losses>	0,0258	(0,0221)	0,0095	(0,0002)

# FRIGOGLASS S.A.I.C. Notes to the Interim Condensed Financial Statements in € 000's

Note 21 - Earnings per share (continued)				
	Consoli	dated	Parent Co	ompany
in 000's €	Three months ended		Three months ended	
(apart from earning per share and number of shares)	30.09.2019	30.09.2018	30.09.2019	30.09.2018
Profit / <loss> after income tax <b>from Continuing operations</b> attributable to the shareholders of the company</loss>				
attributable to the shareholders of the company	(1.640)	(1.670)	(2.176)	(356)
Profit / <loss> after income tax <b>from Discontinued</b></loss>	(1.040)	(1.070)	(2.170)	(330)
<b>operations</b> attributable to the shareholders of the company				
	-	(1.689)	-	-
Profit / <loss> after income tax for attributable to the</loss>				
shareholders of the company	(1.640)	(3.359)	(2.176)	(356)
Weighted average number of ordinary shares for the				
purposes of basic earnings per share	355.437.751	355.437.751	355.437.751	355.437.751
Weighted average number of ordinary shares for the purpose of diluted earnings per share	355.437.751	355.437.751	355.437.751	355.437.751
a) Basic:				
Profit / <loss> per share after taxes from Continuing</loss>				
operations attributable to the shareholders of the company	(0,0046)	(0,0047)	(0,0061)	(0,0010)
Profit / <loss> per share after taxes from Discontinued</loss>	(0,0040)	(0,0047)	(0,0001)	(0,0010)
operations attributable to shareholders of the company				
. , ,	_	(0,0048)	-	-
Basic earnings / <losses> per share</losses>	(0,0046)	(0,0095)	(0,0061)	(0,0010)
b) Diluted:				
Profit / <loss> per share after taxes from Continuing</loss>				
operations attributable to the shareholders of the company				
	(0,0046)	(0,0047)	(0,0061)	(0,0010)
Profit / <loss> per share after taxes from Discontinued</loss>	(2,2230)	(-,,	(2,220=)	(-,
operations attributable to the shareholders of the company				
	-	(0,0048)	-	-

# Notes to the Interim Condensed Financial Statements in € 000's

#### Note 22 - Contingent liabilities & Commitments

The Parent company has contingent liabilities in respect of bank guarantees on behalf of its subsidiaries arising from the ordinary course of business.

Pledged assets are described in detail in Note 13 - Non current and current borrowings.

Based on the loan agreements each guarantor guarantees separately for the total amount of the loan up the amount of € 257 m. See Note 13 for the guarantors.

	Consolidated		Parent Company	
	30.09.2019	31.12.2018	30.09.2019	31.12.2018
Guarantees	252.965	256.596	252.965	256.549

There are no significant litigations or arbitration disputes between judicial or administrative bodies that have a significant impact on the financial statements or the operation of the Company or the Group.

#### **Capital commitments**

The capital commitments contracted for but not yet incurred at the balance sheet date **30.09.2019** for the Group amounted to **€ 4,5 m. (31.12.2018**: **€ 597 thousands)** and relate mainly to purchases of machinery and the SAP investment.

The capital commitments contracted for but not yet incurred at the balance sheet date **30.09.2019** for the Parent Company amounted to € **0** thousands (**31.12.2018**: € **0** thousands).

# Notes to the Interim Condensed Financial Statements

# in € 000's

#### Note 23 - Seasonality of operations

#### Revenue from contracts with customers

	Consolidated				
Quarter	2019 2018				
Q1	125.565		105.664	25%	
Q2	162.697		142.449	34%	
Q3	96.569		80.299	19%	
Q4	-		88.885	21%	
Total Year	384.831		417.297	100%	

As shown above the Group's operations exhibit seasonality.

#### Note 24 - Post balance sheet events

The 1st Repetitive General Meeting of shareholders, as at 05.07.2019, decided the nominal decrease of the Company's share capital by the amount of €92,413,815.26 to become €35,543,775.10, through decrease of the nominal value of the Company's 355,437,751 shares from €0.36 to € 0.10 each, according to article 31 of Law 4548/2018, for the purpose of forming a special reserve of equal amount for offsetting losses by deletion of losses from the Company's account "Retained earnings" and the amendment of article 3 of the Company's Articles of Association.

On 09.10.2019 the Ministry of Development and Investments approved the above decision.

There are no other post-balance events which are likely to affect the financial statements or the operations of the Group and the Parent company.

#### Note 25 - Average number of personnel

The average number of personnel per operation for the Group & for the Parent company are listed below:

	Conso	idated
Operations	30.09.2019	30.09.2018
ICM Operations	4.000	3.868
Glass Operations	1.413	1.411
Total	5.413	5.279
Discontinued operations	-	325
	Parent C	ompany
	30.09.2019	30.09.2018
Average number of personnel	185	206

# Notes to the Interim Condensed Financial Statements in € 000's

Note 26 - Other operating income &	Other gains/ <losses> - net</losses>
------------------------------------	--------------------------------------

	Conso	lidated	Parent C	Company		
	30.09.2019	30.09.2018	30.09.2019	30.09.2018		
Other operating income						
Income from subsidiaries: Services fees & royalties on sales			11.980	14.820		
Income from subsidiaries: Commission on sales		_	11.980	382		
Revenues from insurance claims	-	38	-	38		
Revenues from scraps sales	726	618	-	-		
Other charges to customers	600	1.860	-	-		
Other	2.015	694	47	125		
Total: Other operating income	3.341	3.210	12.144	15.365		
Other gains <losses> - net</losses>						
Profit/ <loss> from disposal of property, plant &amp; equipment and IP</loss>	42	210	10.121	(20)		
Other	(22)	2	-	-		
Total: Other gains/ <losses> - net</losses>	20	212	10.121	(20)		

The profit of € 10,1 million for the Parent company relates to the Disposal of the Intellectual Property for Product Development to Frigoglass Romania S.R.L ( Note 7 & 20 ).

# Note 27 -Reconciliation of EBITDA

Continuing operations		Consoli	dated			Parent Co	mpany	
	Nine months ended Three months ended		ths ended	Nine monti	hs ended	Three months ended		
	30.09.2019	30.09.2018	30.09.2019	30.09.2018	30.09.2019	30.09.2018	30.09.2019	30.09.2018
Profit / <loss> before income tax</loss>	26.716	15.672	2.662	3.707	3.470	637	(2.141)	(109)
plus: Depreciation	17.193	14.539	5.269	4.575	1.332	2.548	348	799
plus: Impairment of tangible assets	-	2.075	-	(10)	-	-	-	-
plus: Restructuring costs	4.273	297	481	3	4.073	-	481	-
plus: Finance costs *	16.408	15.815	7.665	3.708	1.223	1.348	416	363
EBITDA	64.590	48.398	16.077	11.983	10.098	4.533	(896)	1.053
Revenue from contracts with customers	384.831	328.412	96.569	80.298	35.374	36.739	6.787	7.201
Margin EBITDA, %	16,8%	14,7%	16,6%	14,9%	28,5%	12,3%	-13,2%	14,6%

<sup>\*</sup> Finance costs = Interest expense - Interest income +/- Exchange Gain/Loss - Other Financial costs (Note 17)

In 2019 for the parent company the EBITDA margin, without the profit from selling of the intellectual property ( € 10.1 million ) for product development to Frigoglass Romania S.R.L (Note 26), would be 0.0%.

# Notes to the Interim Condensed Financial Statements in € 000's

## Note 28 - Restructuring <losses>

Frigoglass S.A.I.C announced on June 7, 2019 that following its ongoing manufacturing footprint restructuring related initiatives, aiming to improve its cost structure and enhance its long-term competitiveness for the entire Group, discontinues production in Kato Achaia plant in Greece, effected from the date of the announcement.

	Consolidated	Parent Company
	30.09	.2019
Provision for staff leaving indemnities	(2.400)	(2.400)
Consulting fees	(231)	(31)
Provision for inventories	(250)	(250)
Impairment charge of Tangible Assets	(700)	(700)
Other plant expenses not productive	(692)	(692)
Restructuring <losses></losses>	(4.273)	(4.073)

According to management's assessment, the cease of production at the Kato Achaia plant is not presented as a discontinued operation in accordance with IFRS 5 as it does not constitute a separate major part of the business of the Company and the production carried out at that plant has been transferred to another Group company, which still serves the existing sales geographic area.

Kato Achaia production activity is involved in the ICM segment.

As a result of the cease of production at Kato Achaia plant, 82 employees were terminated, for which a total compensation of € 4.779 was paid up to 30 September 2019.

**During 2018** the Group incurred restructuring costs of € 0.3 mil. related to the termination of one production shift in Frigoglass Indonesia PT.

	Consolidated	Parent Company
	30.09	.2018
<losses> from restructuring activities of ICM Operations</losses>	(297)	
Restructuring <losses></losses>	(297)	-

# Notes to the Interim Condensed Financial Statements in € 000's

#### Note 29 - Discontinued operations

#### A) Description

The Company announced on 2 April 2018 that it has entered into an agreement to sell the entire share capital of its wholly owned glass container subsidiary Frigoglass Jebel Ali FZE to ATG Investments Limited.

The decision to sell this operation was taken at the Board of Directors meeting held on 2 March 2018.

In the context of this sale the Group will leave two geographical areas of Glass Industry (United Arab Emirates, Asia - Oceania) and for this reason it has been portrayed as discontinued operations.

On 12th December 2018 Frigoglass S.A.I.C announced that it has completed the divestment of its glass container subsidiary Frigoglass Jebel Ali FZE to ATG Investments Limited.

B) Statement of Profit & Loss	Nine mont	hs ended
	30.09.2019	30.09.2018
Revenue from contracts with customers	-	20.781
Cost of goods sold	-	(26.573)
Gross profit/ <loss></loss>	-	(5.792)
Administrative expenses	-	(137)
Selling, distribution & marketing expenses	-	(682)
Other operating income	-	200
Operating Profit / <loss></loss>	-	(6.411)
Finance <costs>/income</costs>	-	(361)
Profit / <loss> before income tax &amp; restructuring costs</loss>	-	(6.772)
Profit / <loss> before income tax</loss>	-	(6.772)
Profit / <loss> after income tax expenses from discontinued operations</loss>	-	(6.772)
Attributable to:		
Non-controlling interests	-	-
Shareholders	-	(6.772)
Depreciation	-	132
EBITDA	-	(6.279)

# Notes to the Interim Condensed Financial Statements in € 000's

Cash and cash equivalents at the end of the period

Note 29 Discontinued operations (continued)			
	Nine mon	Nine months ended	
C) Statement of comprehensive income	30.09.2019	30.09.2018	
Profit / <loss> after income tax expenses (income statement)</loss>	-	(6.772)	
Other Comprehensive Income:			
Items that will be reclassified to Profit & Loss:			
Currency translation differences	-	1.797	
Other comprehensive income / <expenses> net of tax</expenses>	-	1.797	
Total comprehensive income / <expenses> net of tax</expenses>	-	(4.975)	
Attributable to:			
- Non-controlling interests	-	-	
- Shareholders	-	(4.975)	
D) Cook Elever Cook word	AP.	Marandad	
D) Cash Flows Statement	Nine mon 30.09.2019	30.09.2018	
	30.03.2013		
Profit / <loss> after income tax</loss>	-	(6.772)	
(a) Cash flows from /(used in) operating activities	•	(2.266)	
(b) Net cash generated from investing activities	-	(343)	
(c) Net cash flows from/(used in ) financing activities	-	5.203	
Net increase/(decrease) in cash and cash equivalents (a) + (b) + (c)	_	2.594	
Cash and cash equivalents at the beginning of the year		415	
Effects of changes in exchange rate	-	98	

3.107

# Notes to the Interim Condensed Financial Statements

## in € 000's

## Note 30 - Reclassifications of the Balance Sheet

Amounts in the Balance Sheet financial statements of the 31.12.2018 have been reclassified so as to be comparable with those of the current period.

The reclassifications have no effect on the Net Profit attributable to the Company shareholders, on the Net Profit attributable to the Minorities, on the EBITDA, on the Assets and Liabilities of the Company. The reclassification was done to accurately reflect the amounts of long-term and short-term liabilities.

An amount of €1.600 has been reclassified from Other payables to Current tax liabilities due to the provisions of IFRIC 23 - Uncertainty over income tax treatment and an amount € 887 from Other payables to Other long term liabilities due to the long term nature of the company's bonus scheme.

# **Alternative Performance Measures ("APMs")**

The Group uses certain Alternative Performance Measures ("APMs") in making financial, operating and planning decisions, as well as, in evaluating and reporting its performance. These APMs provide additional insights and understanding to the Group's operating and financial performance, financial condition and cash flow. The APMs should be read in conjunction with and do not replace by any means the directly reconcilable IFRS line items.

#### Definitions and reconciliations of Alternative Performance Measures ("APMs")

In discussing the performance of the Group, certain measures are used, which are calculated by deducting from the directly reconcilable amounts of the Financial Statements the impact of restructuring costs. In this context, we are focusing on the APMs from Continuing Operations, while we also present Discontinued Operations for reconciliation purposes.

## **Restructuring Costs**

Restructuring costs comprise costs arising from significant changes in the way the Group conducts business, such as the discontinuation of manufacturing operations, as well as, expenses related to the Group's capital restructuring, debt write-off and gains from the conversion of the convertible bonds. These costs are included in the Company's/Group's Income Statement, while the payment of these expenses are included in the Cash Flow Statement. However, they are excluded from the results in order for the user to obtain a better understanding of the Group's operating and financial performance achieved from ongoing activity.

#### **EBITDA** (Earnings before Interest, Taxes, Depreciation and Amortization)

EBITDA is calculated by adding back to profit before income tax, the depreciation, the impairment of property, plant and equipment and intangible assets and net finance cost/income. EBITDA margin (%) is defined as EBITDA divided by Sales from contracts with customers.

EBITDA is intended to provide useful information to analyze the Group's operating performance.

3Q19	3Q18	9M19	9M18
2 662	2 707	26 716	15,672
2,002	3,707	20,710	13,072
5,269	4,575	17,193	14,539
481	3	4,273	297
_	(10)	_	2,075
7,665	3,708	16,408	15,815
16,077	11,983	64,590	48,398
00.500	00 200	204 024	220 442
96,569	80,298	384,831	328,412
16.6%	14.9%	16.8%	14.7%
	2,662 5,269 481 - 7,665 16,077	2,662 3,707 5,269 4,575 481 3 - (10) 7,665 3,708 16,077 11,983	2,662       3,707       26,716         5,269       4,575       17,193         481       3       4,273         -       (10)       -         7,665       3,708       16,408         16,077       11,983       64,590         96,569       80,298       384,831

#### **Net Trade Working Capital (NTWC)**

Net Trade Working Capital is calculated by subtracting Trade Payables from the sum of Inventories and Trade Receivables. The Group presents Net Trade Working Capital because it believes the measure assists users of the financial statements to better understand its short term liquidity and efficiency.

	30		30
	September	31 December	September
(in € 000's)	2019	2018	2018
Trade debtors	87,828	77,606	64,348
Inventories	87,828	101,739	97,330
Trade creditors	56,034	77,643	54,588
Net Trade Working Capital	119,622	101,702	107,090

#### **Free Cash Flow**

Free cash flow is an APM used by the Group and defined as cash generated by operating activities after cash generated from investing activities. Free cash flow is intended to measure the cash generation from the Group's business, based on operating activities, including the efficient use of working capital and taking into account the purchases of property, plant and equipment and intangible assets. The Group presents free cash flow because it believes the measure assists users of the financial statements in understanding the Group's cash generating performance as well as availability for interest payment, dividend distribution and own retention.

(in € 000's)	9M19	9M18		
		Continuing	Discontinued	
		operations	operations	Reported
Net cash from operating activities	34,692	36,225	(2,266)	33,959
Net cash from investing activities	(12,470)	(10,164)	(343)	(10,507)
Free Cash Flow	22,222	26,061	(2,609)	23,452

#### **Adjusted Free Cash Flow**

Adjusted Free Cash Flow facilitates comparability of Cash Flow generation with other companies, as well as enhances the comparability of information between reporting periods. Adjusted Free Cash Flow is calculated by excluding from the Free Cash Flow (defined above) the restructuring related cost, the proceeds from disposal of property, plant and equipment (PPE) and subsidiaries.

(in € 000's)	9M19		9M18	
		Continuing operations	Discontinued operations	Reported
Free Cash Flow	22,222	26,061	(2,609)	23,452
Restructuring Costs	4,779	838		838
Proceeds from disposal of				
subsidiary	(795)	_	_	_
Proceeds from disposal of PPE	(77)	(1,037)	_	(1,037)
Adjusted Free Cash Flow	26,129	25,862	(2,609)	23,253

#### Net debt

Net debt is an APM used by Management to evaluate the Group's capital structure and leverage. Net debt is defined as long-term borrowings plus short-term borrowings less cash and cash equivalents as illustrated below.

	30 September	31 December
(in € 000's)	2019	2018
Long-term borrowings	227,306	227,998
Short-term borrowings	47,198	47,261
Cash and cash equivalents	57,496	49,057
Net Debt	217,008	226,202

# **Capital expenditure (Capex)**

Capital expenditure is defined as the purchases of property, plant and equipment and intangible assets. The Group uses capital expenditure as an APM to ensure that capital spending is in line with its overall strategy for the use of cash.

(in € 000's)	9M19	9M18		
		Continuing	Discontinued	
		operations	operations	Reported
Purchase of PPE	(10,765)	(9,719)	(343)	(10,062)
Purchase of intangible assets	(2,577)	(1,482)	_	(1,482)
Capital expenditure	(13,342)	(11,201)	(343)	(11,544)